

DOING BUSINESS WITH THE CITY OF KNOXVILLE



We Want Your Business

*THE CITY OF
KNOXVILLE*



PURPOSE

To provide businesses with information to help them successfully compete for business opportunities with the City of Knoxville

*THE CITY OF
KNOXVILLE*

PRODUCTS & SERVICES THE CITY PURCHASES

- Appliances
- Architectural Engineering
- Automation Maintenance & Services
- Automotive Repair & Parts
- Beverages
- Bus Parts
- Cement/Concrete
- Clothes
- Computers & Printers
- Construction & Related Areas
- Decorations for Special Events
- Displays
- Flags
- Fuel
- Gravel/Rocks
- Janitorial Services
- Janitorial Supplies

- Landscaping Services & Supplies
- Lawn Care Services
- Moves & Relocations
- Office Furniture
- Office Supplies
- Pest Control
- Printing
- Police Equipment
- Recreational equipment & installation
- Safety Equipment & Supplies
- Signs
- Traffic lights & equipment
- Trucks
- Vehicles
- **AND MUCH MORE**

*THE CITY OF
KNOXVILLE*



Procurement Thresholds

- \$25K and higher: ITBs, RFPs, RFQs, & LOI's
- \$5K - \$24,999: 3 Quotes (see our website)
- Below \$5K: Departmental discretion

HOW TO COMPETE

PURCHASING PROCEDURE

1. Department develops requisition and sends to Purchasing
2. Purchasing advertises and seeks quotes, bids, and proposals
 - www.knoxvilletn.gov/purchasing
 - Occasionally the newspaper
 - Invitation to Bid or RFP normally open for 2-3 weeks.
3. Purchasing answers questions, holds pre-bid meetings, & posts addendums to answer questions
4. Opens submissions @ 11:00 a.m. on published date
5. Evaluates submissions
6. Awarded to most competitive entity
7. Files the submission as public record

HOW TO COMPETE

- Establish **YOUR** Self Service Account
- Get insured
- Establish relations with a surety company for bonds
- Review old files for prices
- Keep your eye on our website by visiting it at least weekly
- Attend pre-bid meetings if you are interested in sub contracting work

- Call/email Pamela & Sherry frequently

- Always attend bid openings & gain info to make you more competitive.

- Review old files to become more competitive (price & specifications)

BE PERSISTANT, BE PERSISTANT, BE PERSISTANT!!

*THE CITY OF
KNOXVILLE*



Construction Specific

- View City website weekly
- Be licensed to conduct business in State of Tennessee
- Be prepared to submit bid bond (5%) for projects worth over \$100K
- Prepare for performance bond submission (100%)
- Prepare for payment bond submission (100%)
- Get Highway, Railroad, & Airport Construction certified
- Get Municipal & Utility Construction Base & Paving license
- Be certified with TDOT when planning to conduct highway projects
- Ensure sub contractors are licensed (prime's responsibility)
- Acquire insurance
 - Commercial general liability (occurrence basis) \$2M & \$3M Aggregate
 - Auto liability (\$1M per occurrence)
 - Workers compensation with statutory limits & Employers liability with limits of \$500K minimum



General Tips

- Review historical files in Purchasing to see what your competition is charging
- Contact Purchasing frequently so you'll know what opportunities are on the horizon (Pamela/Sherry)
- Get registered as a vendor
- Visit our Website weekly
- Stay current on insurance, certifications, licenses, etc.
- If unclear on RFP requirements – call for clarification
- Submit bids on time – no flexibility here
- Meet specs in bid and price your product/service competitively
- Be persistent



New Developments

- Visit www.knoxvilletn.gov/purchasing for:
- Self Service Account & automatic email notifications about opportunities
- Quote Solicitations on website for products/services valued between \$5K and \$24,999
- Small Business Newsletter on website



CONTACTS

- Sherry Bennett, Small Business Specialist
 - (865) 215-2293
 - Sbennett@knoxvilletn.gov
- Boyce Evans, Purchasing Agent
 - (865) 215-2069
 - Bhevans@knoxvilletn.gov
- Pamela Cotham, Assistant Purchasing Agent
 - (865) 215-4032
 - PCotham@knoxvilletn.gov

?QUESTIONS?



*THE CITY OF
KNOXVILLE*



Mission Statement

- Make Knoxville a greener, more sustainable city through projects, policies, and partnerships that enhance Knoxville's economic, environmental, and social vitality.

BUSINESS OPPORTUNITIES



Upcoming Procurements

- General Office (supplies/printing) Ongoing

Residential Energy Retrofit Program



Partnership with Knoxville-Knox County
Community Action Committee (CAC)

- \$15M TVA-funded program
- Runs August 2015 – August 2017
- Energy efficiency upgrades to 1,200+ local homes
- Community-wide energy efficiency education

**All procurement for this program will be managed
by the CAC through Knox County Purchasing.**

Residential Energy Retrofit Program



Business Opportunities

- Energy efficiency contractors to upgrade ~1,200 homes (insulation, HVAC, duct repairs, etc.)
- Bulk purchases of HVAC equipment, insulation, light bulbs, aerators, etc.
- Computer equipment
- General office (printing / office supplies)

Contractors: Call the CAC at 244-3080 or visit www.KEEMTeam.com to learn how to become an approved vendor!

SUSTAINABILITY CONTACT LIST



ERIN GILL, DIRECTOR

(865) 215-4430

BRIAN BLACKMON, PROJECT MANAGER

(865) 215-2065

KNOXVILLE – KNOX COUNTY COMMUNITY ACTION COMMITTEE

JASON ESTES, DIRECTOR – HOUSING & ENERGY SERVICES

(865) 244-3080

FLEET SERVICES DEPARTMENT BREAKFAST FOR BUSINESS



CITY OF KNOXVILLE

FLEET SERVICES OVERVIEW



Mission Statement

- To provide and maintain City departments with transportation and special purpose equipment required to deliver essential services to the citizens of Knoxville at the lowest possible cost.

FLEET SERVICES CONTACT LIST



KEITH SHIELDS, DIRECTOR

215-2150

KERI COLLINS, FLEET COORDINATOR

215-6249

JEFF JOHNSTON, VEHICLE SHOP MANAGER

215-6188

NICK SPINE, STORE SYSTEMS MANAGER

215-6208

JOE HOLLOWAY, ADMINISTRATIVE TECHNICIAN

215-2529

Blanket PO's with Expiration Dates



➤ Filters

July 2017

Upcoming CIP Purchases



- Small Lift - Small Engine Shop
- Emergency Generator - Impound

KNOXVILLE AREA TRANSIT BREAKFAST FOR BUSINESS



CITY OF KNOXVILLE

KAT CONTACT LIST



Si McMurray **865-215-7803**
Chief Maintenance Officer

Mike Bannon **865-215-7838**
Parts Department Manager

Garrett Watts **865-215-7837**
Revenue & Procurement Specialist

Business Opportunities



- Magnolia Facility Gate System Upgrade
- Bus Camera Surveillance System
- Fuel Management System
- Bus Stop Shelters for Trolley System
- Radio System Replacement
- Bus Parts and Supplies



**ALWAYS SEARCHING
FOR
US DOT CERTIFIED
DISADVANTAGED BUSINESS
ENTERPRISES!!!**

For More Information, Contact:

Ross Webb

1-888-370-3647

ross.h.webb@tn.gov





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR



June 14, 2016

Annual Business Breakfast



CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Request for Proposals for the Former State Supreme Court Site

Bid Phase: June 2016

Award Phase: Summer 2016

Construction Phase: To Be Determined



Request For Proposals: Purchase, Design, and Development of the Former State Supreme Court Site





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Sims Road Water Quality Project

Designer: S&ME

Bid & Award Phase: May 2016

Construction Phase: July 2016 – December 2016





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Future Water Quality Projects

Designer: TBD

Design Phase: July 2016 – December 2016

Bid & Award Phase: Spring 2016

Construction Phase: July 2016 – Summer 2017





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Gay Street Brick Sidewalk Repair Project

Designer:
City of Knoxville

Design Phase:
February 2016 –
May 2016

Bid & Award Phase:
June 2016 –
July 2016

Construction Phase:
August 2016 –
March 2017





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

W Jackson Avenue Streetscapes Project

Designer: Vaughn & Melton Consulting Engineers, Inc.

R-O-W Phase: July 2015 - April 2016

Bid & Award Phase: May 2016 - July 2016

Construction Phase: August 2016 – April 2017





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

2016 Alley Paving Project

Designer:
City of Knoxville

Design Phase:
September 2015 –
May 2016

Bid & Award Phase:
June 2016 – July 2016

Construction Phase:
August 2016 –
September 2016





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Pleasant Ridge Road at Wilson Road Sidewalk Project

Designer: Barge Waggoner
Sumner & Cannon, Inc.

ROW Phase:

October 2015 – May 2016

Bid & Award Phase:

June 2016 - July 2016

Construction Phase:

August 2016 – November 2016

THE CITY OF KNOXVILLE, TENNESSEE



MADELINE ROGERO
MAYOR

PLEASANT RIDGE AT WILSON SIDEWALK PROJECT

INDEX

TITLE	SHEET NO.
TITLE SHEET	1
ESTIMATED QUANTITIES AND GENERAL NOTES	2 +
TYPICAL SECTIONS, PAVEMENT SCHEDULE, AND CONSTRUCTION DETAILS	3 +
DRAINAGE STRUCTURES AND QUANTITIES	4 +
PROPERTY MAPS	5 - 7 +
TRAFFIC CONTROL PLAN	8 - 10 +
SECTION CONTROL PLAN	11 - 16 +
PROPOSED LAYOUTS	17 - 18
CROSS SECTIONS	19A - 19B

* NOT INCLUDED IN THIS SET



PROJECT DESCRIPTION: CONSTRUCTION OF 11 H.L.P. OF CURB & GUTTER, SIDEWALKS, CURB CUTS AND ANY NECESSARY DRAINAGE AND GRADING WORK.
PROJECT NUMBER: TAC 5 1966
CITY BLOCKS: 414.05 AND 414.06
SCALE: 1" = 200'

CITY OF KNOXVILLE STANDARD CONSTRUCTION DRAWINGS

DWG. NO.	REV. DATE	TITLE
CD-1	05-05-08	STANDARD DETAIL FOR AREA DRAIN
CD-2	11-09-01	STANDARD DETAIL FOR MANHOLE RISING MANHOLE FRAMES AND COVERS
CD-3		STORM PIPE BEDDING AND BACKFILL
CD-4	05-05-08	CONCRETE SIDEWALKS
CD-10		TWO 18" CAST IRON FRAMES, MANHOLE AND INLET FOR 24" & 36" DIAMETER, 12" GUTTER, 18" & 24" MANHOLE, 12" TO 18" AND 17"
CD-11	01-20-11	CURB CUTS AND TRAFFIC SIGNAL SYSTEMS

DIRECTOR OF ENGINEERING: JAMES R. HAGERMAN, P.E.
SUITE 400, CITY-COUNTY BUILDING
P.O. BOX 1801
KNOXVILLE, TENNESSEE 37901

PLEASANT RIDGE AT WILSON SIDEWALK PROJECT

DESIGN BY

BWSC
BARGE WAGGONER
SUMNER & CANNON, INC.

SHEET NO. 1





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

KAT Employee Parking Lot Project

Designer: Barge Waggoner Sumner & Cannon Inc.

Bid & Award Phase: July 2016 - August 2016

Construction Phase: October 2016 – January 2017



Engineering and Redevelopment – Annual Business Breakfast – June 14, 2016



CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

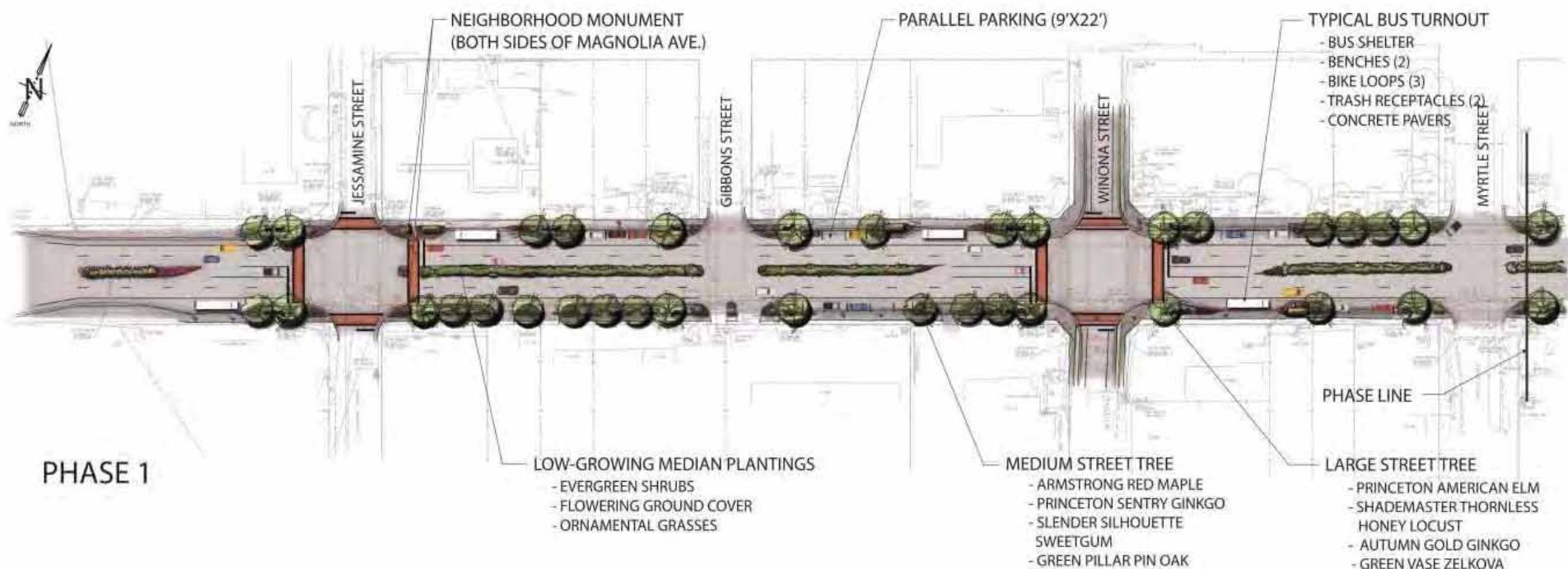
Magnolia Avenue Streetscapes - Phase I (Jessamine St to Myrtle St)

Designer: Barge Waggoner Sumner & Cannon Inc.

Right-of-Way Phase: Fall 2016

Bid & Award Phase: Fall/Winter 2016

Construction: Spring 2017





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Gleason Road Sidewalk Project

Designer: City of Knoxville

Design Phase:
October 2015 - May 2016

Bid & Award Phase:
June 2016 – August 2016

Construction Phase:
September 2016 –
October 2016



Gleason Road – Looking West Toward Danbury Road





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

First Creek Greenway Project

Designer: Cannon & Cannon, Inc.

ROW Phase: July 2015 - May 2016

Bid & Award Phase: June 2016 – August 2016

Construction Phase: September 2016 – March 2017

INDEX OF SHEETS	
NO.	DESCRIPTION
001-001	COVER SHEET
001-002	GENERAL NOTES AND STANDARD SPECIFICATIONS
001-003	PROPOSED MAP AND ACQUISITION MAP
001-004	PROPOSED AND EXISTING LAYOUT
001-005	PROPOSED MAPS
001-006	PROPOSED AND EXISTING LAYOUT
001-007	PROPOSED MAPS
001-008	PROPOSED AND EXISTING LAYOUT
001-009	PROPOSED MAPS
001-010	PROPOSED AND EXISTING LAYOUT
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001-012	PROPOSED AND EXISTING LAYOUT
001-013	PROPOSED MAPS
001-014	PROPOSED AND EXISTING LAYOUT
001-015	PROPOSED MAPS
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001-096	PROPOSED AND EXISTING LAYOUT
001-097	PROPOSED MAPS
001-098	PROPOSED AND EXISTING LAYOUT
001-099	PROPOSED MAPS
001-100	PROPOSED AND EXISTING LAYOUT



Project includes First Creek Greenway, Edgewood Park and Surrounding areas





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Wilkerson Road Bridge Replacement Project

Designer: Smith Seckman Reid, Inc.

ROW Phase: July 2015 - June 2016

Bid & Award Phase: July 2016 – August 2016

Construction Phase: September 2016 – December 2016



Wilkerson Road Bridge



Wilkerson Road Bridge





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

S Castle Street Sidewalk Project

Designer: KHA Fra
Engineering Consultants

R-O-W Phase:
July 2015 - June 2016

Bid & Award Phase:
July 2016 –
September 2016

Construction Phase:
October 2016 –
January 2017



S Castle Street from Claude Walker Park ~ Looking North





CITY OF KNOXVILLE

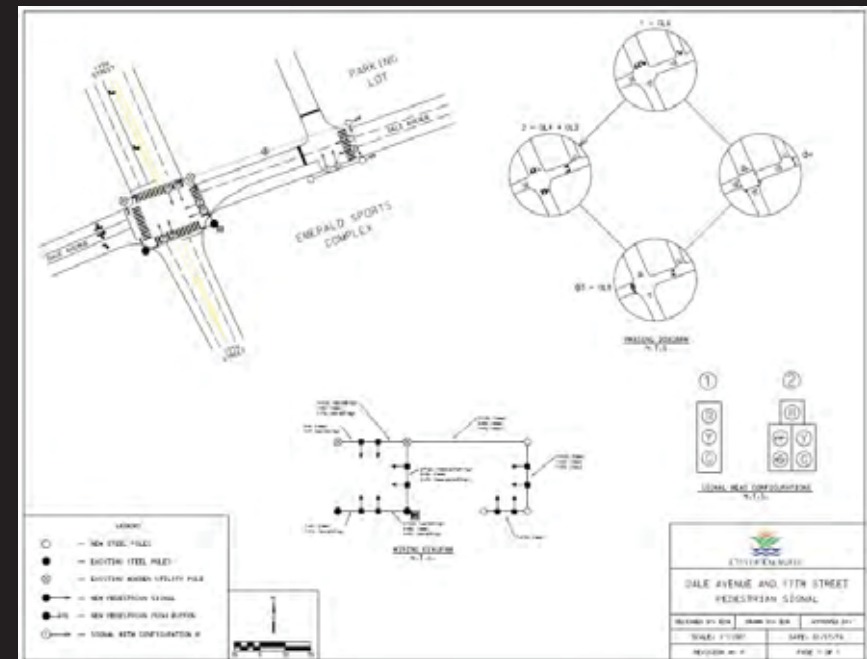
MADELINE ROGERO, MAYOR

Dale Avenue Pedestrian Crossing

Designer: City of Knoxville

Design Phase: Summer 2016 Bid & Award Phase: Summer 2016

Construction Phase: Fall 2016

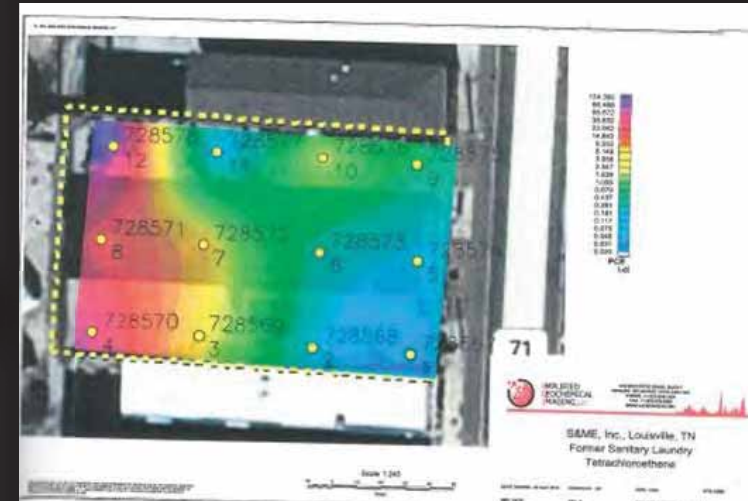


Former Sanitary Laundry Dry Cleaning Facility Cleanup Grant

Funding source: EPA & City

Bid & Award Phase: Summer 2016

Construction Phase: 3 years for completion





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Former McClung Warehouses Cleanup Grant

Funding source: EPA & City

Bid & Award Phase: Summer 2016

Construction Phase: 3 years for completion





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR



2016 Sidewalk Replacement Project

Designer: City of Knoxville

Design Phase:

August 2015 – June 2016

Bid & Award Phase:

July 2016 – August 2016

Construction Phase:

September 2016 –
December 2016





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Crosswalk Safety Program

Designer: City of Knoxville

Design Phase: Summer 2016 Bid & Award Phase: Summer 2016

Construction Phase: Summer 2016





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Roadway Marking

Designer: City of Knoxville

Design Phase: Summer 2016 Bid & Award Phase: Summer 2016

Construction Phase: Summer 2016





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

School Zone Flasher Modernization

Designer: City of Knoxville

Design Phase: Summer 2016

Bid & Award Phase: Summer 2016

Construction Phase: Fall 2016





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Sign Replacement Project

Designer: City of Knoxville

Design Phase: Summer 2016 Bid & Award Phase: Summer 2016

Construction Phase: Fall 2016





CITY OF KNOXVILLE


MADELINE ROGERO, MAYOR

Signal Index Traffic Signal Installation

Designer: City of Knoxville

Design Phase: Summer 2016 Bid & Award Phase: Summer 2016

Construction Phase: Winter 2016

<div>CITY OF KNOXVILLE TRAFFIC ENGINEERING</div> <div>2015-2016 Signal Index by Points</div>																					
Rank	Major	Minor	Total Hrs. 1A Met		Total Hrs. 1B Met		%1A Met (Major/Minor) if met for 8 Hours		%1B Met (Minor Only) if met for 8 hours		Warrant 2 Points	# of Hours Warrant 2	Meet W1A and W1B at 80% Min?	Meets any Warrant?	# of Accidents	EPDO	# of Years	Accident Points	Warrant Points	Total Points	2014 Rank
			(#/2)		(#/2)		(sum of highest 8 hrs / 2000)		(sum of highest 8 hrs / 2000)	(#/4)		(Y/N)								(See W1A/W1B)	
1	North Mall Rd.	East Towne Rd. E	(0)	0.13	(0)	0	(0)	0	(0)	0	0.25	(1)	N	N	53	70.5	3	17.67	0.25	17.92	n/a
2	Gleason	Downtown West	(11)	1.38	(9)	1.13	(2709)	1.69	(2615)	3.27	3	(12)	Y	Y	13	15.5	3	4.33	10.48	14.79	10
3	Northshore Dr	Lyons Bend	(11)	1.38	(11)	1.38	(3495)	2.18	(3059)	3.82	3	(12)	Y	Y	0	0.0	3	0.00	11.78	11.78	4
4	Cedar Ln	Knox Rd	(13)	1.63	(6)	0.75	(3212)	2.01	(0)	0	3.25	(13)	Y	Y	8	8.0	3	2.67	7.63	10.30	7
5	Heiskell Ave	Johnston St	(13)	1.63	(3)	0.38	(2861)	1.79	(0)	0	2.25	(9)	Y	Y	5	7.5	3	1.67	8.04	7.71	12
6	Broadway	Old Broadway	(0)	0	(8)	1	(0)	0	(969)	1.21	1	(4)	N	Y	12	24.5	3	4.00	3.21	7.21	2
7	Park Village	Cross Park	(11)	1.38	(4)	0.5	(2638)	1.85	(0)	0	2.5	(10)	Y	Y	3	3.0	3	1.00	6.02	7.02	9
8	Woodland Ave	Huron St	(5)	0.63	(13)	1.63	(0)	0	(1884)	2.36	2.25	(9)	Y	Y	0	0.0	3	0.00	6.86	6.86	18
9	Pleasant Ridge	Bradshaw/Kingman	(8)	1	(6)	0.75	(2470)	1.54	(0)	0	1.25	(5)	N	Y	3	3.0	3	1.00	4.54	5.54	8
10	Tazewell Pk	Beverly Rd	(6)	0.75	(7)	0.88	(0)	0	(0)	0	1.5	(6)	Y	Y	6	13.5	3	2.00	3.13	5.13	6
11	Northshore	Duncan/Cherry	(2)	0.25	(8)	1	(0)	0	(1411)	1.78	1	(4)	N	Y	3	8.0	3	1.00	4.01	5.01	17
12	Lyons View	Arrowhead/Colony	(7)	0.88	(7)	0.88	(0)	0	(0)	0	1.75	(7)	Y	Y	4	6.5	3	1.33	3.50	4.83	13
13	Magnolia	Harrison	(0)	0	(2)	0.25	(0)	0	(0)	0	0	(0)	N	N	10	20.0	3	3.33	0.25	3.58	n/a
14	Merchant Dr	Tillery Rd	(7)	0.88	(3)	0.38	(0)	0	(0)	0	1.25	(5)	N	Y	3	3.0	3	1.00	2.50	3.50	19
15	Buffal Mill	Loves Creek	(7)	0.88	(0)	0.25	(0)	0	(0)	0	1.5	(6)	N	Y	1	1.0	3	0.00	2.38	2.38	n/a
16	Strawberry Plains	PSTCC Access	(0)	0	(4)	0.5	(0)	0	(0)	0	0.5	(2)	N	N	4	4.0	3	1.33	1.00	2.33	new
17	Cedar Ln	Haynes St/Chick	(0)	0	(1)	0.13	(0)	0	(0)	0	0.25	(1)	N	N	5	15.0	3	1.67	0.38	2.05	new
18	Strawberry Plains	Huckleberry Springs	(1)	0.13	(7)	0.88	(0)	0	(0)	0	1	(4)	N	Y	0	0.0	0	0.00	2.00	2.00	new
19	Asheville Hwy	N Ruggles Ferry	(1)	0.13	(6)	0.75	(0)	0	(0)	0	1	(4)	N	Y	1	3.5	3	0.00	1.88	1.88	14
20	Western Ave	Twenty First St	(0)	0	(1)	0.13	(0)	0	(0)	0	0.25	(0)	N	N	5	7.5	3	1.67	0.13	1.80	n/a
21	Tazewell Pk	Brantford Rd	(0)	0	(7)	0.88	(0)	0	(0)	0	0.75	(3)	N	N	0	0.0	3	0.00	1.83	1.83	5
22	MLK	Castle St	(2)	0.25	(0)	0	(0)	0	(0)	0	0.75	(3)	N	N	0	0.0	0	0.00	1.00	1.00	new
23	Lyons View	Lake Shore	(0)	0	(2)	0.25	(0)	0	(0)	0	0.25	(1)	N	N	0	0.0	0	0.00	0.50	0.50	16





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Guardrail Replacement Project

Designer: City of Knoxville

Design Phase: Summer 2016 Bid & Award Phase: Fall 2016

Construction Phase: Winter 2016



Old City Streetscapes - Phase I (Ramps to Central Street)

Designer: CDM Smith

Bid & Award Phase: Fall 2016

Construction Phase: Fall 2016 – Summer 2017



100 Block W Jackson Avenue looking west



E Jackson Avenue and N Central Street





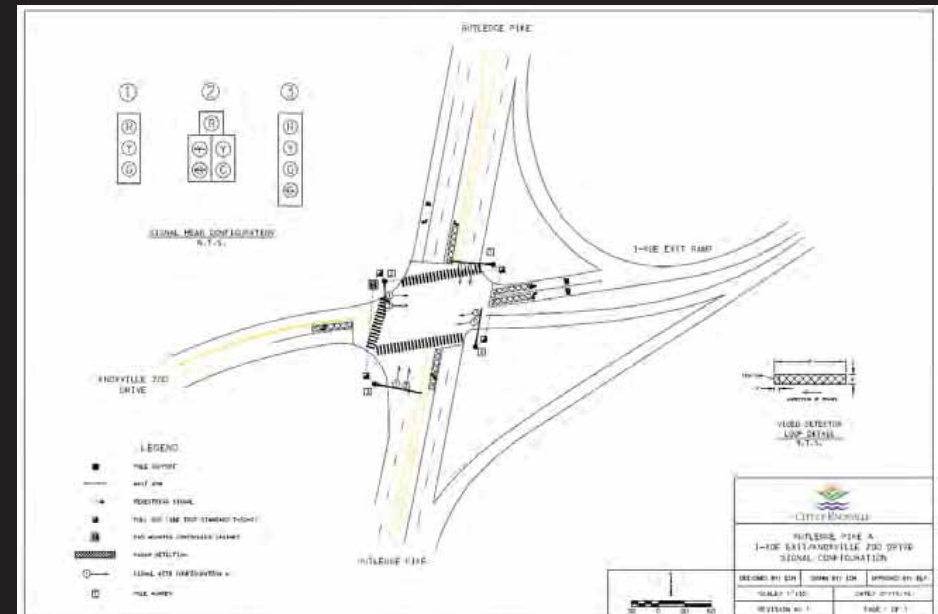
MADRID

Traffic System Replacements (Zoo Drive)

Designer: City of Knoxville

Design Phase: Summer 2016 Bid & Award Phase: Summer 2016

Construction Phase: Fall 2016





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Ray Mears Boulevard Sidewalk Project

Designer: City of Knoxville

ROW Phase:

October 2015 – August 2016

Bid & Award Phase:

September 2016 –
October 2016

Construction Phase:

November 2016 –
January 2017



The project will construct approximately 330 linear feet
of sidewalk along Ray Mears Boulevard





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Woodlawn Pike Sidewalk Project

Designer: City of Knoxville

Design Phase:

April 2016 – July 2016

ROW Phase:

August 2016

Bid & Award Phase:

September 2016 –

October 2016

Construction Phase:

November 2016 –

December 2016



The project will construct approximately 370 linear feet of sidewalk along Woodlawn Pike at Galbraith School Road.





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Henley Street and Clinch Avenue Bike Detection Project

Designer: City of Knoxville

Design Phase: Fall 2016 Bid & Award Phase: Fall 2016

Construction Phase: Winter 2017



Engineering and Redevelopment – Annual Business Breakfast – June 14, 2016



CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Amherst Road Slope Stabilization Project

Designer: Foundation Systems Engineering, P.C.

Design Phase:

January 2016 – August 2016

ROW Phase:

September 2016 –
October 2016

Bid & Award Phase:

November 2016 –
December 2016

Construction Phase:

January 2017 – April 2017



South Edge of Amherst Road – Looking West





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Blount Avenue Streetscapes

Designer: Fulghum MacIndoe and Associates, Inc.

Developer: SEDA (South Eastern Development Associates)

Construction Phase: Fall 2016





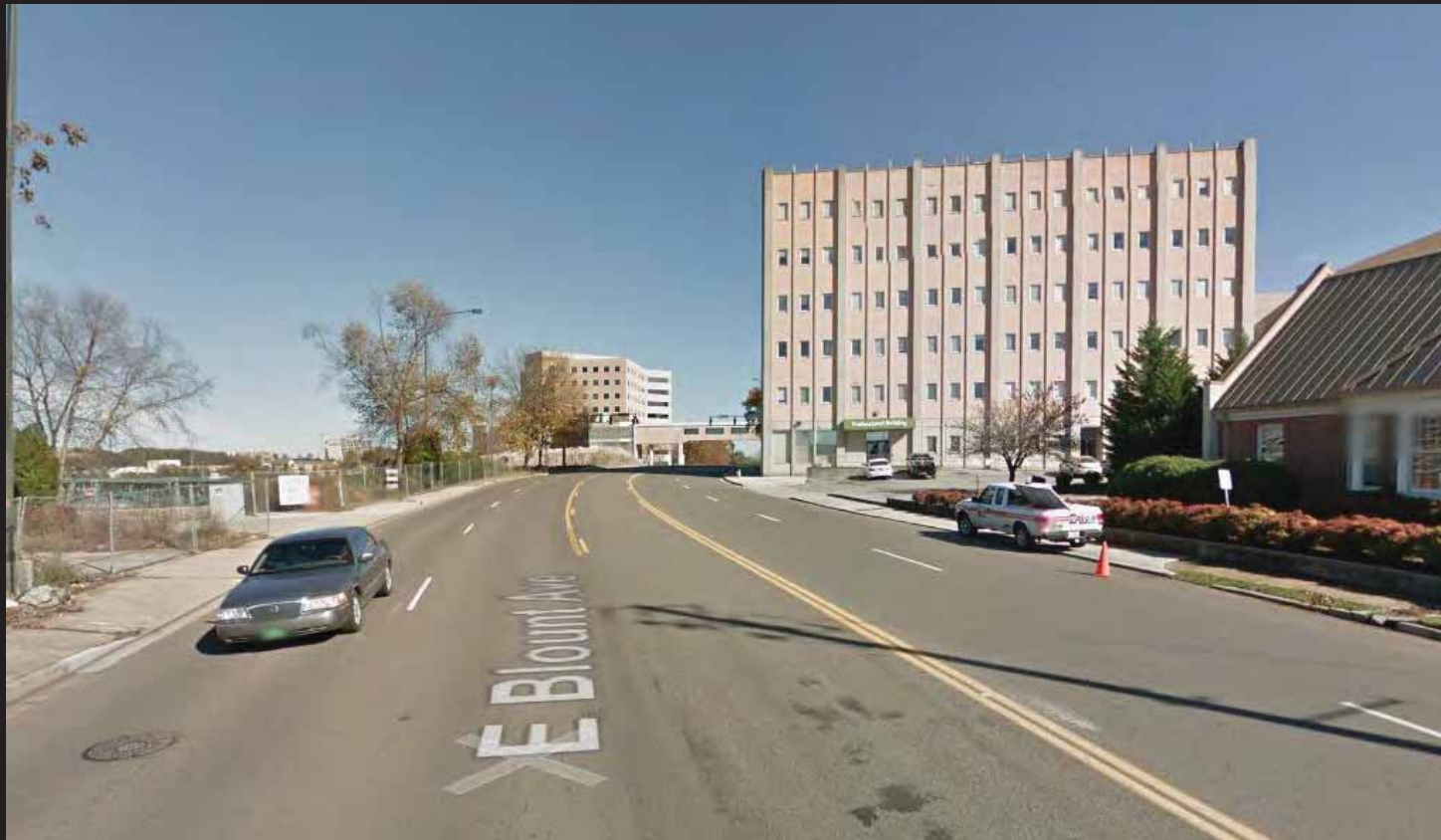
CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

CEI Services for Blount Avenue Roadway and Riverwalk Construction

Bid & Award Phase: 2016

Construction Phase: 2016 - 2018



Engineering and Redevelopment – Annual Business Breakfast – June 14, 2016



CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

N Central Street Streetscapes

Designer: Vaughn & Melton Consulting Engineers, Inc.

Bid & Award Phase: Summer 2016

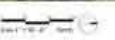
Construction Phase: Fall/Winter 2016

Scope of Streetscapes Work – storm water replacement, new curbs, sidewalk replacement, bulb outs and street resurfacing



N. Central Street - Broadway to Woodland
Schematic Design Illustrative Plan

DOWNTOWN NORTH STREETSAPES PROJECT





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

CEI Services for N Central Street Streetscape

Bid & Award Phase: Fall 2016

Scope of CEI Work – conduct CEI Services for the City's TDOT contract, estimated time for construction 12-15 months





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

N Central Street (Railroad tracks to Depot Avenue) &
Fifth Avenue (N Broadway to Hall of Fame Drive)

Designer: Vaughn & Melton Consulting Engineers, Inc.

Bid & Award Phase: Summer 2016

Construction Phase: Fall/Winter 2016

IMPROVEMENTS FOR
N. CENTRAL STREET &
THE WHITE LILY BUILDING





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Grainger Avenue Bridge Replacement Project

Designer: Civic Information & Technology

ROW Phase: October 2015 – November 2016

Bid & Award Phase: December 2016 – January 2017

Construction Phase: February 2017 – May 2017





2016 Neighborhood Drainage Project

R-O-W Phase: July 2015 - May 2016

Construction Phase: 2017



Engineering and Redevelopment – Annual Business Breakfast – June 14, 2016



CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

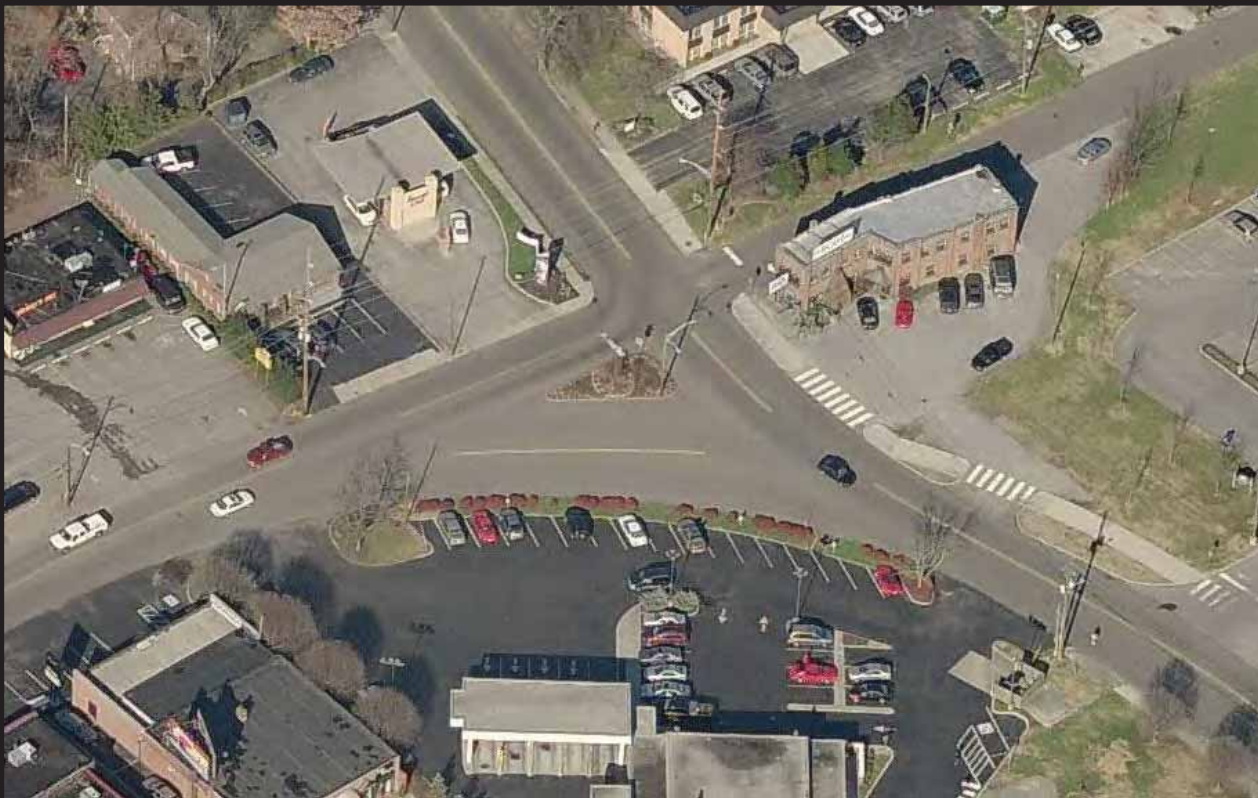
2017 Neighborhood Drainage Project

Designer: Fulghum, MacIndoe, & Associates, Inc.

ROW Phase: October 2015 – December 2016

Bid & Award Phase: 2017

Construction Phase: 2017



Forest Park Boulevard at Newcom Avenue

2017 Improvement Sites

Maplehurst Court

N Cherry Street

Noelton Drive

Strong Alley

W Glenwood Avenue

Branner Street

Upland Avenue at
Whittle Springs Road

Boyd Street at
Douglas Avenue

Forest Park Boulevard at Newcom Avenue



Engineering and Redevelopment – Annual Business Breakfast – June 14, 2016



CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Cedar Lane Sidewalk Project

Designer: Vaughn & Melton Consulting Engineers, Inc.

ROW Phase:

April 2016 - December 2016

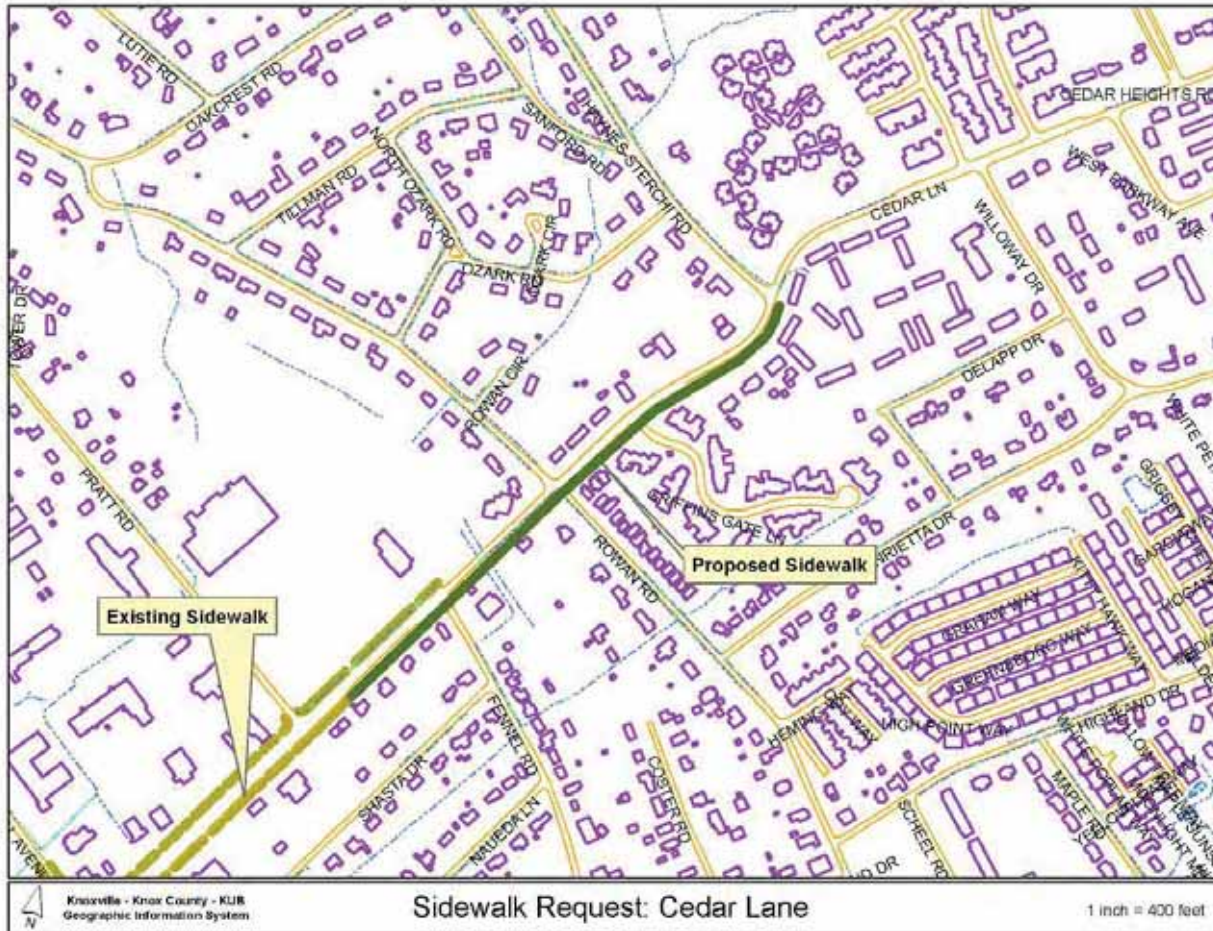
Bid & Award Phase:

January 2017 –

February 2017

Construction Phase:

March 2017- June 2017





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Merchant Drive at Clinton Highway Intersection Improvements Project

Designer: Gresham Smith & Partners

ROW Phase:
September 2015 – December 2016

Bid & Award Phase:
January 2017 – March 2017

Construction Phase:
April 2016 – April 2017



Proposed Improvements at Merchant Drive and Clinton Highway





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Advanced Traffic Management System Phase I

Designer: Kimley-Horn and Associates, Inc.

Design Phase: Winter 2016

Bid & Award Phase: Spring 2017

Construction Phase: Summer 2017





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

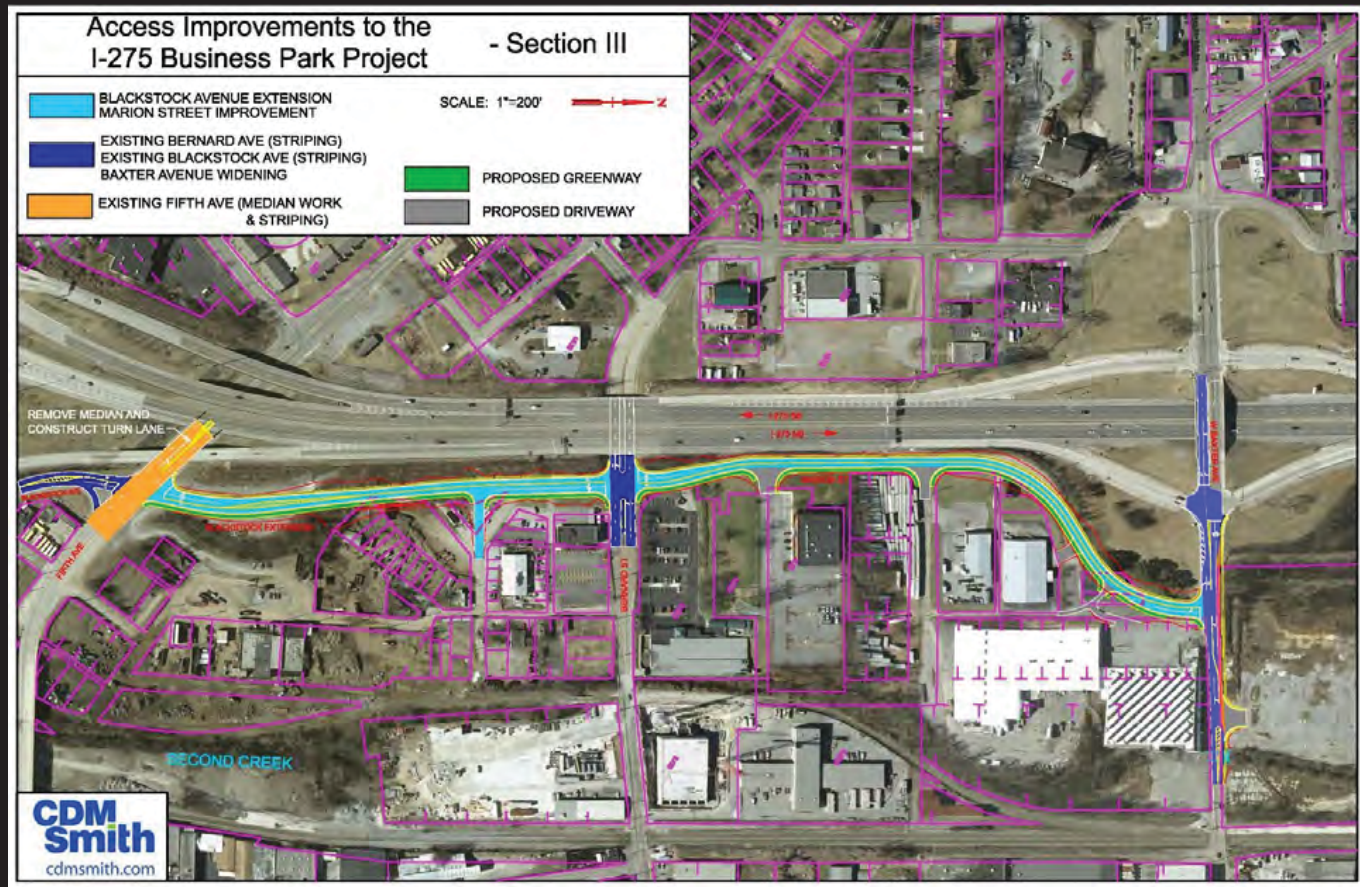
I-275 Business Park Access Improvements Project

Designer: CDM Smith

ROW Phase: November 2015 – February 2017

Bid & Award Phase:
Spring 2017

Construction Phase:
Summer 2017





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR



Mineral Springs Bridge Replacement Project

Designer: Alfred Benesch & Company

ROW Phase: Spring 2017 Bid & Award Phase: Spring 2017

Construction Phase: Summer 2017



Engineering and Redevelopment – Annual Business Breakfast – June 14, 2016



CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR



OLD BROADWAY SIDEWALKS PROJECT
CITY OF KNOXVILLE, TENNESSEE

BWSC BARGE WAGGONER SUMNER & CANNON, INC.

Old Broadway Sidewalks Project

Designer: Barge Waggoner Sumner & Cannon, Inc.

Design Phase:

July 2015 – September 2016

ROW Phase:

October 2016 – March 2017

Bid & Award Phase: Spring 2017

Construction Phase: Summer 2017





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Jackson Avenue Ramps Project

Designer: Vaughn & Melton Consulting Engineers, Inc.

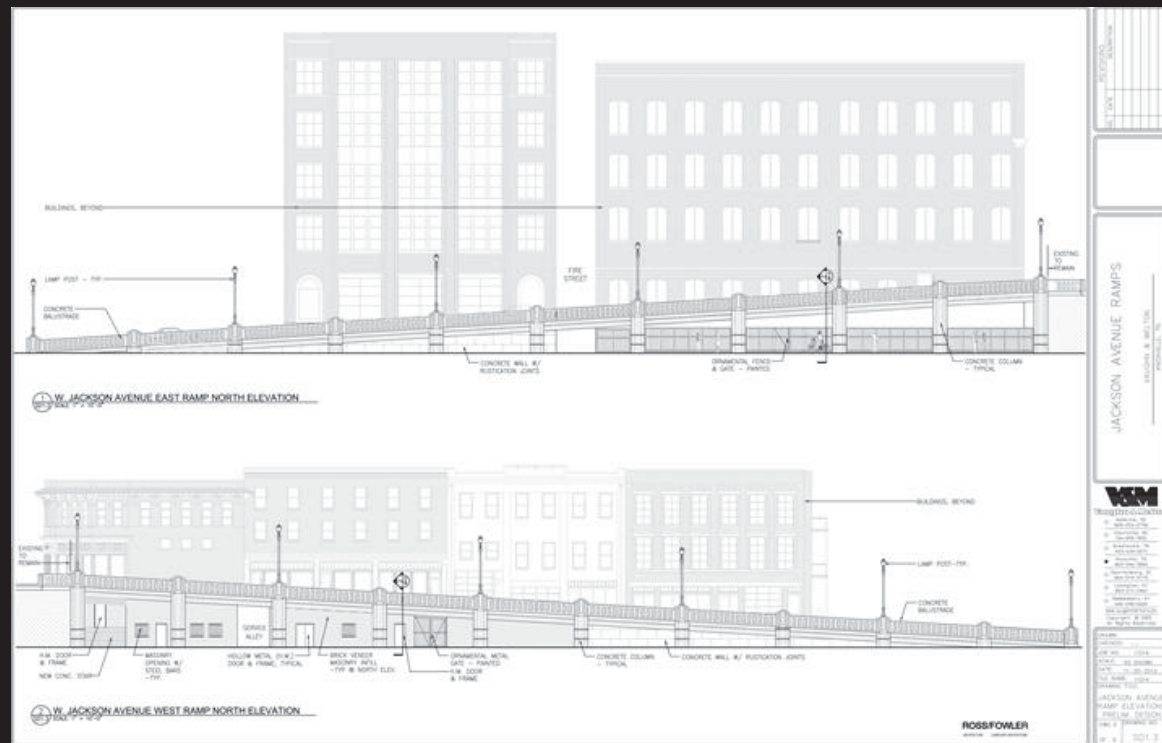
ROW Phase: November 2015 – June 2017

Bid & Award Phase: July 2017 – September 2017

Construction Phase: October 2017 – October 2018



Existing Ramps



Jackson Avenue Ramps Concept





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Chapman Highway at Stone Road Intersection Improvements Project

Designer: City of Knoxville

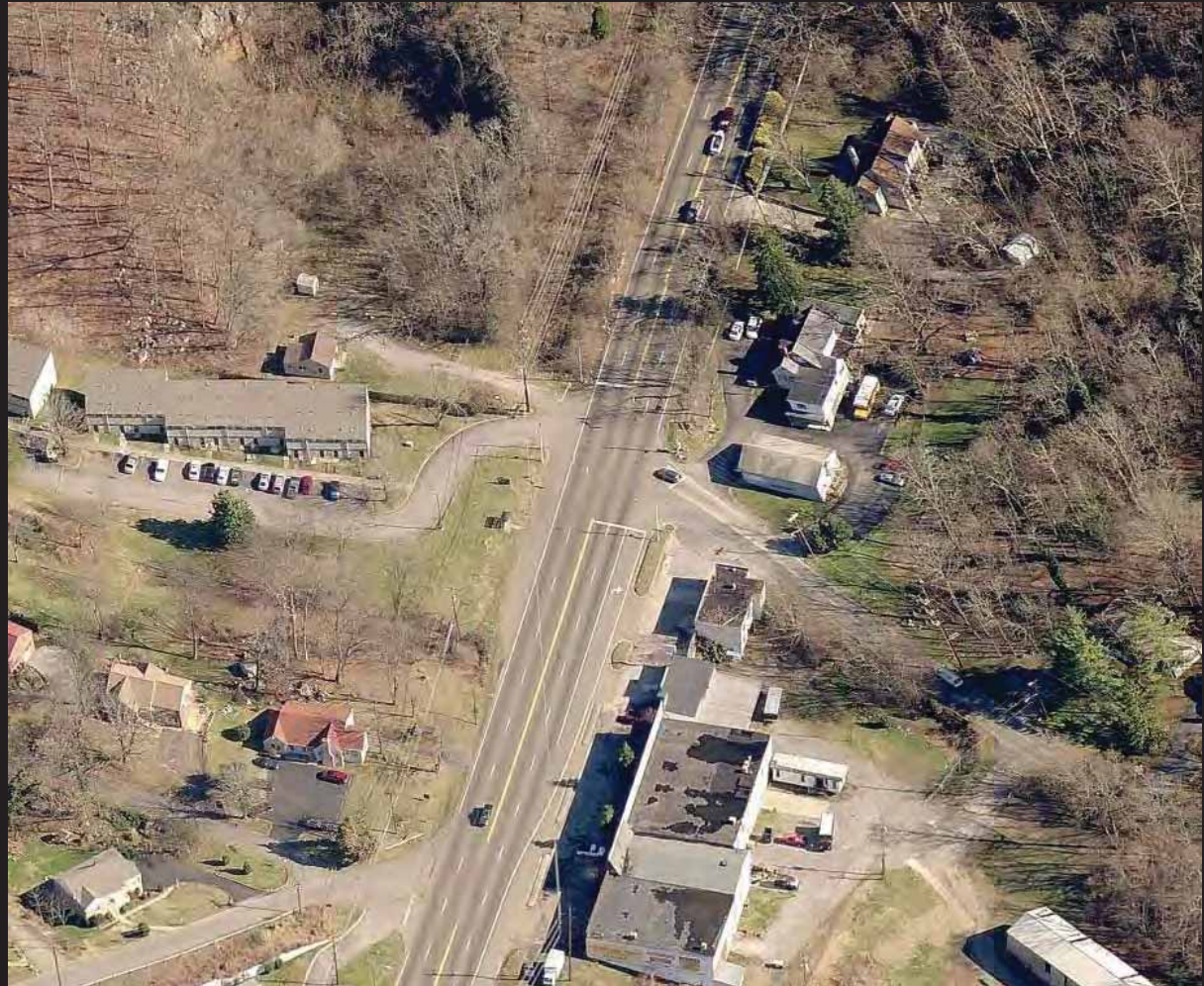
Design Phase:

May 2016 – December 2016

ROW Phase: Spring 2017

Bid & Award Phase: Summer 2017

Construction Phase: Fall 2017





CITY OF KNOXVILLE

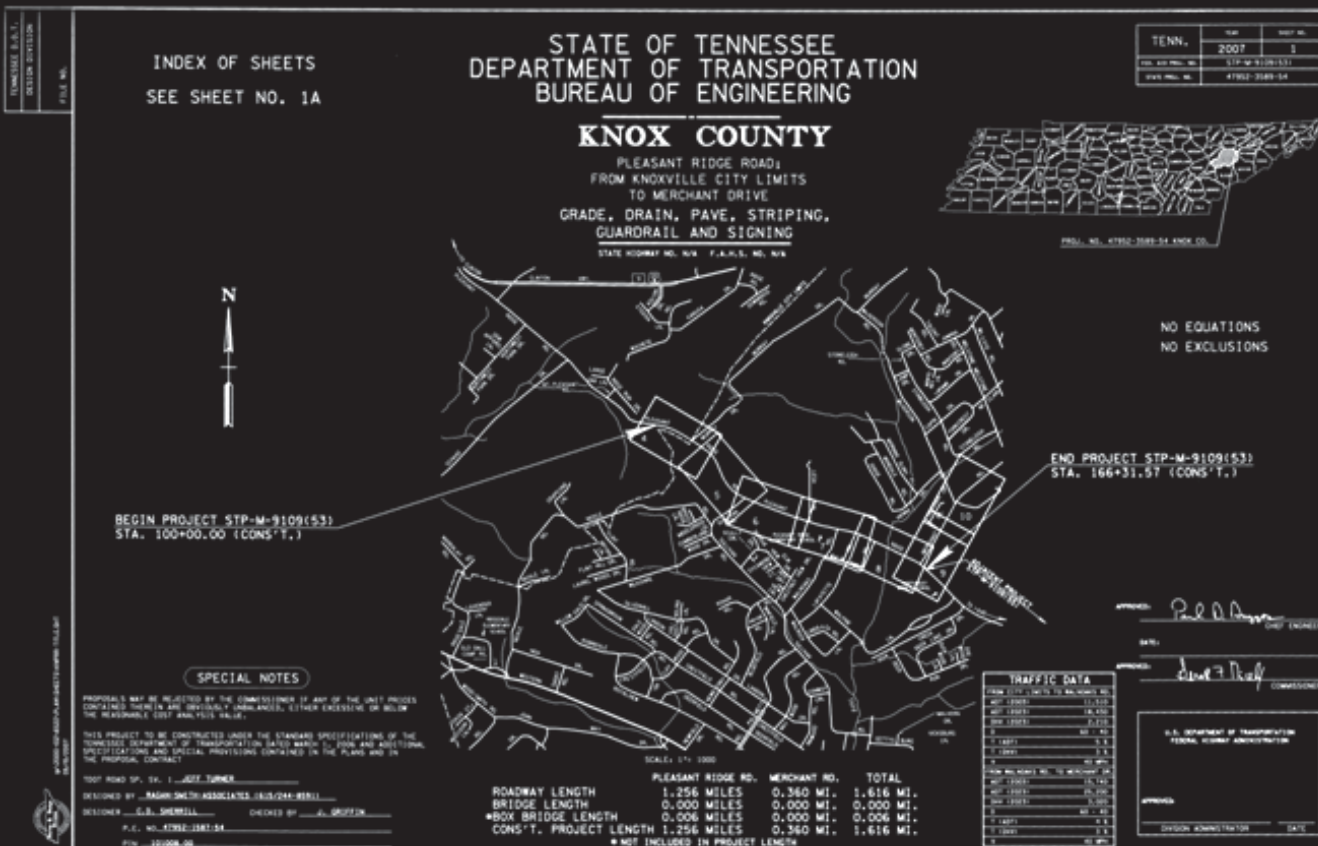
MADELINE ROGERO, MAYOR

Pleasant Ridge Road Phase II Project

Design Phase:
June 2016 – June 2017

Bid & Award Phase:
Summer 2017

Construction Phase:
Fall 2017





MADRID

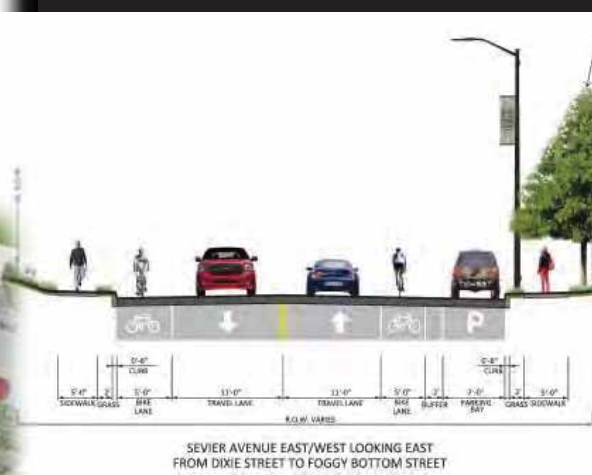
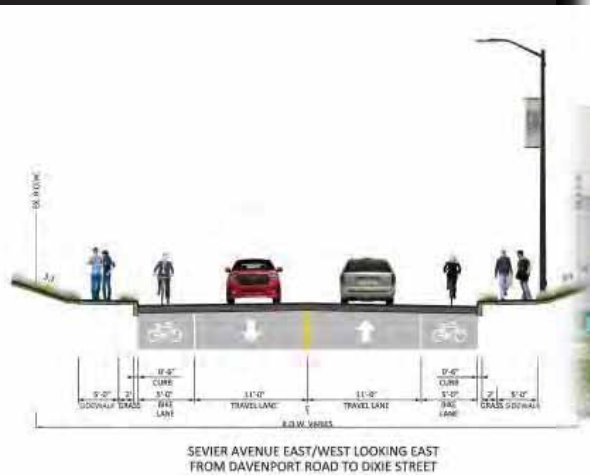
Sevier Avenue Streetscapes (Davenport Road to Island Home Avenue)

Designer: Vaughn & Melton Consulting Engineers, Inc.

Right-of-Way Phase: Summer 2016 – Spring 2017

Bid & Award Phase: Summer 2017 – Fall 2017

Construction Phase: Fall 2017 – Fall 2018



Engineering and Redevelopment – Annual Business Breakfast – June 14, 2016



CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

E Jackson Avenue Streetscapes (S Central Street to Patton Street)

Designer: CDM Smith

Bid & Award Phase: Fall 2017

Construction Phase: Fall 2017 – Fall 2018





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Kingston Pike Multimodal Improvements

Designer: City of
Knoxville

Design Phase:
Spring 2017

Bid & Award Phase:
Fall 2017

Construction Phase:
2018



Map 1 - Proposed Improvements
Kingston Pike Complete Connections Project





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Liberty Street Improvements

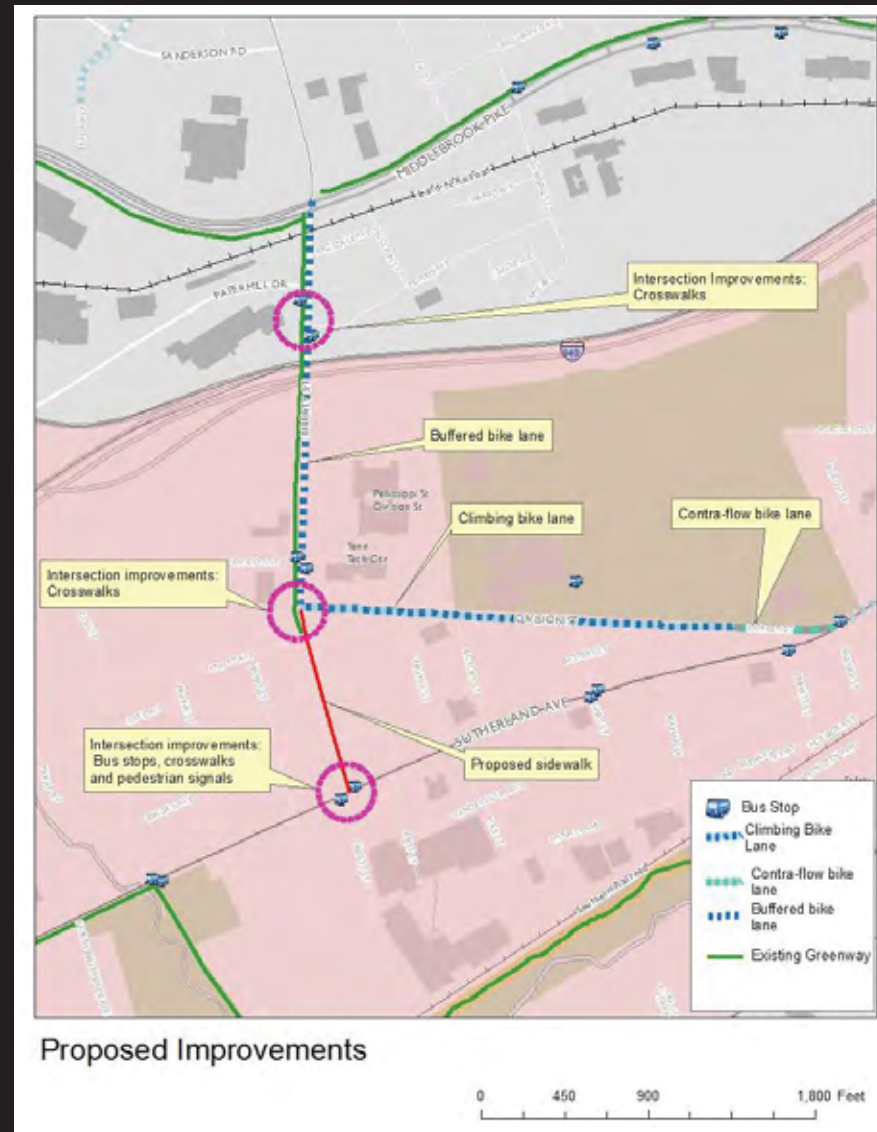
Designer: City of Knoxville

Design Phase: Spring 2017

ROW Phase: Winter 2017

Bid & Award Phase: Spring 2018

Construction Phase: Summer 2018





CITY OF KNOXVILLE

MADELINE ROGERO, MAYOR

Washington Pike from I-640 to Murphy Road Project

Designer: CDM Smith

Design Phase: July 2015 – December 2016

ROW Phase: Summer 2017

Bid & Award Phase: Summer 2018

Construction Phase: Fall 2018



Preliminary Streetscape Display from the June 2015 Public Hearing



Engineering Department Tools and Supplies To Be Purchased Fiscal Year July 2016 - June 2017

- **Equipment and Electronics:** CCTV Camera Repairs, CCTV Camera Upgrades, Digital Cameras, Pole Camera Upgrades and Tablet Data Usage
- **Personal Protection Equipment:** Clothing, Hard Hats, Leather Gloves, Safety Glasses, Safety Vests and Waders
- **Supplies:** Hand Cleaner, Hydrocarbon Absorbent Booms, Hydrocarbon Absorbent Pads, Nitrile Gloves, Oil Dry (Absorbent), Rebar, Rope and Wooden Stakes
- **Tools:** Flashlights, Manhole Lid Lifters, Marking Paint, Measuring Tapes, Measuring Wheels, Picks, Shovels and Sledgehammers
- **Water Quality Monitoring:** Ampules for Test Kits, Lab Work (State and ESC) and Test Kits for Dry Weather Screening



CITY OF KNOXVILLE

M A D E L I N E R O G E R O , M A Y O R

www.knoxvilletn.gov/engineering

James R. Hagerman PE
Director of Engineering



www.knoxvilletn.gov/redevelopment

Dawn Michelle Foster
Redevelopment Director



PBA

Public Building Authority

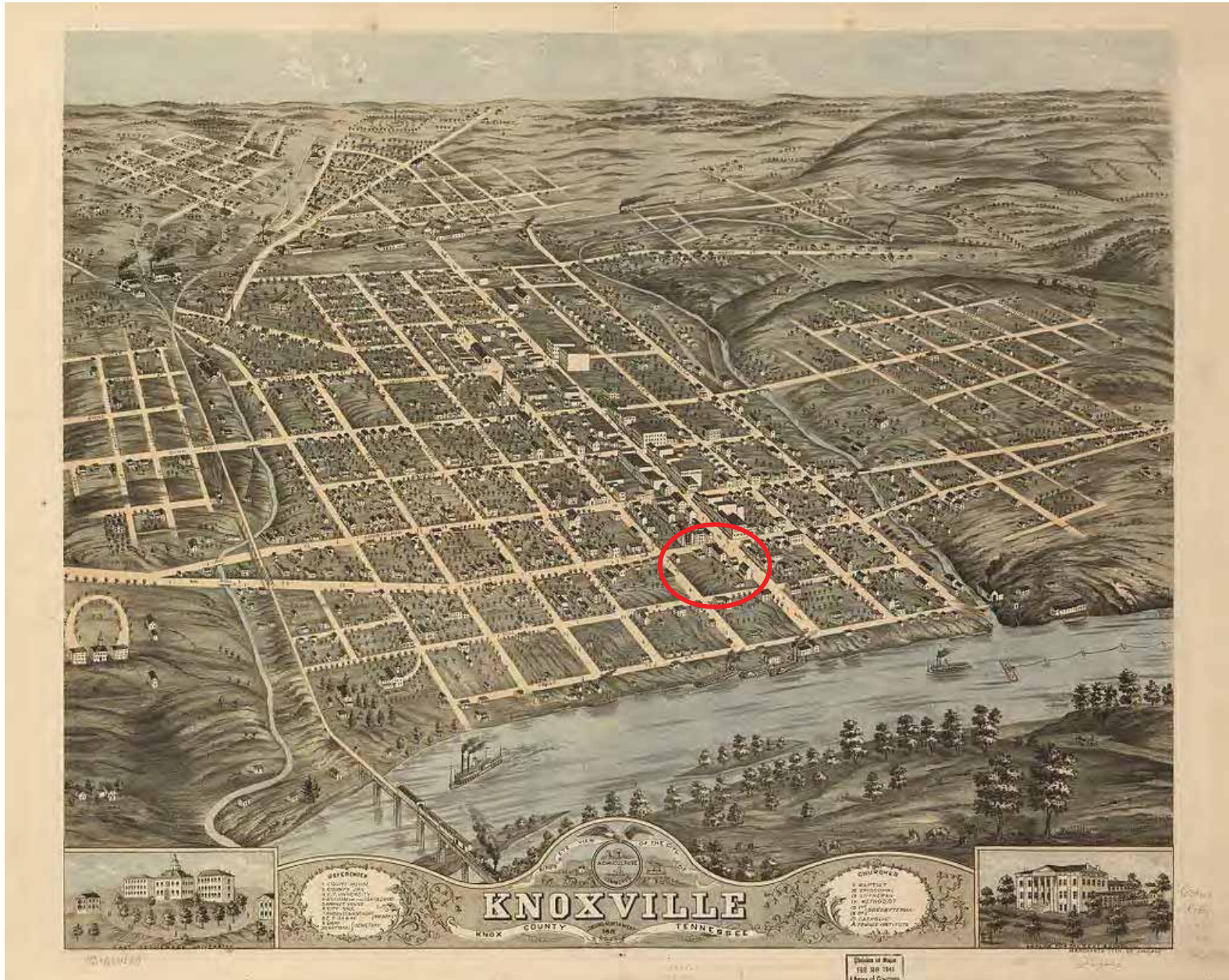
CITY of KNOXVILLE



2016–2017

BUSINESS OPPORTUNITIES thru PBA

1871 Knoxville



What is The PBA?



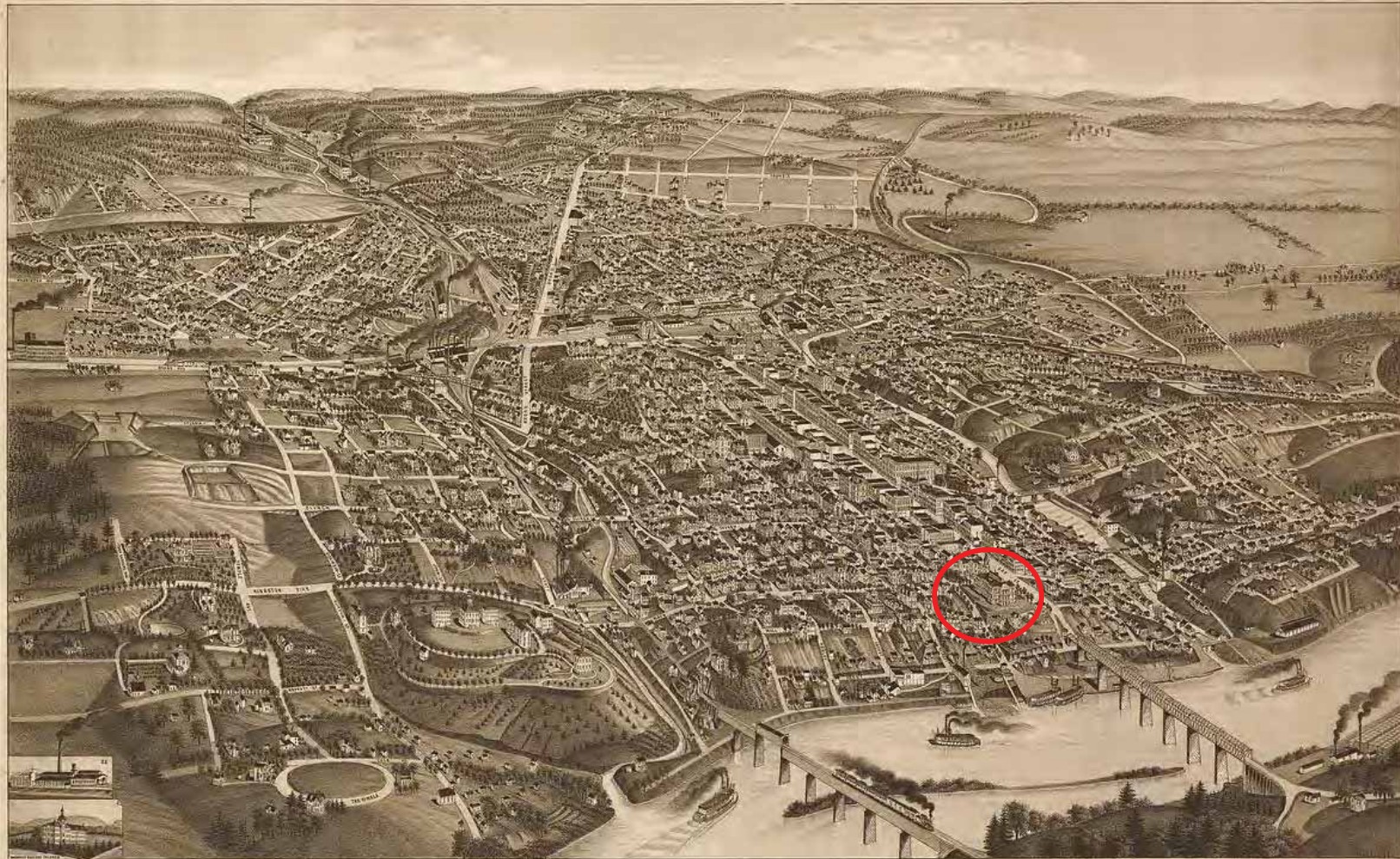
- 1971-Knox County and the City of Knoxville acted jointly to create the Public Building Authority of the County of Knox and the City of Knoxville, Tennessee (the "PBA"). The Certificate of Incorporation of the PBA was filed with the Secretary of State of Tennessee on July 20, 1971.
- The PBA has a Board of 11 members who oversee it. The Board members are selected for representation by Mayors of both the City of Knoxville (COK-5) and Knox County (KC-6).
- Jayne Burritt has been CEO of PBA since January 2016.
- PBA has both a Property Management and a Property Development Division.
- PBA receives funding from the COK and KC to carry out its purposes. PBA is a not for profit, "quasi-governmental entity" and any funds not used are returned to the City of Knoxville/Knox County annually.
- PBA can:
 - Construct, manage, operate and lease various public facilities whether owned by PBA, the COK or KC.
 - Provide specification, acquisition, maintenance, operation, supervision and consultation of the telephone and telecommunication infrastructure owned by COK and/or KC.

PBA PROPERTY MANAGEMENT

610 Richards St.

- Provides facility support services to City of Knoxville and Knox County properties 24 hours/7 days a week.
 - Custodial
 - Maintenance
 - Security & Life Safety
 - Grounds
 - Parking Management Services
 - On-street Parking Management *New
- *With approximately 120 employees
- *\$12.5 million Operating Budget (PROJECTED FY2017)
- *Over 50 properties
- *2 million Square Feet
- *23 Acres of Parks
- *Approximately 6,000 Downtown Parking Spaces

1886 Knoxville



ENGRAVED & PUBLISHED BY ADOLPH WELLS, & CO. 417 1/2 DOWNTOWN ST. KNOXVILLE, TENN.

A. Tennessee University.
B. Paul Johnson & Co. Court House.
C. South and North Highways.
D. E. T. V. & Co. Office and Office.
E. Lawrence Medical Library.
F. City High School.
G. Public School.
H. Thompson School.
I. Public School.
J. Public School.
K. Public School.
L. Public School.
M. Public School.

N. St. John's Episcopal Church.
O. St. John's Episcopal Church.
P. St. John's Episcopal Church.
Q. St. John's Episcopal Church.
R. St. John's Episcopal Church.
S. St. John's Episcopal Church.
T. St. John's Episcopal Church.
U. St. John's Episcopal Church.
V. St. John's Episcopal Church.
W. St. John's Episcopal Church.
X. St. John's Episcopal Church.
Y. St. John's Episcopal Church.
Z. St. John's Episcopal Church.

KNOXVILLE, TENN.

COUNTY SEAT OF KNOX COUNTY.

1886.

POPULATION 50,000.

1. Knoxville Iron Co.
2. Knoxville Iron Co.
3. Knoxville Iron Co.
4. Knoxville Iron Co.
5. Knoxville Iron Co.
6. Knoxville Iron Co.
7. Knoxville Iron Co.
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24. Knoxville Iron Co.
25. Knoxville Iron Co.
26. Knoxville Iron Co.
27. Knoxville Iron Co.
28. Knoxville Iron Co.
29. Knoxville Iron Co.
30. Knoxville Iron Co.

Worlds Fair Park & Volunteer Landing

Add Playground pavers

Clean/Repair/Replace TAMPA Canopy

Sunsphere Elevator Equipment Assessment

VL Fountain Vault Upgrades



Reinternment Celebration of John Sevier



June 19, 1889

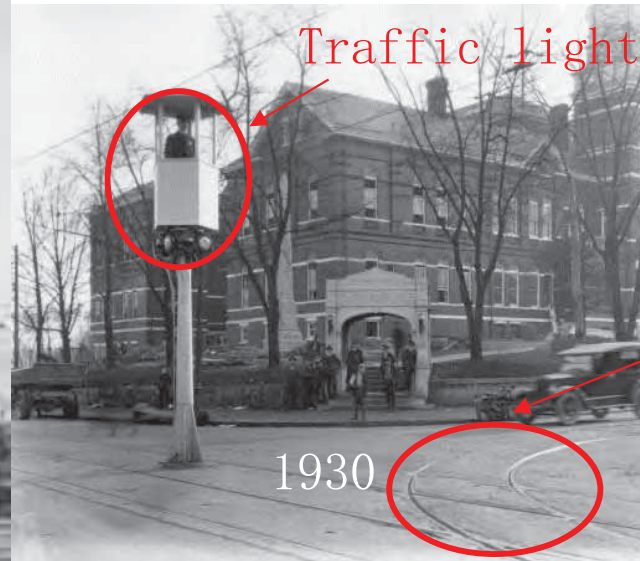
John J. Duncan Jr.
Knoxville Station Transit Center
301 East Church Ave.



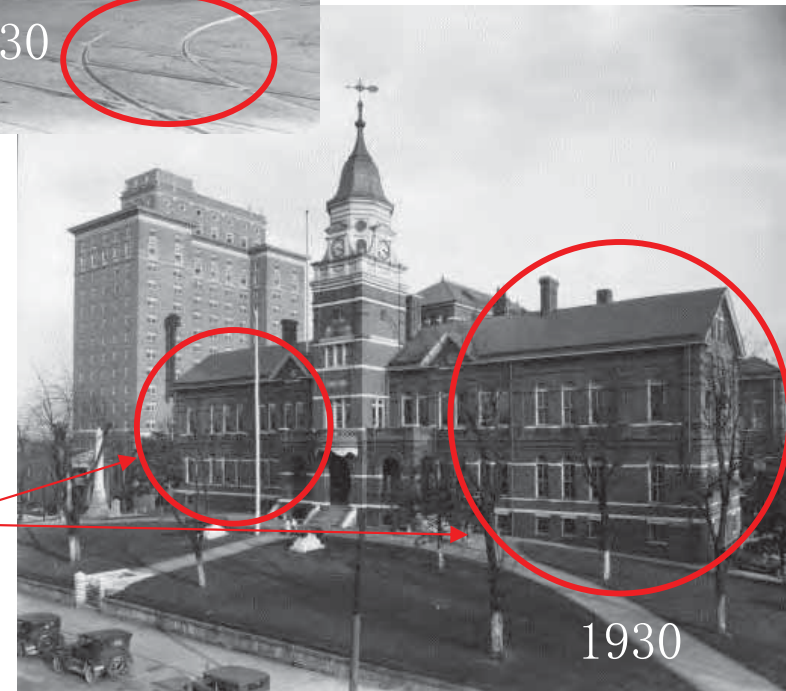
- Busway shadow box sealing
- Concrete spalling & expansion joint failure
- Bus Superstops security cameras



Through the Years



Wing Additions



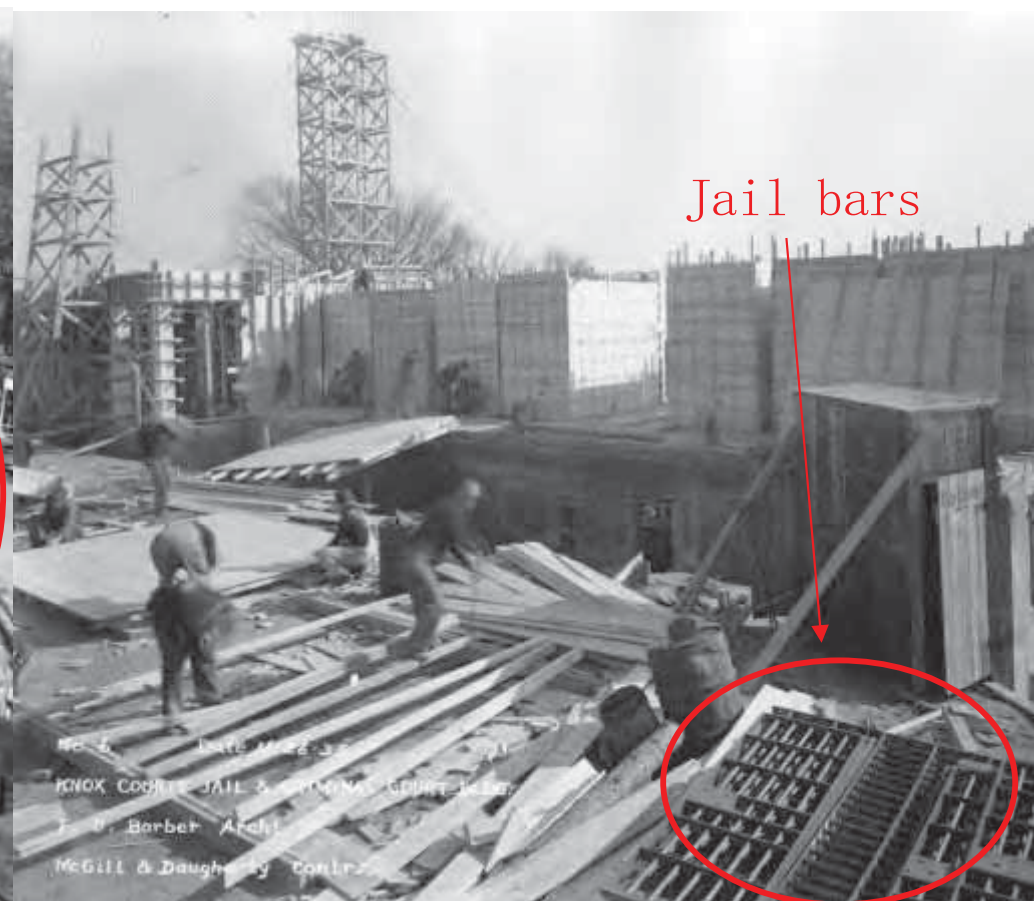
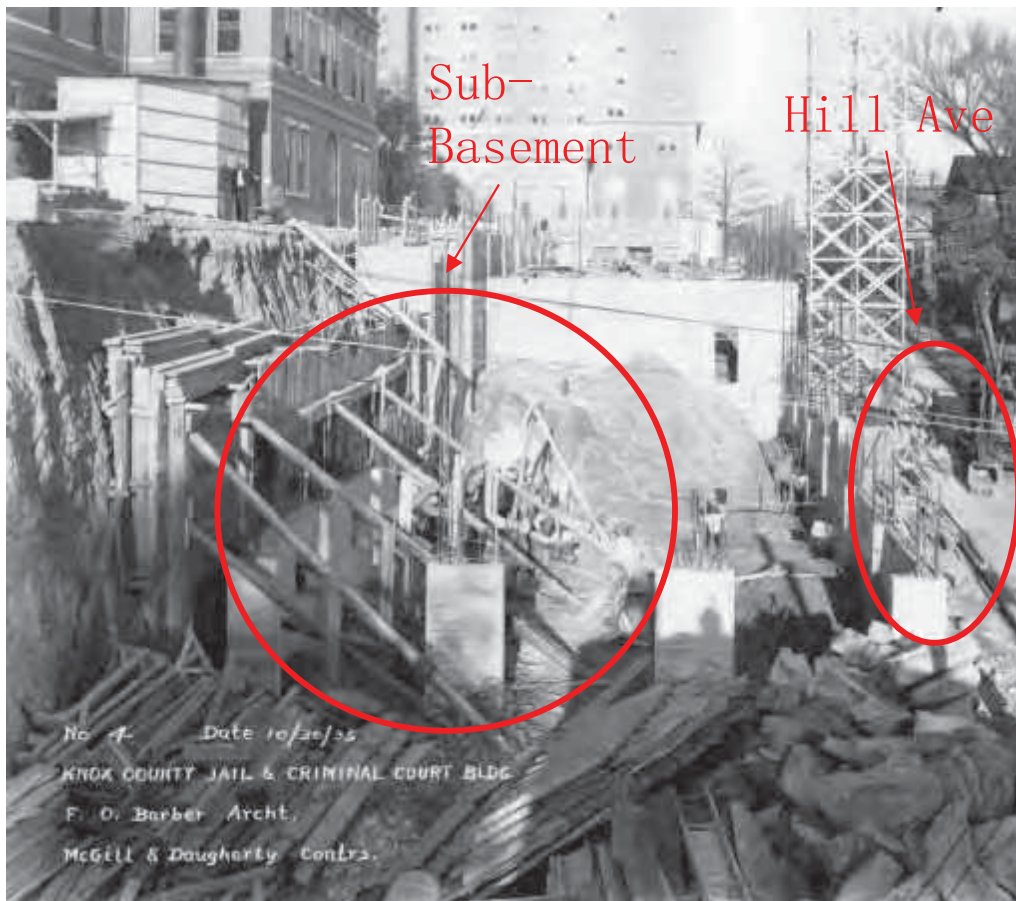
Main Avenue Garage 550 West Main St.



Structural Issues
Water intrusion issues
Concrete spalling
Issues

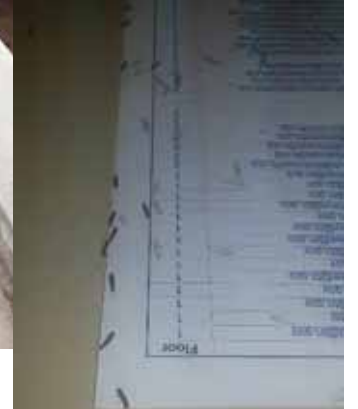


Building the Jail Addition 1933-36



Upcoming RFPs

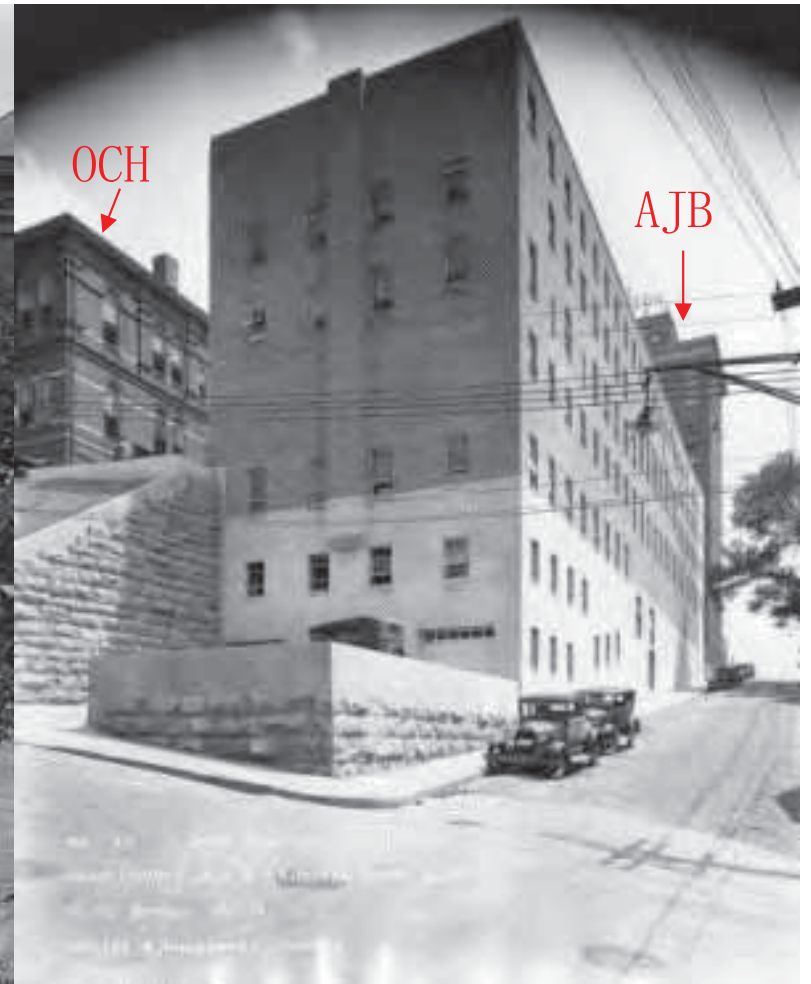
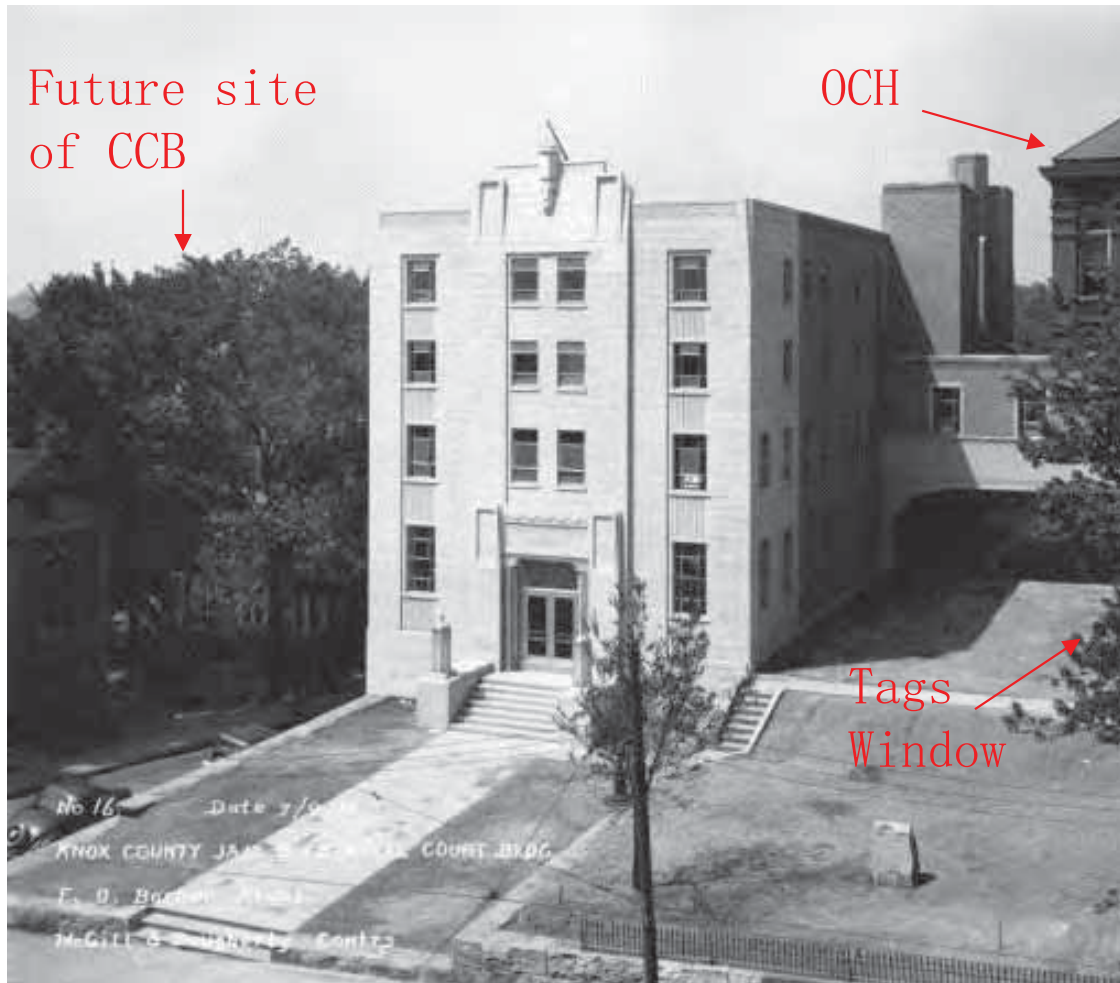
July 2016 - December 2017



Water Treatment Services/Chemicals	8/2016
Plumbing Parts/Supplies	10/2016
Audio Visual Preventive Maint.	12/2016
Security Monitoring Equipment	11/30/16
Concrete Polishing & Staining	5/7/17
Electrical Services & Controls	6/21/17
Pest Control Services	7/31/17
Kitchen Equipment Repair	9/3/17
Painting Services & Finishes	9/7/17
Flooring & Installation Services	11/30/17



Jail Completed 1936



Main Knox County Health Department

Install new wayfinding signage



Continued Growth to 1970's



Other Projects

- CCB Blinds/Shades 1st Floor
 - CCB Wayfinding Signage
 - Flooring Replacement
 - CCB Caulk & Seal Windows
 - HVAC Improvements
 - CCB Garage Barrier Upgrades
 - Restroom Renovations
 - Replace Cast Iron Pipes
 - Landscape projects
 - Audio Video Upgrades
- CCB Jail Improvement
 - OCH Bell Tower Repair
 - OCH Tuck Pointing
 - Forensic Ctr Sliding door
 - CCB Main flr Planters
 - Irrigation Repairs
 - CCB Phone system upgrades
 - CCB Coffee Shop Upgrades
 - Fairview Tech Ctr Roof
 - Knox Central waterproof

City – County Building 2016



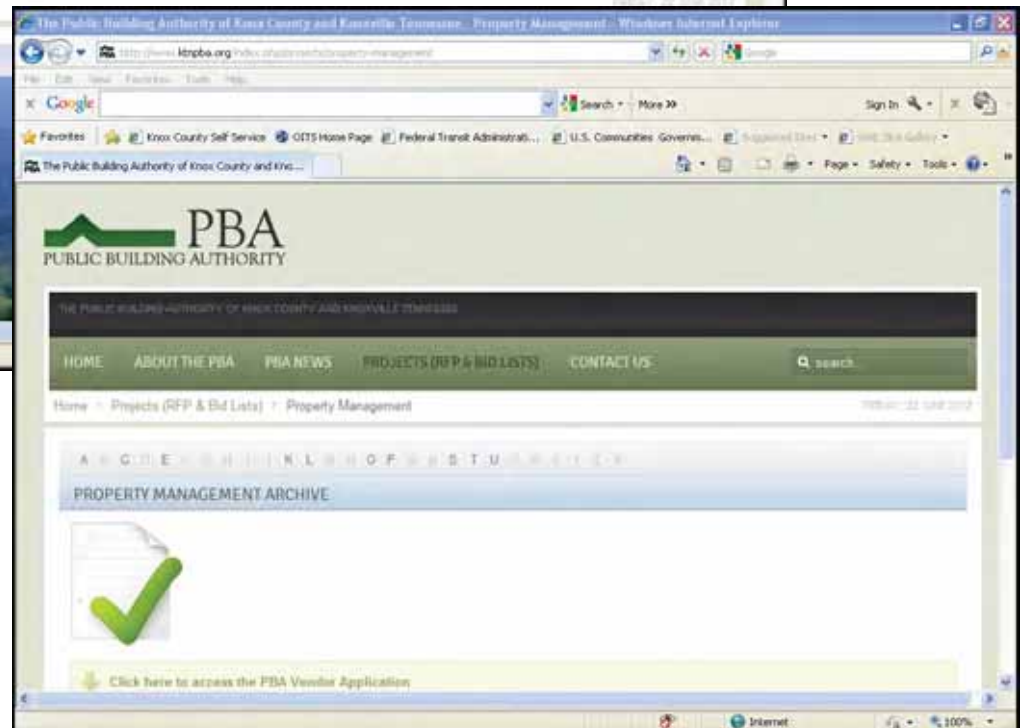
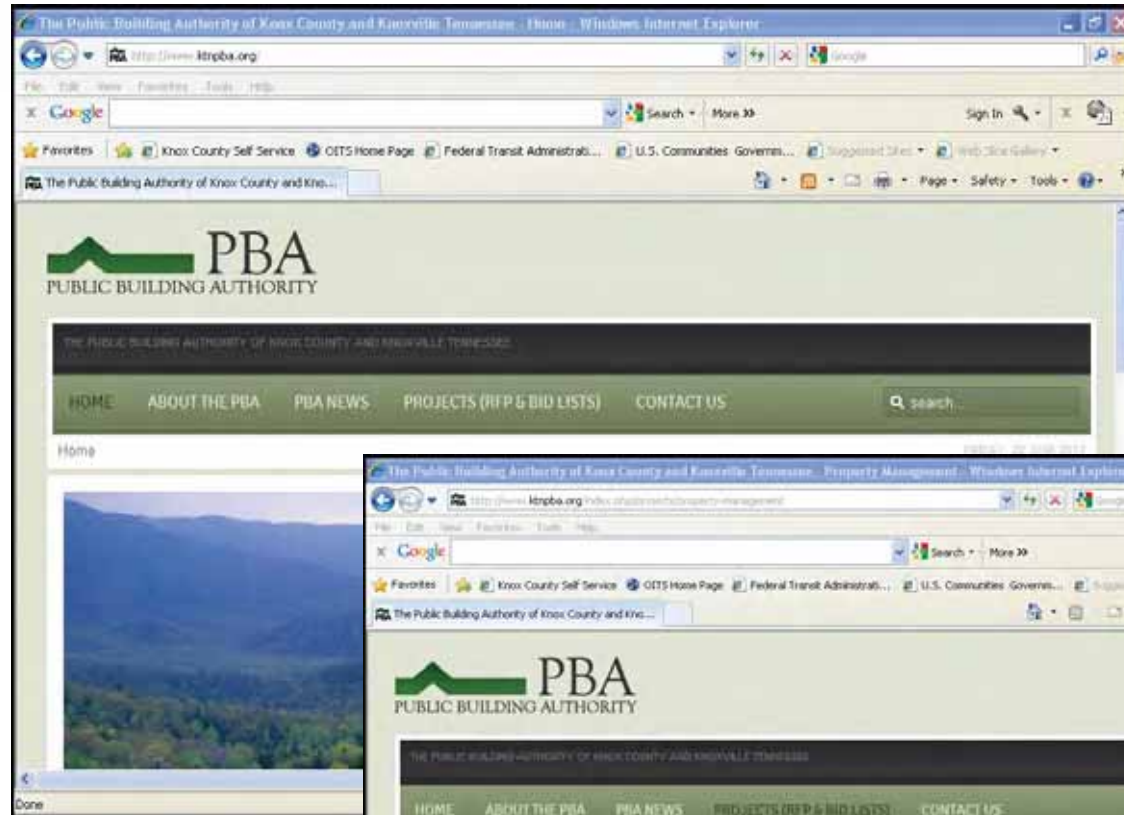
Other Projects

- REIMBURSABLE
- UNPLANNED REPAIRS
- ADDED RESPONSIBILITIES
- EMERGENCY



www.ktnpba.org

1. Click on the “Projects” tab at the top of the page.
2. Move the cursor down till you reach the desired category.
3. Double click the desired project bid information.





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Contract & Procurement
Manager
610 Richards St.,
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Office: 865-215-8415
Fax: 865-215-8416
Email:
dgriffin@ktnpba.org

Jayne Burritt
CEO Administrator
400 Main St. Suite M22
Knoxville, TN 37902
Office: 865-215-2121
Fax: 865-215-2662
Email:
jburritt@ktnpba.org



Thank You



Knoxville Utilities Board

June 14, 2016

AGENDA

- **KUB Background, Doing Business with KUB and KUB Procurement**
- **Upcoming Projects, Services, and Purchases**
- **Questions and Open Discussion**



Our Vision:

KUB exists to serve its customers, improving their quality of life by providing utility services that are safe, reliable and affordable.

Shared Values:

- We value the safety and well-being of our customers and employees.
- We value fairness, and try always to make decisions that provide the greatest good for the most people.
- We are in a position of trust and hold ourselves to high ethical standards.
- We improve the value of our services through efficiency, innovation and communication.
- We value the commitment and hard work of our employees.
- We are environmentally responsible in our operations and support the sustainability of our communities' natural resources.
- We participate in the communities we serve.

Our Mission:

Our mission is to act as good stewards of our communities' resources: utility assets, customer dollars, and the environment. We work to safeguard those resources and enhance their value for the people of the communities we serve and generations to come.

We Measure Our Success by:

Customer
Satisfaction

System
Performance

Financial
Performance

Safety
Performance

Keys to Success:

Managing Our Utility System Infrastructure

Electric

Natural Gas

Water

Wastewater

Improving The
Customer Experience

Managing Our
Finances Effectively

Meeting Or Exceeding
Regulatory Standards

Investing In A Skilled,
Diverse Work Force

Partnering For
Economic Development

Being Environmentally
Responsible

Electric System

Customers

198,356

Service Area

688 square miles

Service Lines

5,280 miles

Substations

59

Peak Capacity

2,600 MVA

Peak Day Demand

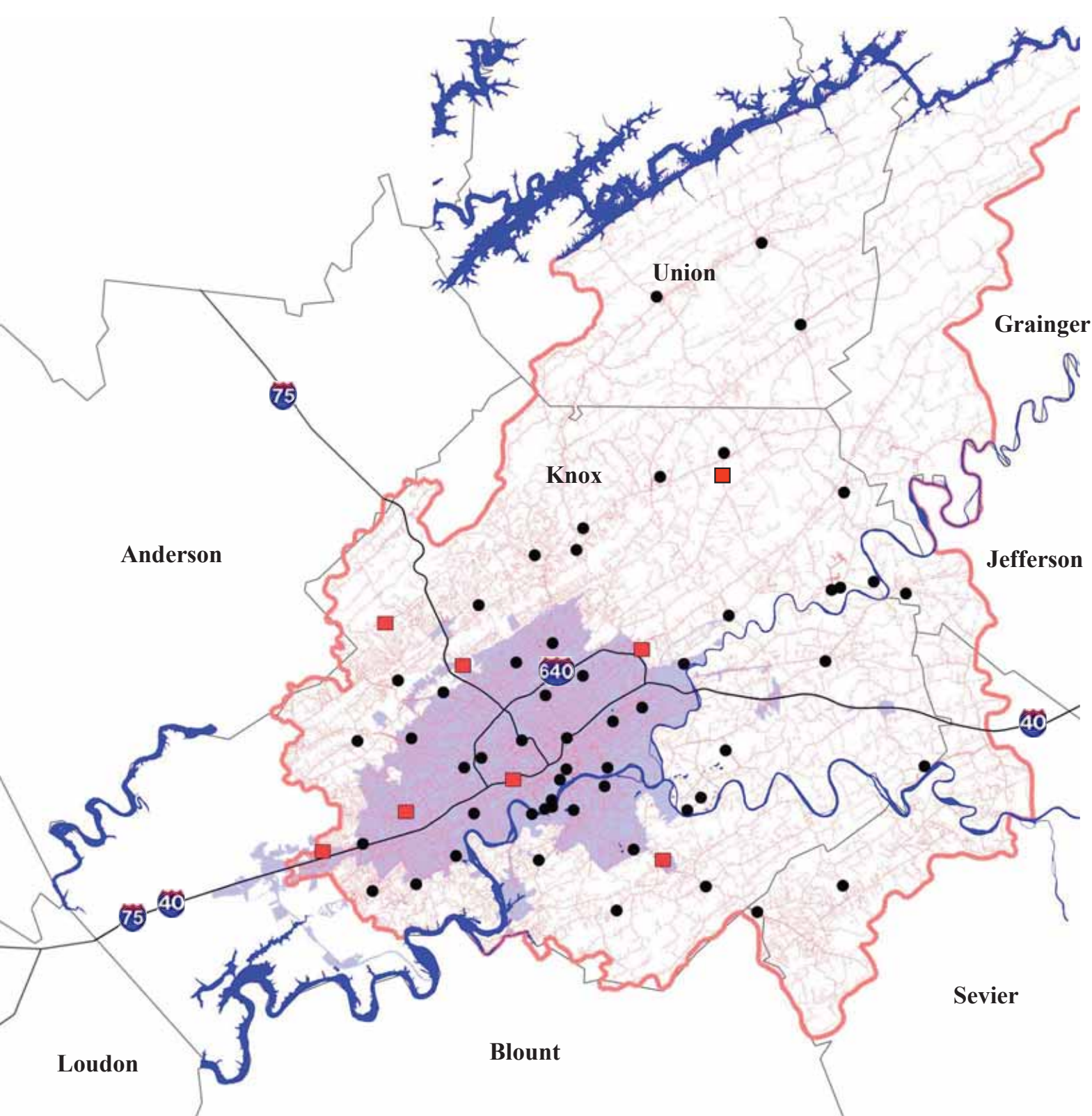
1,308 MW (01/14)

Purchased Power Cost

\$409 million

Power Cost as Percentage of Sales

81%



County Lines

City Limits

Service Area

Existing Lines

Infeed Stations

Distribution Stations



Natural Gas System

Customers

98,225

Service Area

282 square miles

Service Mains

2,295 miles

Peak Capacity

157,381 dth

Peak Demand

133,367 dth (1/14)

Purchased Natural Gas Cost

\$62 million

Cost as Percent of Sales

60%

City Limits



County Lines



Service Area



Existing Lines



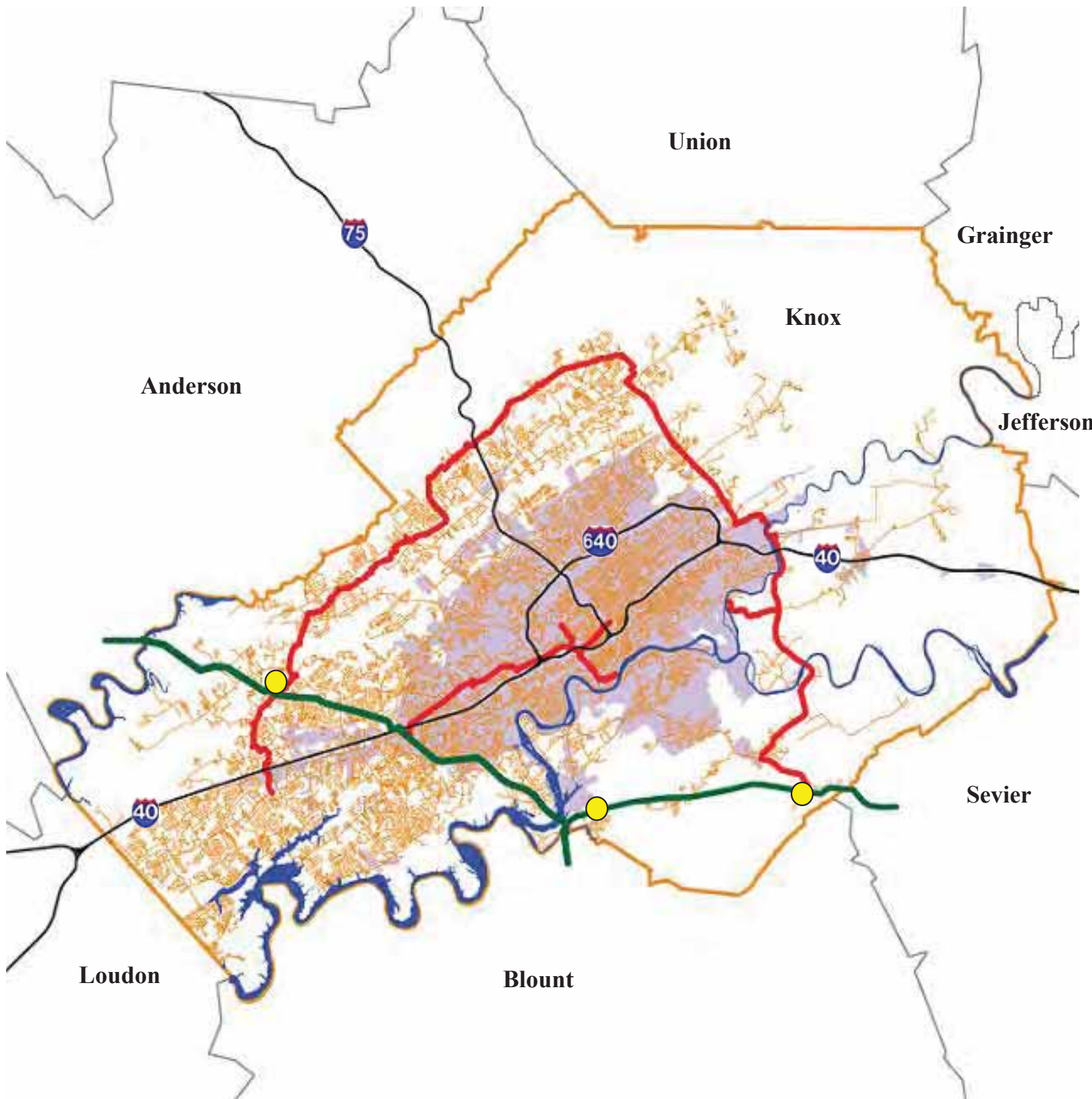
City Gate Stations



High Pressure Lines



East TN Natural Gas



Water System

Customers

78,336

Treatment Plant 1

Pump Stations 27

Storage Facilities 30

Distribution System

Mains

1,408 miles

Plant Rated Capacity

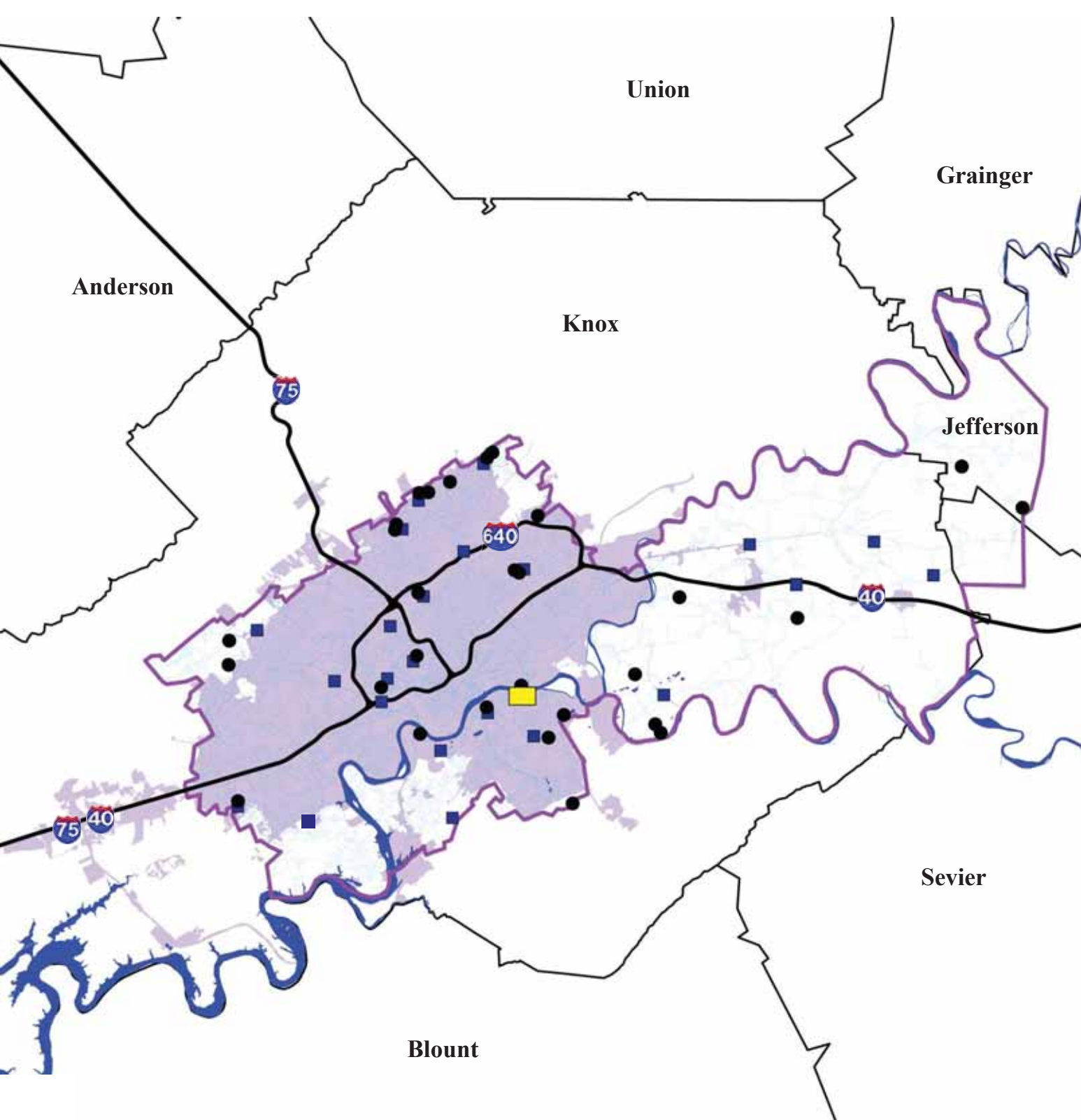
61.2 mgd

Reservoir Capacity

37.5 mg

Treated Water

12.2 billion gallons



County Lines

City Limits

Service Area

Existing Lines

Pump Stations

Storage Facilities

Treatment Plant



Wastewater System

Customers 69,613

Service Territory
256 square miles

Treatment Plants 4

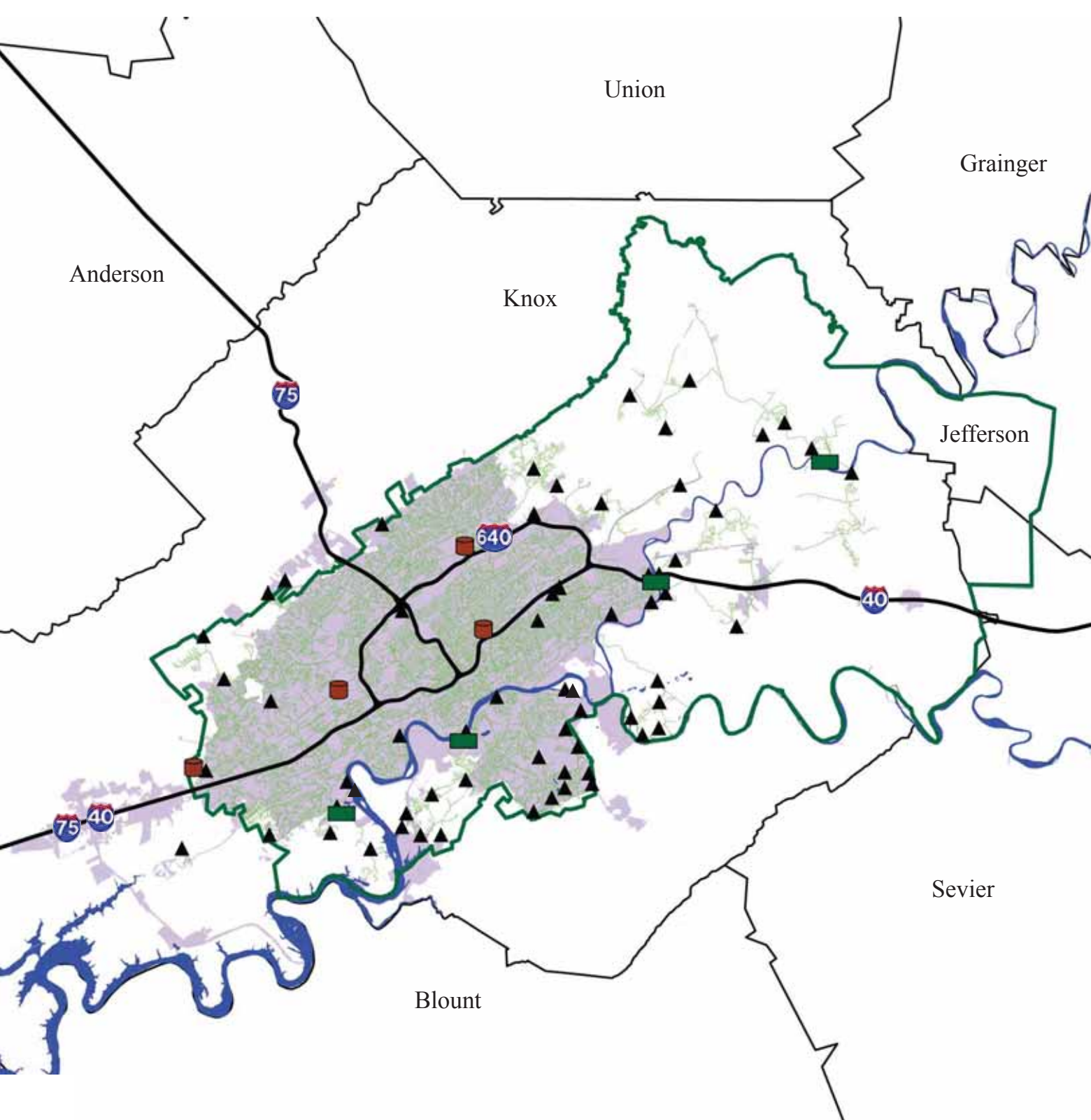
Lift Pump Stations 76

Collection System Mains
1,320 miles

Storage Capacity
21 mg

Plant Rated Capacity
66 mg

Average Flow
39.6 mgd



County Lines

City Limits

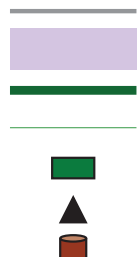
Service Area

Existing Lines

Treatment Plants

Pump Stations

Storage Tanks



Doing Business with KUB

- **General Procedures**
- **KUB Website Bid Advertising**
- **Outreach Services**

General Procedures

- KUB is an Agency of the City of Knoxville
- Purchases made in accordance with the TCA (Tennessee State Laws)
- KUB Internal
 - Procurement Guidelines
 - Procurement Procedures
- Different than Federal Purchasing
- Different than Private or Public Company Purchasing

General Procedures

- Purchases under \$1,000: Managed at the department level. (Purchase Orders and Procards are typical)
- Purchases from \$1,000 to \$3,999: Procurement Buyers obtain at least three oral or written quotations.
- Purchases from \$4,000 to \$9,999: Procurement Buyers obtain at least three written quotations.

General Procedures

- Purchases \$10,000.00 and up: Procurement Buyers advertise and conduct a competitive bidding process. (Straight bids and RFPs are typical)

General Procedures

Construction Pre-Qualification

- Prime Contractors for Utility Construction Projects and certain Service Contracts are pre-qualified with KUB – Prior to Bidding
- Pre-qualification application forms are located on the www.KUB.org website
- Contact Daniel Kembel or Gwen Brown for further assistance if interested

Professional Services

- Design Services
 - Prepare construction drawings, contract documents, permitting, etc.
 - Global Positioning System (GPS) Survey Data and As-built Creation
 - Resident Project Representative



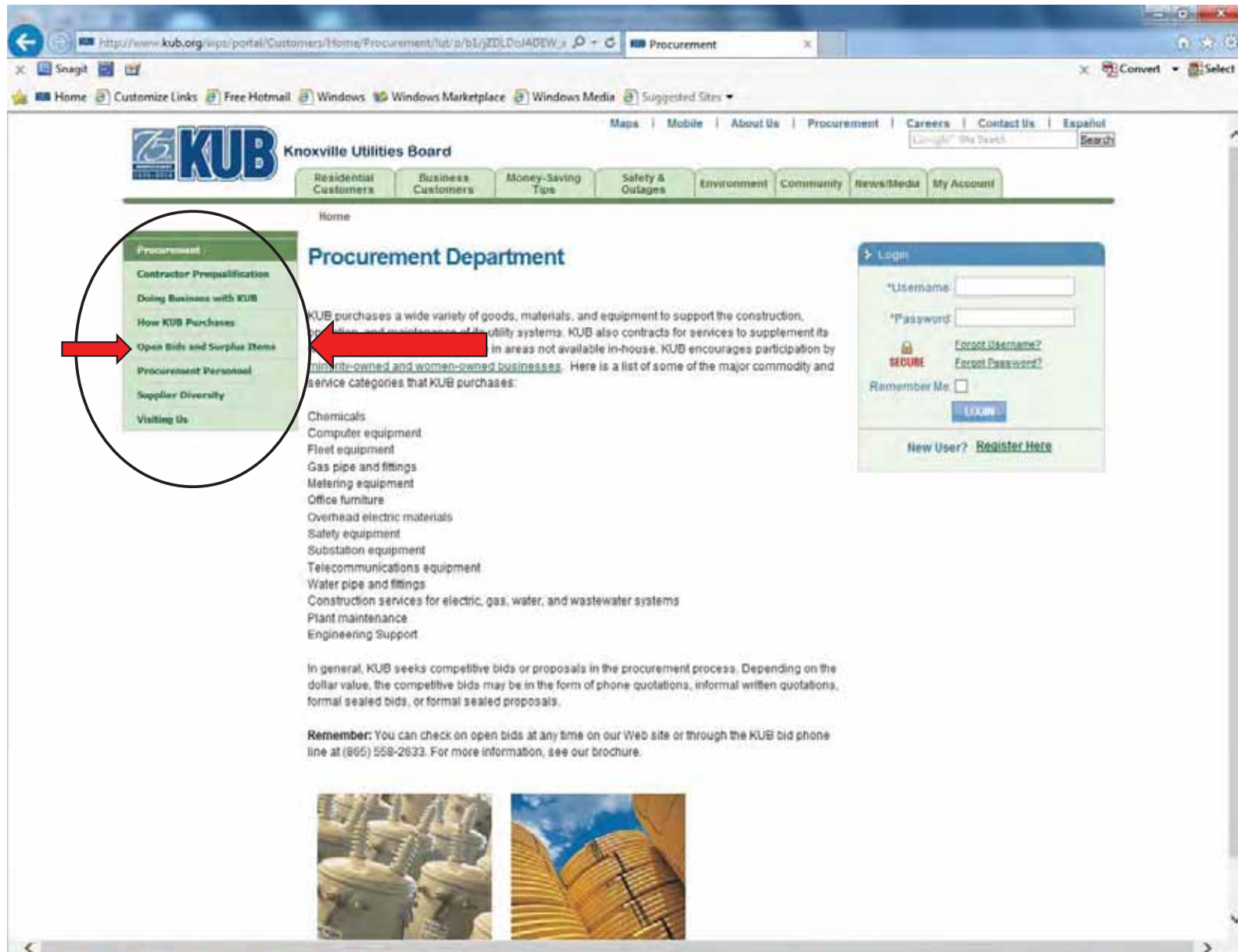
Professional Services

- Consulting
 - Accounting
 - Training / HR
 - Computer Systems
 - Other

KUB Website Bid Advertising (www.kub.org)



KUB Website Bid Advertising



KUB Website Bid Advertising

The screenshot shows the KUB (Knoxville Utilities Board) website. The browser address bar displays <http://www.kub.org/eps/portal/Customers/Home/Procurement/OpenBidsAndSurplusItems>. The page title is "Open Bids and Surplus Items".

The left sidebar contains a "Procurement" menu with the following items: Contractor Prequalification, Doing Business with KUB, How KUB Purchases, **Open Bids and Surplus Items** (highlighted with a red arrow), Procurement Personnel, Supplier Diversity, and Visiting Us.

The main content area is titled "Open Bids and Requests for Proposals". It states: "Formal sealed bids open at 2:00 p.m. Eastern time unless otherwise noted in the bid document. If you are interested in a specific bid, it is the vendor's responsibility to check back periodically before the closing date for any updates." It also mentions: "Additional information on [surplus items](#) and the [KUB bid process](#) are listed below."

The first bid listing is for "McCalla Avenue Gas Main Replacement". The details are as follows:

Bid Title	McCalla Avenue Gas Main Replacement
Bid Description	Addendum 1 Added This Work consists of the installation of approximately 3,100 LF of 8-inch, 20 LF of 4-inch and 1,675 LF of 2-inch gas line install valves along with newly installed main tie-ins to existing facilities, service connections, temporary bypasses, riser installations, condemn existing gas mains, etc. The Work shall be completed in strict accordance with the drawings and the Contract Documents. CONTRACTOR will provide all materials and must fax OWNER a list of materials to be used for approval prior to installation. CONTRACTOR must give OWNER at least 24 hours advance notice with intentions to start work. CONTRACTOR will provide all labor, materials, equipment, and incidentals as required to perform the Work and to restore the Site to a condition equal to or better than the Site condition, which existed prior to the initiation of the Work activities. Contractor shall provide Traffic Control devices as may be required. The CONTRACTOR shall supply all other incidental items necessary to complete the Work. This shall include all cost required to complete the work including but not limited to supervision, supplies, labor, hand digging, transportation, and equipment.
Bid Expires On	September 23, 2014
Bid Type	Sealed
Bid Control Number	-17876A
Bid Contact	Zach Breeding 865-559-2489
Additional File	Bid Installation Addendum 1 (highlighted with a red circle and a red arrow)

The second bid listing is for "Fourth Creek WWTP Bridge Superstructure Replacement". The details are as follows:

Bid Title	Fourth Creek WWTP Bridge Superstructure Replacement
Bid Description	The work to be bid on includes, but is not limited to the following: Demolition of bridge deck and back walls Installation of new bridge deck and back walls Temporary and permanent utility work for existing utilities supported by the bridge Pavement installation An on-site pre-bid meeting will be held on September 15, 2014 at 10:00AM EST at the Fourth Creek WWTP Control Building, 1500 Lyons Bend Road Knoxville, TN 37919. Site visits will immediately follow the pre-bid meeting. Meeting attendees must bring HARD HATS, SAFETY GLASSES WITH SIDE SHIELDS AND GLOVES WITH TAC PROTECTION in order to participate in the on-site walk through.

Bidder Registration Form



Bidder Registration Form

Please scan and return this form to bids@kub.org with the email subject line "Bidder Registration Form".
Forms may also be returned to the following address:

Knoxville Utilities Board
Procurement Department Bidder Registration
4505 Middlebrook Pike
Knoxville, Tennessee 379321

Bidder Information

Company Name:	Bidder Type: Business/Individual
Company URL:	Contact Name & Title:
Mailing Address:	Email:
City:	Phone: ()
State: Zip:	Fax: ()
Please check any category that apply and attach supporting documentation:	
<input type="checkbox"/> Minority Vendor Enterprise	<input type="checkbox"/> Small Business Enterprise
<input type="checkbox"/> Women Owned Business Enterprise	<input type="checkbox"/> Not applicable

Bidder Categories-Construction Services

<input type="checkbox"/> Sewer Line Installation/Rehab	<input type="checkbox"/> Road and Street Paving
<input type="checkbox"/> Pump and Lift Station Construction/Rehab/Replacement	<input type="checkbox"/> Electric Substation and Primary Distribution Construction/Rehab/Replacement
<input type="checkbox"/> Water Line Installation/Replacement	<input type="checkbox"/> Reinforced Concrete Form, Place & Finish
<input type="checkbox"/> Gas Line Installation/Replacement	<input type="checkbox"/> Building Construction & Renovation
<input type="checkbox"/> Driveway/Sidewalk/Curb Restoration	<input type="checkbox"/> Fencing
<input type="checkbox"/> Wastewater Plant Construction/Upgrade/Rehab/Replacement	<input type="checkbox"/> Inspection and Construction Support Services
<input type="checkbox"/> Water Plant Construction/Upgrade/Rehab/Replacement	<input type="checkbox"/> Other Construction Services

Bidder Registration Form

Bidder Categories-Services

<input type="checkbox"/> Tree Trimming Electric Line Clearance	<input type="checkbox"/> Auto Paint & Body Repair Service
<input type="checkbox"/> Tree Trimming Other Services	<input type="checkbox"/> Auto Glass Service
<input type="checkbox"/> Landscaping/Planting/Seed/Sod/Restore	<input type="checkbox"/> Light and Heavy Vehicle Towing Service
<input type="checkbox"/> Rental – Machinery/ Equipment/ Electric Generators/ Pumps	<input type="checkbox"/> General Property Maintenance and Repair Services
<input type="checkbox"/> General Electrician	<input type="checkbox"/> General Mechanical & Plumbing
<input type="checkbox"/> Grounds and Building Maintenance	<input type="checkbox"/> Rental – Crane and Rigging Services
<input type="checkbox"/> Painting/Coating/Lane Marking	<input type="checkbox"/> Rental – Other Services
<input type="checkbox"/> Traffic Control	<input type="checkbox"/> Meter Reading
<input type="checkbox"/> Tennessee One Call Utility Marking	<input type="checkbox"/> Meter Rebuilding/ Testing/ Calibrating
<input type="checkbox"/> Wastewater Utility Support Services– Pump Haul /Cleaning/Inspection/Testing/System Maintenance	<input type="checkbox"/> Water and Wastewater Plants Support Services– Pump Haul /Clean/Inspect/Test/System Maintenance
<input type="checkbox"/> Printing/ Screen Printing/ Novelties/ Awards/ Signs/ Lettering	<input type="checkbox"/> Professional Services and Consulting – Other
<input type="checkbox"/> Employment Agencies – Human Resources	<input type="checkbox"/> Professional Services – Engineering
<input type="checkbox"/> Gas Utility Support Services– Line Inspections/ Coatings & Corrosion Monitoring & Testing	<input type="checkbox"/> Water Utility Support Services – Inspection/ Leak Detection/ Valves & Hydrants Maintenance
<input type="checkbox"/> Electric Utility Support Services - Substation and Distribution Inspections/ Services/ Repair /Replace	<input type="checkbox"/> Plant Maintenance/ Fabrication & Welding/ Electric Motor & Pump Repair
<input type="checkbox"/> Lab Test Services	<input type="checkbox"/> Other Services
<input type="checkbox"/> Crane Inspection Services	

Bidder Registration Form

Bidder Categories-Computer IT/Electronic Technologies

<input type="checkbox"/> Hardware / IT Backbone	<input type="checkbox"/> IT Consulting Services
<input type="checkbox"/> Support Services for Backbone Hardware	<input type="checkbox"/> SCADA Systems
<input type="checkbox"/> Tech Equipment - Copiers / Land Phones / Cell Phones/ PCs / Monitors/ Laptops	<input type="checkbox"/> AMR – Meters/ Hardware/ Software/ Support
<input type="checkbox"/> Security Systems/ Fire Protection	<input type="checkbox"/> 2 Way Radio Systems
<input type="checkbox"/> Software and Software Support	<input type="checkbox"/> Other IT & Electronic Technologies
<input type="checkbox"/> IT Training Services	

Bidder Categories-Materials and Purchased Goods

<input type="checkbox"/> On road Vehicles – Light Duty	<input type="checkbox"/> Trailers – On and Off Road
<input type="checkbox"/> On Road Vehicles – Medium and Heavy Duty	<input type="checkbox"/> Off Road Vehicles/ Equipment and Machinery/ Or Specialized
<input type="checkbox"/> Truck Bodies/ Body Mounted Equipment/ Mobile Cranes/ Lifts/ Specialty Rolling Stock	<input type="checkbox"/> Vehicle Maintenance – Vehicle Specific or General Shop Tools and Tooling
<input type="checkbox"/> Vehicle and Equipment Replacement Parts	<input type="checkbox"/> Fuel – Diesel/ Biodiesel/ Gasoline/ E85
<input type="checkbox"/> Small Hardware/ Pole Accessories/ Splicing/ Terminating	<input type="checkbox"/> Poles – Steel, Ductile Iron, Wood, Decorative, Poles Other
<input type="checkbox"/> Insulators/ Breakers/ Switches	<input type="checkbox"/> Electric System Tooling and Tools
<input type="checkbox"/> Piping, Conduit– HDPE/ Ductile/ Steel/ Copper/ Other	<input type="checkbox"/> Transformers – Secondary Polemount/ Padmount/ Other
<input type="checkbox"/> Generators – Emergency Backup	<input type="checkbox"/> Transformers – Substation and Primary
<input type="checkbox"/> Wire – Electric System Distribution/ Conductors/ Guy Wire	<input type="checkbox"/> Fiber Optic – Cable/ Terminal devices/ Hardware
<input type="checkbox"/> Electric Vaults	<input type="checkbox"/> Wastewater Manholes and Accessories
<input type="checkbox"/> Valves, Accessories & Fittings – Utility Water/ Wastewater/ Gas	<input type="checkbox"/> Pumps & Pump Parts – Water/ Wastewater/ Lift Station/ Pump Station/ Plant
<input type="checkbox"/> Handholes and Fittings	<input type="checkbox"/> Motors & Motor Control Centers
<input type="checkbox"/> Gearboxes	<input type="checkbox"/> Controls and Annunciation
<input type="checkbox"/> VFDs	<input type="checkbox"/> Structural Steel Stock

Bidder Registration Form

<input type="checkbox"/> Breaker Panels and Subpanels and Components	<input type="checkbox"/> Bulk Aggregates –Graded Crushed Stone, Sand, Gravel and Related Products
<input type="checkbox"/> Meters and Metering Systems Components – Residential Commercial Water/ Gas/ Electric	<input type="checkbox"/> Bulk Plant Process Chemicals & Supplies - Water/ Wastewater
<input type="checkbox"/> Instrumentation – Fixed and Portable Monitoring and Measuring	<input type="checkbox"/> Gasses – Welding/ Specialty/ Lab & Instrument/ Other
<input type="checkbox"/> Consumables – Industrial Supply/ MRO	<input type="checkbox"/> Office Supply Consumables
<input type="checkbox"/> Office Furniture	<input type="checkbox"/> Safety Supply & PPE
<input type="checkbox"/> Other Chemicals	

Note: Completion of this form is not a requirement to place a bid on any procurement request. Completion of this form does not qualify bidders to bid on capital construction projects where prequalification is required. Completion of this form is not a guarantee of work. KUB provides this notification service as a courtesy and may elect to discontinue this service at any time, with or without notice.

Outreach Services

- Provided by KUB Consultant GWB Project Planning and Management Consultant
 - Assists KUB in developing MBE/WBE business with KUB
 - Available to assist any business with finding opportunities within KUB
 - Available to assist any business with the KUB procurement process
- Contact: Gwen Brown 865-250-3034
Gwen_brown@charter.net

KUB Procurement

- **Staff and Areas of Service**
- **Overview – Breakdown of Purchases**

Purchasing Staff

- **Rebekah Taylor, Buyer**
- Phone: (865) 558-2307
- Fax: (865) 558-2552
- Email: Rebekah.Taylor@kub.org
- IT Hardware
- Software
- IT Service & Support Agreements
- Technology Devices – Copiers, Land and Cell Phones, Security and Surveillance Equipment, 2 Way Radios, Other
- IT Professional Services and Training Agreements



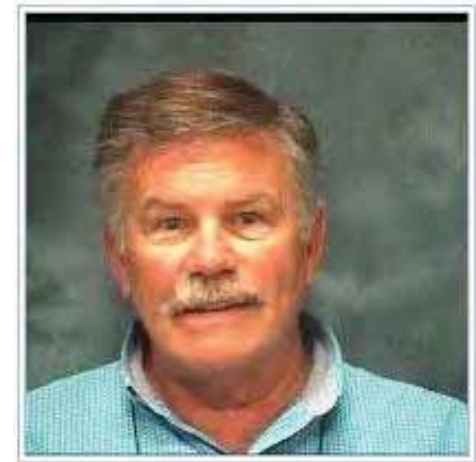
Purchasing Staff

- **Jermon Bishop**, Buyer
- Phone: (865) 558-2546
- Fax: (865) 558-2552
- Email: Jermon.Bishop@kub.org
- Safety Products
- Lab Supplies
- Office Sales & Supply
- Office Equipment
- Light and Heavy Vehicles, Truck Bodies, Trailers and Accessories
- Hand Tools and Power Tools
- Construction Heavy Equipment
- Service Agreements & Professional Service Agreements



Purchasing Staff

- **Philip Reed**, Supply Chain Specialist
- Phone: (865) 558-2512
- Fax: (865) 558-2552
- Email: Philip.Reed@kub.org
- Electric Utility Materials and Products
- Water Utility Materials and Products
- Wastewater Utility Materials and Products
- Natural Gas Utility Materials and Products
- Chemicals
- Meters and Related Products
- Transformers
- MRO Items
- Service Agreements



Contract Services Staff

- **Shari Hurst**, Contract Specialist
- Phone: (865) 558-2461
- Fax: (865) 558-2472
- Email: Shari.Hurst@kub.org
- Capital Construction / Wastewater
 - Pipe and Manhole Installation/Rehab
 - Pump station Rehab and Renovations
- Wastewater Related Service Agreements
 - CCTV Inspections
 - Manhole Inspections and Testing
 - Sanitary Sewage Blockage Abatement
- Professional Service Agreements / Work Authorizations
 - Engineering / Design & Other



Contract Services Staff

- **Zachary Breeding**, Contract Specialist
- Phone: (865) 558-2489
- Fax: (865) 558-2472
- Email: Zachary.Breeding@kub.org
- Capital Construction
 - Electric Systems Engineering
 - Water Systems Engineering
 - Gas Systems Engineering
 - Plant Operations
 - KUB New Service Construction
 - KUB Underground Construction Support Services
- Service Agreements
- Professional Service Agreements / Work Authorizations
 - Engineering & Other



Contract Services Staff

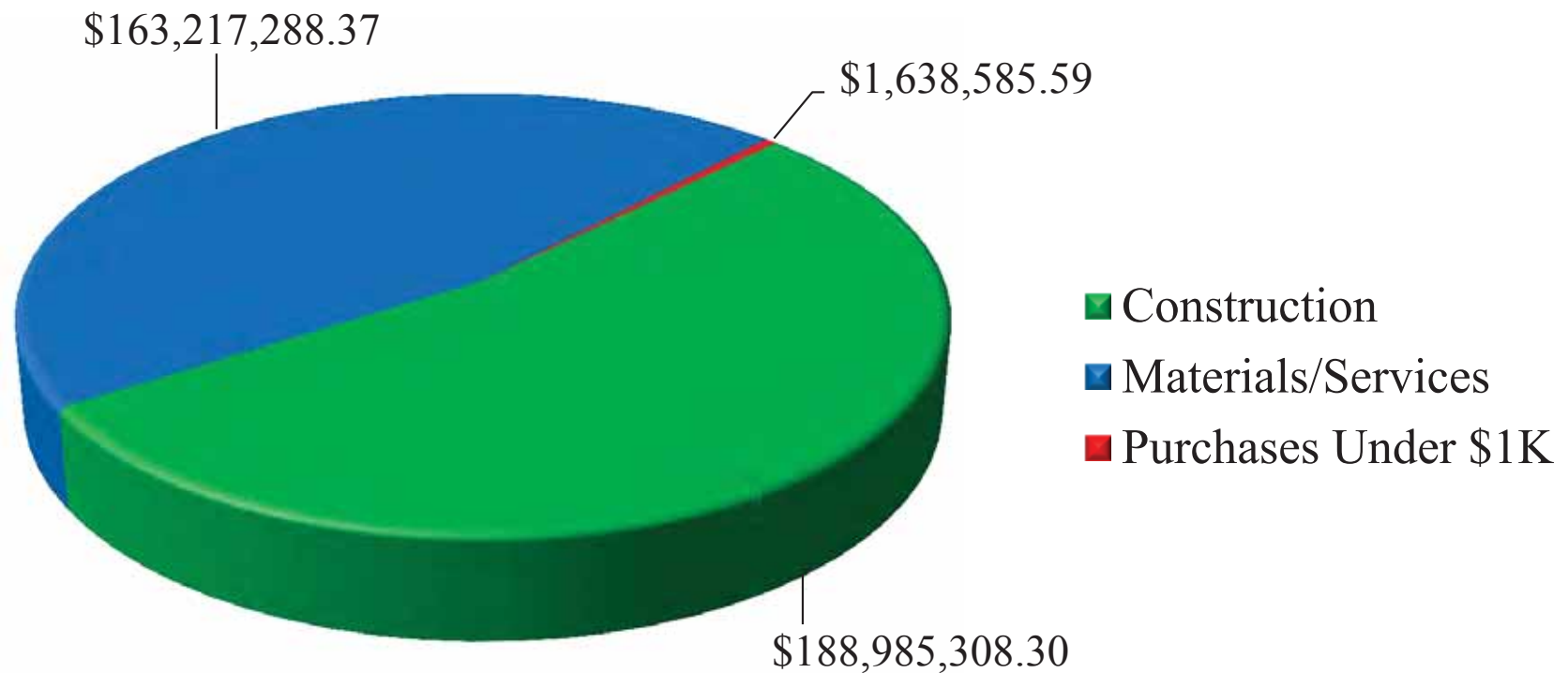
- **Daniel Kembel**, Contract Specialist
- Phone: (865) 558-2290
- Fax: (865) 558-2472
- Email: Daniel.Kembel@kub.org
- Capital Construction
 - Properties
 - System Operations
- Operations and Maintenance (O&M)
 - Vegetation Management
 - Safety/Tech Services
 - KUB Electric Overhead Construction
 - Meters
 - KUB Customer Support Department
- Service Agreements
- Professional Service Agreements/Work Authorizations
- Contractor Pre-qualification



Overview – Breakdown of Purchases

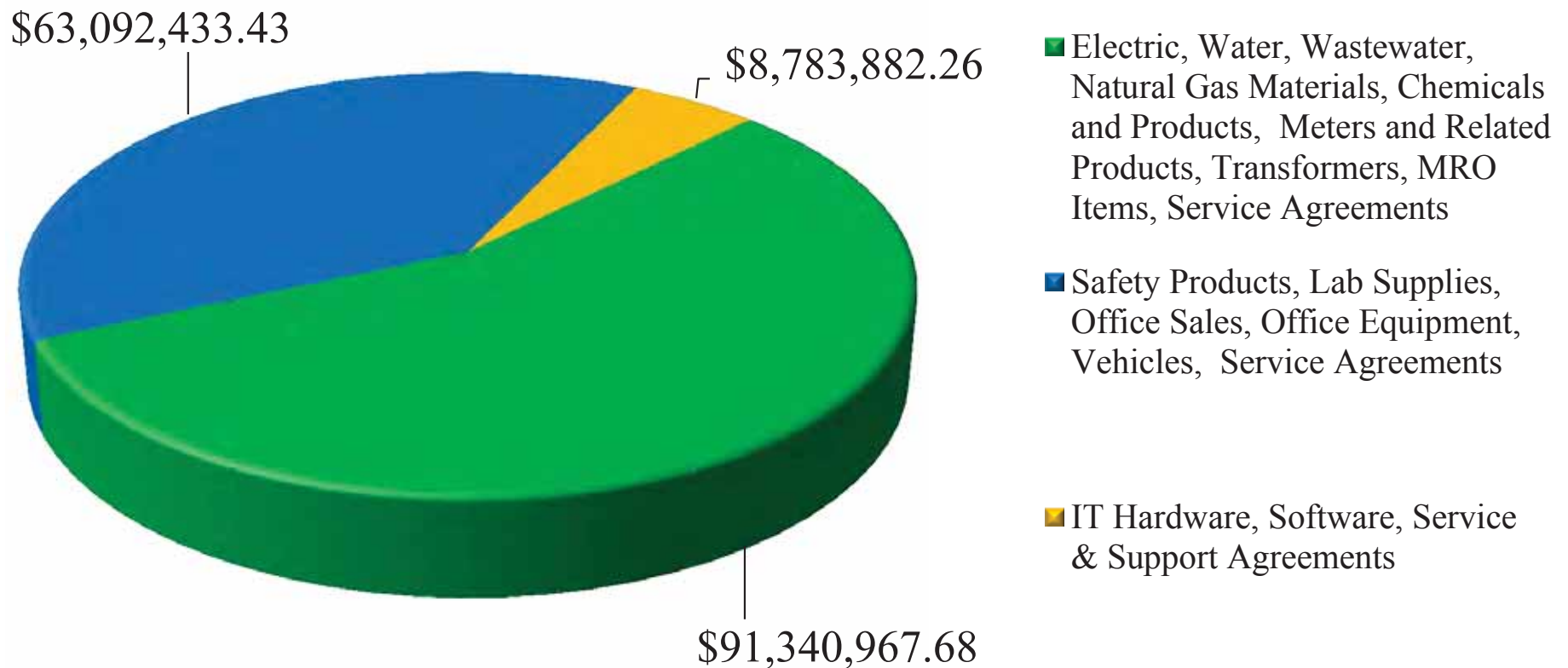
- **Construction versus Materials and Services**
- **Materials and Services by Type**
- **Professional Services**
- **Construction by Utility**

Approximate Annual Purchase Order Amounts

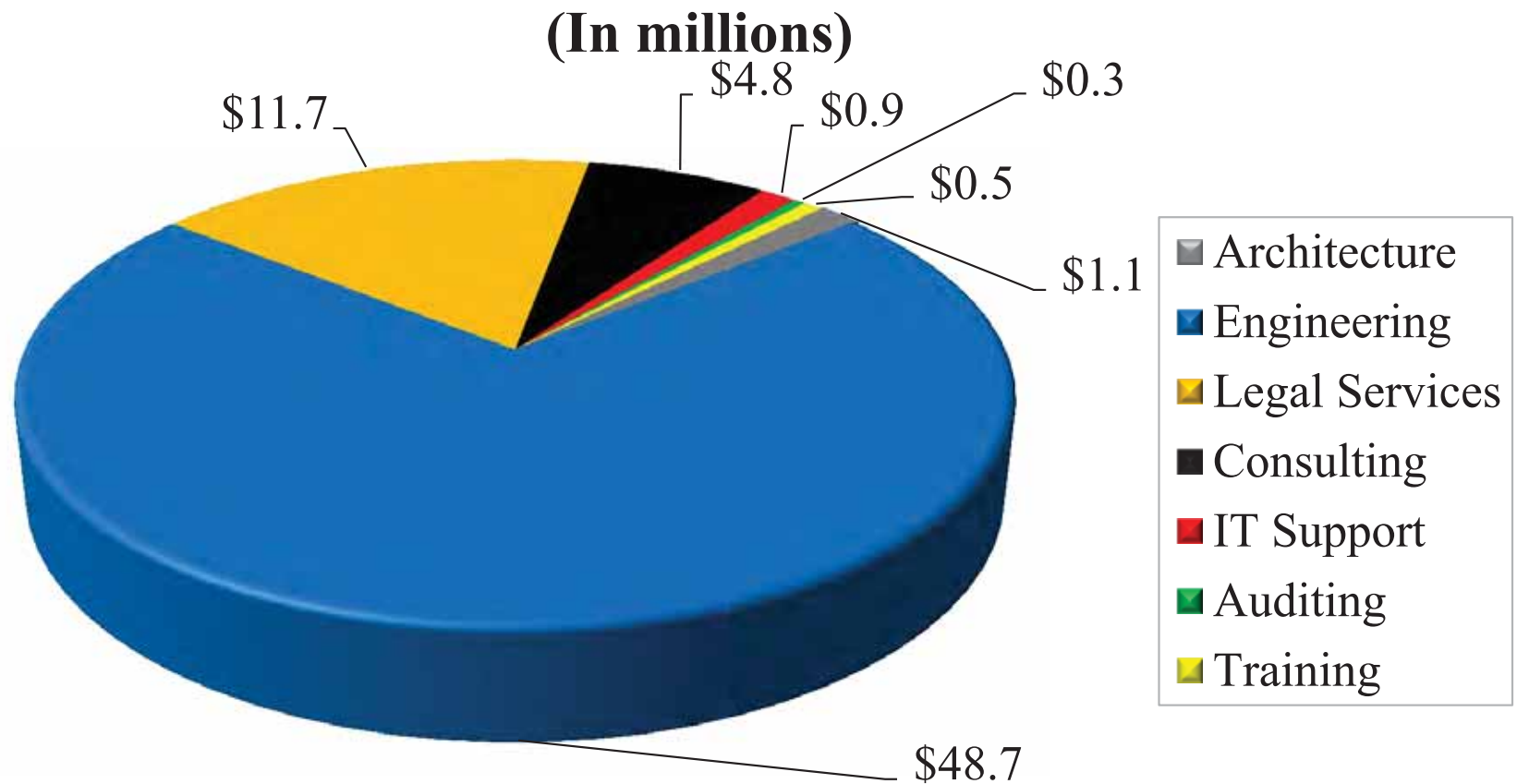


Approximate Annual Purchase Order Amounts Materials/Services

(Does Not Include Construction)

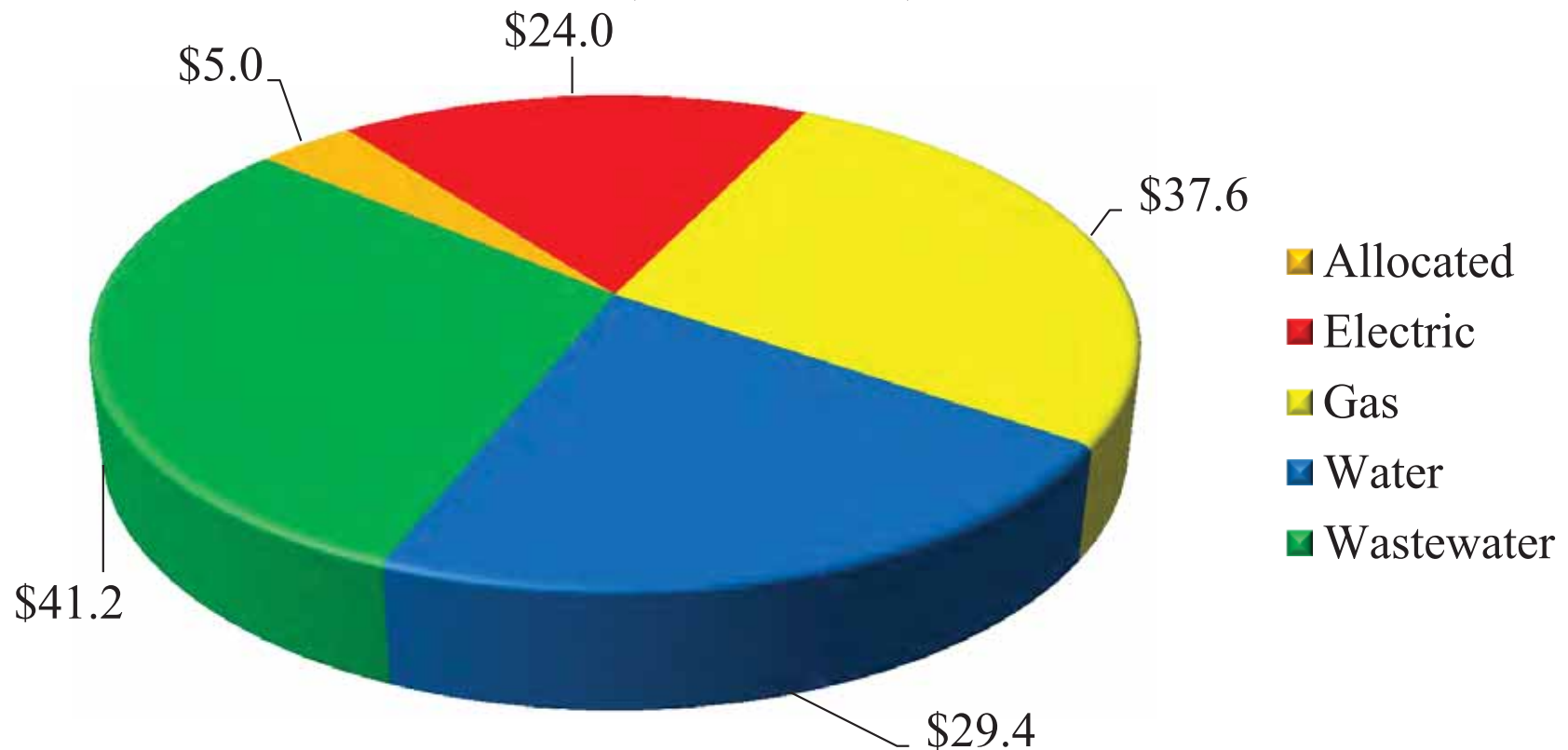


PSA Spend Breakdown (2014-15 FY)



Contract Services FY 2014/2015 Purchase Orders Bid

(In millions)



Wastewater Capital Projects

- New Multi-Bay Waste Facility at WWTP (\$100K – \$1M)
- Short line Projects to include main line improvements of various sizes, manholes, & laterals (\$1M+)
- Pelham Lift Station & Forcemain Improvements (\$100K – \$1M)
 - Relocate existing pump station to new location
 - Approx. 1,300 LF of forcemain & 30 LF 8” gravity sewer main

Wastewater Capital Projects

- Six Mini Basin Rehab & Replacement Projects to be bid in FY17
 - 1st Creek 16C1 & 16D1, 2nd Creek 14C1, S Knox 40C1, Loves Creek 20A5 & 20A7
 - Rehab sewer components in order to reduce inflow & infiltration
 - Each project to include main line improvements of various sizes, manholes, & laterals

Wastewater Capital Projects

- 3rd Creek Sub Basin 38 Rehab & Replace Project (\$1M+)
- 4th Creek 34A2 Rehab & Replace Project (\$1M+)
- Loves Creek Eastwood Trunkline Construction (\$1M+)
 - Replace approx. 1,850 LF of existing 12” w/18” sewer line

Upcoming Water O&M Annual Contracts

- Valve Inspection (Under \$100K)
 - Advertise August 2017
- Fire Hydrant Testing (Under \$100K)
 - Advertise February 2018



Water Capital Projects

- Wilson Road – Roaming Dr to Gap Rd
(\$100K-1M)
 - Replace 2,500' of 6" water main
- Depot Ave – Water Transmission Line
(\$1M+Range)
 - Install 6,000' of 36" water main
- Knox Chapman Utility Interconnect
(\$100K-1M)

Water Capital Projects

- Hallsdale-Powell Interconnect – (Under \$100K)
- Galvanized main repl program
 - Replace 26,000' of galvanized water mains in Sevier, Jefferson, & Knox



Water Capital Projects

- Atchley Street water main replacement – (\$1M+)
 - Replace 22,000' LF of water main
 - Rehab 15,000' LF of sewer main
- Alcoa Hwy Maloney Rd to Woodson Dr (\$1M+)
- Phillip Fulmer Way water main replacement (\$100K-\$1M)

Water Capital Projects

- Proctor Street Transmission Line – (\$100K-\$1M)
 - Replace 5280' of 24" transmission water main



Electric Capital Projects

- North Knox Substation (\$100K-1M)
 - New 13kV breaker bay addition foundations
- Lonsdale Substation (\$1M+)
 - Foundation and duct line improvements



Electric Capital Projects

- Rebuild AJ Transmission Line (\$1M+)
 - Mohawk to Holston Drive Substation
- Rebuild U Transmission Line (\$1M+)
 - Trentville to Ramsey Substation
- Build DC Transmission Line (\$1M+)
 - E Knox to Trentville Substation

Electric Capital Projects

- Lyons Crossing Project (\$100K-1M)
 - Installation of underground electric backbone
- Turtle Point Project (Under \$100K)
 - Install underground primary
- Merchants Town Square (\$100K-1M)
 - Install new 3 phase underground primary
- Suburban Professional Park (Under \$100K)
 - Install underground primary

Grid Modernization

- Upcoming capital projects
 - Deploy wireless Wide Area Network and Field Area Network across service territory (\$1M+)
 - Construct 1 – 4 structures to support wireless initiatives (\$100K-1M)
 - Implementation Distribution Automation on various circuits throughout the system (\$1M+)
 - Install ADSS fiber in various locations (\$1M+)

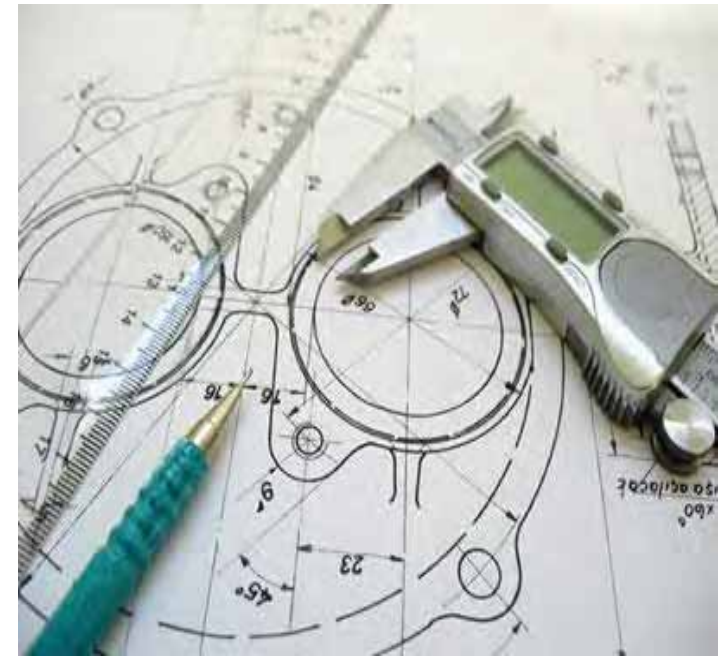
Grid Modernization

- Upcoming bid opportunities
 - Meter center repairs in first part of FY18 (Under \$100K)
 - Nomad handheld computers (\$100K-1M)



Gas Professional Services

- Design Services
 - Knox Lateral (Under \$100K)
 - E. Gov. John Sevier Hwy (Under \$100K)
 - South Loop Phase 5 (Under \$100K)
- Inspection RPR Services – Utility Relocates Supporting Road Projects (\$1M+)



Gas Operational & Maintenance Projects

- Rental Equipment / Machinery (\$10k/yr)
- Tooling Buy and Maintain(\$10k/yr)
- Professional Services Manuals and Consulting (\$80k/yr)
- Gas Utility Assessment Projects (\$176k/yr)
- Ariel Patrol (\$6k/yr)

Upcoming Gas Capital Contracts

- Repair / Replace Gas Regulator Stations & misc. Valve Work(Under \$100K)
- Electric Line A/C Mitigation Construction Project (\$1M+)



KUB Underground Construction Planned Purchases

- FY17 budget (\$100K-1M)
 - Trench boxes
 - Water leak detection equipment (correlating logger system)



Underground Construction Planned Purchases

- Cycle/Run-to-failure replacements
 - Water main taping equipment (Mueller)
 - Ferromagnetic/metal detection/pipe locating equipment
 - Sewer line root cutters and flush nozzles
 - Handheld gas leak detection equipment
 - McElroy fusion equipment
 - Concrete saws, pipe saws, etc
 - Gas pressure test equipment
 - Sewer line camera equipment

Projected New Service Projects

- Continued Development of UT Cherokee Farms site
- Eastbridge Business Park
- Tennova Hospital Middlebrook Pike
- Riverwalk (Former Baptist Hospital site)
- Riverfront Station (Student Housing Dev)
- Regas Square

Projected New Service Projects

- Midway Business Park
- Five Points Housing Development
- Western Plaza Remodel, Kingston Pike
- John Tarleton Park Upgrade
- Other New Development and Utility Upgrades

Plant Operations

- MBW Water Plant Generator Project
 - Emergency standby generators
- EastBridge WWTP – Retrofit existing chlorine building for upgrade
 - Conversion from gaseous CL₂ to Enaqua UV
 - Extension of a new 8" potable water line
- LED Lighting Improvements at all WW plants & MBW
 - Replace existing lighting w/LED fixtures

Plant Operations

- Fourth Creek Phase 2 Improvements
 - Electrical Improvements include new building, replacement of five motor control centers, and auto transfer switches
 - Convert from CL2 to Enaqua Contact UV
- Loves Creek – retrofit existing chlorine building & contact tanks
 - Converting from CL2 to Enaqua UV

Plant Operations

- Operations and Maintenance Purchases
 - Treatment Chemicals – large and small quantities
 - Lab equipment and chemicals
 - Process equipment – feed pumps, hoses
 - Training

Plant Operations

- Contract Services
 - Consulting
 - Training
 - Electrical – Lighting
 - Sludge/Scum pumping
 - Instrument calibration
 - Underwater asset inspection



System Operations

- System Operations Services
 - Approx 100K budgeted for FY17
 - Replacement of various types of equipment and will be sole sourced or bid as needed
- Operations Technical Support – OTS
 - Siemens Telegyr SCADA system components
 - Integraph outage management system
 - Copper and fiber optic communication backbones

System Operations

- Vegetation Management
 - Approximately \$39M in five year plan
- Station Management Services - Wires
 - Maintain 66 substations
- Station Management Services - Pipes
 - Maintain 254 remote sites
 - 112 gas
 - 72 water
 - 70 wastewater

Service Agreements

- KUB relies on vendors to provide a variety of services to support our utilities system maintenance staff.
- Agreements may be utility specific or multiple utility for services such as general painting and machine shop.

Supply Agreements

- New supply agreements will be issued in the next year to cover materials bought frequently in small quantities
 - Some of the items purchased almost daily include wire, terminators, disconnects, wire markers, etc.

Upcoming Service & Supply Agreement Opportunities

Type of Agreement	Project to Market
Substation Batteries	2/28/2017
Crane Inspection & Maint.	3/18/2017
Grainger State Contract	6/30/2017
FR Clothing & Accessories	7/1/2017
Liquid Oxygen	8/1/2017

Upcoming Bid Opportunities

- Background checks for pre-employment
- Backhoe, Bucket Trucks, & Pickups
- Office chairs
- Life Insurance
- Catering for meetings and events
- Vending machines
- Promotional Items (Ex. Pens, cups, t-shirts, etc.)

Information Services – Upcoming Projects – long term

- Website Development
- Upgrade or Replacement of the ESB
- Meter Data Management / Customer Billing
- Continuation of AMS (Maximo) Rollouts
- CIS Refresh or Replacement
- Storage & Server Upgrades / Replacements
- 100G Upgrade on Fiber Ring
- Document Management across the Org

KUB Properties

- Average Annual Capital and O&M Budget \$6.5MM
- More than a 1,000,000 sq ft of Building Space
- Primary Campus Sites – 8
- Electric Substations – 65 +
- Gas Regulator Sites – 132

KUB Properties

- Wastewater Pump Stations – 59
- Water Tanks & Reservoirs – 26
- KUB Customer Service Locations – 3
- Landscape approximately 800 acres

KUB Properties Capital Projects

- Yearly budget ranges from \$2.5 to 4 Million
- Areas of Opportunity
 - Consultants – Architects, Designers, and Engineers
 - General Contractors
 - Subcontractors
- Projects Include but not limited to:
 - Renovations
 - Mechanical (HVAC)
 - Electrical (Lighting, Service, Data, Network)

KUB Properties Maintenance

- Maintenance activities is managed by Kimco Services
 - Contract expires 8/31/2018
 - Selected through the competitive bid process
 - Manage 20+ subcontractors
 - Alan Luttrell, Properties Manager
(Alan.Luttrell@kub.org)
 - Contact via email to open dialogue about possible opportunities

KUB Properties Maintenance

- Opportunities include but not limited to:
 - HVAC maintenance
 - Landscaping
 - Building maintenance
 - Roof repair
 - Truck bay door and operator replacements
 - Generator replacements



Knoxville Fire Department

Mark Morris, Deputy Chief

BUSINESS BREAKFAST

June 14, 2016

Purchasing Opportunities-July 2016 thru June 2017



KFD Locations

- 19 Fire Stations throughout the city
- Administrative Office
- EMS Office
- Training Academy
- Fire Investigations Division
- Fire Prevention Bureau



Station Supplies

- Janitorial Supplies (cleaners, mops, brooms, paper products, soap, trash bags, etc.)
- Vehicle Cleaning Supplies (soap, wax, polish, tire dressing, etc.)



Station Equipment

- Furniture (couches, recliners, TV's)
- Kitchen (stoves, refrigerators)
- Chairs (kitchen, office & folding)
- Lawn Equipment (push & riding mowers, weed eaters, shop vacs, blowers)
- Storage Units (metal lockers, combustible storage cabinets)



Office Supplies

- Paper (letter & legal size, envelopes, note pads, letter & legal size pads, post-its, etc.)
- Writing Utensils (pens, pencils, sharpies, dry-erase markers)
- Printing Services (business cards, envelopes & letterhead paper, forms)



Medical Supplies & Equipment

- Medicines (aspirin to advanced medications)
- EMS equipment (IV fluid, bandaging, needles, etc.)
- Equipment for glucose monitoring
- Equipment Bags
- Pulse Oximeters
- Zoll Cardiac Monitor accessories (pads, batteries, electrodes, etc.)



Public Education

- Red children's fire helmets
- Fire education activity books & coloring books
- Badges, sticker sheets, rulers, jar openers





Other Items

- Zoll Cardiac Monitors
- Fire Station Remodeling (materials & labor)
- Paving at Headquarters



Knoxville Police Department Projects 2016/2017



Date	Project	Cost
Sept. 2016	Police K9 Facility	



Knoxville Police Department Contracts 2016/2017



Date	Contract
July 2016	Janitorial Services for KPD Training Academy /Safety City/5th Ave.
Aug 2016	Pest Control for 8 police facilities
Sept 2016	Janitorial services for East District precinct and Safety Education offices
Nov 2016	<ul style="list-style-type: none">• Safety Building Janitorial• Mowing & Landscaping for Safety City
March 2017	Janitorial services for KPD driving track & firearms range; 5th Ave. offices
April 2017	<ul style="list-style-type: none">• Elevator Service for Safety Building• Mowing Service for KPD Training Facility
June 2017	<ul style="list-style-type: none">• Water Treatment for Safety Building



Knoxville Police Department Projects 2016/2017



Description of Purchase	Estimated Annual Cost
Toner Cartridges	\$30,000
Copy Paper	\$7,000
Binders	\$3,000
CD/DVR/Flash drives	\$6,000
Nitrile Gloves; hand sanitizer, Haz Mat covers	\$15,000
Forms (printing)	\$5,000
Misc. office supplies (folders, pens, batteries, etc.)	\$6,000
Dog Food (396 bags per year), K9 Cleaning supplies	\$20,000
**Anticipated Purchase : July 2016 & February 2017	



CITY OF KNOXVILLE
MADELINE ROGERO, MAYOR

Community Development Department
Becky Wade, Director

Business Opportunities Event

June 14, 2016

Overview of Opportunities

- Homemakers Program
- Blighted Properties Redevelopment Program (BPRP)
- Construction/Housing Rehabilitation Program
- Commercial Façade Improvement Program
- HUD's Section 3 Program
- ADA Facility Upgrades

Homemakers Program

- City-owned properties acquired through Codes Enforcement or Redevelopment Programs are sold through the Homemakers Program.
- Opportunity: Purchase property to rehab or construct new housing.
- A list of properties, a fact sheet and applications are on the City's website.
- Contact: **Kathy Ellis**, Sr. Project Specialist, at 865-215-2120.

Blighted Property Redevelopment Program (BPRP)

- Development financing (not permanent) through loans and grants to redevelop and renovate eligible vacant, blighted dwelling units, or construct new dwelling units on vacant, blighted properties.
- Opportunity: Redevelopment loans and Lead Testing and Remediation grants for developers / contractors with short term financing at 0%.
- To apply: Call **Janna Cecil**, Housing Manager, at 865-215-2120.

Construction/Housing Rehab Program

- Loans, grants, and technical assistance to help low-to-moderate income homeowners and landlords of affordable rental units make major repairs that meet the Neighborhood Housing Standards.
- Opportunities: Comprehensive residential rehab & lead based paint abatement contracts.
- Note: Contract is between Property Owner and Contractor.
- To apply to be on the "Qualified Contractor List," call **Todd Kennedy**, Construction Management Supervisor, at 865-215-2120.

Commercial Façade Improvement Program

- Opportunity: Incentive program to improve the facades of certain types of buildings within targeted redevelopment areas in order to increase property values and economic viability of the area.
- Provides 80% of project costs with 20% match from property owner. Maximum of \$50,000 forgivable loan. Additional restrictions may apply.
- To obtain an application or additional information, call **Ken McMahon**, Project Manager, at 865-215-2854.

Section 3

Housing and Urban Development Act of 1968

- Designed to direct economic opportunities to local residents and businesses.
- Provides preference to low-and very low-income residents of the local community, and the businesses that substantially employ these persons.
- HUD funds are one of the largest sources of federal investments in distressed communities.
- These funds typically result in new employment, training and contracting opportunities.
- To obtain an application or additional information, call **Gwen Winfrey**, Project Specialist, Sr., at 865-215-2120.

ADA Facility Upgrades

- Making City facilities accessible per ADA
- \$1M
- Nine facilities involved:
 - One golf course, one senior center, one recreation center and six parks
- Renovations include:
 - Parking access, entrances, rest room upgrades, connecting amenities in parks via accessible pathways
- For more information, contact **Stephanie Cook**, ADA Coordinator, at 865-215-2034.

Thank You for Attending!

www.knoxvilletn.gov/development

City of Knoxville
Community Development Department
865-215-2120



Business Opportunities Fiscal Year 17

Introduction to KCDC

- * In 1936, to fulfill the promise for safe, decent and affordable housing the City of Knoxville established the Knoxville Housing Authority
- * Today that organization is known as Knoxville's Community Development Corporation (KCDC)
- * KCDC has grown from two housing developments to overseeing seventeen and has expanded its role to serve as the public housing and redevelopment authority for the City of Knoxville and Knox County

Properties Owned by KCDC

- * Autumn Landing
- * Austin Homes
- * Cagle Terrace
- * Five Points Duplexes
- * Guy B. Love Towers
- * Isabella Towers
- * Lee Williams Senior Citizen Complex
- * Lonsdale Homes
- * Montgomery Village
- * Nature's Cove

Properties Owned by KCDC

- * North Ridge Crossing
- * Northgate Terrace
- * Passport Homes
- * Passport Residences
- * Residences at Eastport
- * Residences at Five Points
- * Valley Oaks
- * Verandas
- * Vista
- * Walter P. Taylor Homes
- * Western Heights

Summary of General Information

- * KCDC has about 3,800 apartments
- * KCDC has 150 employees
- * KCDC contracts out most services
- * KCDC buys most items to maintain its apartments and to run its offices
- * KCDC increasingly relies on “term bids” to meet its needs-please respond when these are posted to our website

Compete in the Procurement Process

- * KCDC wants you to compete in the procurement process
- * Check the opportunities on our webpage at www.kcdc.org
- * Click on “Doing Business with KCDC” and then on “Open Solicitations”

Quotations

Expenditures over \$3,000 but under \$100,000 are considered quotes

- * Purchasing normally assigns a quote number and posts the document to the web page as part of our outreach efforts
- * At least three qualified firms must be solicited
- * May not be very complex
- * Formal sealed bidding rules do not apply

Formal Solicitations

- * Over \$100,000, KCDC uses formal bids to meet the legal requirements imposed by State and Federal Governments
- * Purchasing will assign a bid number and post the bid to the web page
- * The length and complexity of the document will vary with the procurement need

Other Information

KCDC normally requires insurance for services:

- * Commercial General Liability: \$2,000,000
- * Automobile Liability: \$1,000,000
- * Workers Compensation: \$ 500,000
- * KCDC listed as an additional insured
- * Same requirements for any subcontractors

Other Information

KCDC normally requires bonding for construction projects only if they exceed \$100,000:

- * Bid Bond: 5%
- * Payment Bond: 100%
- * Performance Bond: 100%

Other Information

KCDC enforces federal “Davis Bacon” wage requirements if a construction or maintenance project reaches or exceeds \$2,000

- * Specific hourly pay rates for employees
- * Certified payrolls
- * Employee interviews

Upcoming Opportunities

The following pages list potential upcoming projects

Note that due to funding, contracts, KCDC needs and other issues, there is no guarantee that all of these opportunities will actually occur

There is no guarantee that the suggested timelines will stay accurate as they are currently presented

Watch KCDC's webpage for actual opportunities as they arise

Anticipated Opportunities in FY17

One Time Opportunities

Title

Anticipated Date

Forklift at Love Towers

July/August

Bathroom Light Replacement with LEDs at Love Towers

August/Sept/Oct

Roof Vent Motor Replacement at Love Towers

August/Sept/Oct

Parking Lot Sweeper for Lonsdale Homes

June 2016

Used Pick Up Truck for North Ridge Crossing

July/August

New Roof for the Boys & Girls Club at North Ridge Crossing

August/Sept/Oct

Fence for the Bull Pen Area at North Ridge Crossing

August/Sept/Oct

Repairs and Renovations at Valley Oaks

July/August

New Roof for Isabella

July/August/Sept

Anticipated Opportunities in FY17

One Time Opportunities

Title	Anticipated Date
Sprinkler Head Replacement at Isabella	August/Sept/Oct
Floor Structure Repairs at Passport Homes & Residences	August/Sept/Oct
Kitchen and Bath Repairs at Passport Homes & Residences	August/Sept/Oct
HVAC Replacement at the Vista	August/Sept/Oct
Exterior Wall Damage Remediation at the Vista	August/Sept/Oct
Elderly High Rises-HVAC/ P-Tac Replacement	August/Sept/Oct
Parking Lot/Sidewalk Repairs Entity Wide	August/Sept/Oct
Underground Utility Work at Five Points	June 2016/July 2016

Anticipated Opportunities in FY17

Indefinite Quantity/Indefinite Delivery Opportunities

Asbestos Abatement	October
Audit Services for Subsidiaries	October
Biometric Screening & Health Coaching Services	November
Carpet and Floor Cleaning Services	April
Collection Services	February
Fasteners	July
Fire Sprinkler Repair and Maintenance	August
HVAC Units and Supplies	July
I-Core Locks	June/July
Long Term Care Insurance	December
Mail Pre-Sort Services	August
Mowing Services for KCDC's Redevelopment Department	March
Natural Pest Control Products	August

Anticipated Opportunities in FY17

Indefinite Quantity/Indefinite Delivery Opportunities

Plumbing Supplies	January
Public Relations Services	February
Section 8 Quality Standards Inspection Services	December
Soil and Mulch	July
Trash Collection Services	October
Uniform Rentals/Purchase	January
Welding Services	November

Important Closing Thoughts

- ❖ Get registered with KCDC
- ❖ Watch our webpage for opportunities
- ❖ Read solicitation document thoroughly
- ❖ Follow instructions
- ❖ Ask questions
- ❖ Attend Pre-Bid conferences
- ❖ Submit bids/quotes
 - ❖ As our forms specify
 - ❖ On time

Want more information about KCDC?

Contact the KCDC Purchasing Division:

Street: 901 Broadway, N.E. Knoxville, TN 37917

Phone: (865) 403-1133

Fax: (865) 594-8858

Email: purchasinginfo@kcdc.org

Web: www.kcdc.org Click on "Doing Business"



ETPA's ANNUAL BUSINESS MATCHING & TRADESHOW EVENT

Join us on July 21, 2016 for the 11th Annual ETPA Business Matching and Tradeshow Event at the Rothchild Catering and Conference Center in Knoxville. This premier event is for all East Tennessee business, especially small firms, to meet local government purchasing officials and learn about the business opportunities available in East Tennessee. Approximately 25 government agencies will participate and up to 300 vendors will attend the event! This is one of the best opportunities for businesses to meet governmental agencies (all in one place), create relationships to build future business opportunities, learn about "doing business" with the entities **and** to meet with private sector vendors. It's the perfect way to maximize your advertising dollars while making valuable contacts it would otherwise take months to establish. Get registered today!!

Several ways to participate:

Business Attendee (Free)

Register, attend and see the Government Reps and Tradeshow Vendors. The show packet includes the contact list & a list of anticipated bid opportunities for the fiscal year.

Sponsorships Available

Sponsor a meal, session or the event in general - see the registration page for more information

Tradeshow Vendor

Register for a booth in the Tradeshow to display your goods & services plus attend an exclusive lunch with the Governmental Agencies. Standard Booth \$325, Double Booth \$650, Premier Booth \$950.

Free Seminars

Attend sessions throughout the day to hear about the upcoming projects from key government agencies in the area, learn about subcontracting opportunities from construction companies, learn about state licensing requirements and hear success stories from small businesses like yours.

DONATE!

Give back to the community by donating to The Love Kitchen. Bring canned goods (see website for what's needed) and monetary donations.

Meet-N-Greet Breakfast

Register for a limited number of spots to meet with the key Government Procurement officials in a quick breakfast to start the day. The cost is \$25 per person.



Don't miss this exciting opportunity - register today at www.etpanews.org!





CITY OF KNOXVILLE

PUBLIC SERVICE DEPARTMENT

Mayor Madeline Rogero

Christi Branscom, COO & Deputy to the Mayor

David Brace, Public Works Director

Chad Weth, Director

Sheryl Ely, Deputy Director

PUBLIC SERVICE 101

- ▶ The City of Knoxville's Public Service Department has 292 employees and a total annual budget of approximately \$35 million.
- ▶ The PSD is the "behind the scenes" service provider for our customers.
- ▶ The department is broken up into 7 functional areas:
 - Administration
 - Neighborhood Services (Zones 1-6)
 - Construction
 - Horticulture
 - Urban Forestry
 - Facilities
 - Solid Waste

CAPITAL PROJECTS 2016/2017

- ▶ Project: Solid Waste Management Facility (SWMF) Upgrades
- ▶ Schedule: Fall 2016 = \$360,000
- ▶ Needs:
 - Rebuild of the second large hydraulic compactor.
 - Construction of a canopy, reinforcement panels and ventilation.

CAPITAL PROJECTS 2016/2017

- ▶ Project: Roof/HVAC Program
- ▶ Schedule: Multi-Year Program = \$200,000 project in 16/17
- ▶ Needs: Often smaller projects requiring:
 - Parts suppliers
 - Contractors to complete the work or portions of a job
- ▶ Three major re-roofing projects are tentatively scheduled:
LT Ross Building, Fire Station 18, and Deane Hill Recreation Center

CAPITAL PROJECTS 2016/2017

- ▶ Project: Fire Station Maintenance Program
- ▶ Schedule: Multi-Year Program = \$300,000 project in 16/17
- ▶ Needs: Renovations will include: structural repairs, painting, electrical upgrades, asbestos abatement, fixtures, bathroom, kitchen, & living space upgrades, concrete repairs, etc. Fire Station #7 is an example of a recently upgraded facility.

CAPITAL PROJECTS 2016/2017

- ▶ Project: **Fleet Additions**
- ▶ Small bucket truck for Urban Forestry (\$150,000)
- ▶ Concrete grinder for Construction Services (\$56,000)
- ▶ Genie lift for Facility Services (\$16,000)

PSD CONTRACTS 2016/2017

- ▶ Collection of household garbage and recycling and drop-off centers
- ▶ Mowing/Landscape
 - ▶ All Zones (3), Lakeshore Park and scattered sites
- ▶ Tree Planting
- ▶ Uniforms
- ▶ Cleaning and Pest Control for PWC

OPERATING BUDGET

- ▶ The Public Service Department also at times competitively bids many other services such as equipment, materials, supplies, T-shirts, solid waste needs, etc.
- ▶ If you have an interest on any of these services, please do not hesitate to contact Chad Weth at 215-2060 or cweth@knoxvilletn.gov.

OPERATING BUDGET

- ▶ The Public Service Department purchases several items on an ongoing basis that fall below the \$5,000 purchasing thresholds.
- ▶ Items include: Eye protection, first aid supplies, rakes, shovels, gloves, confined space entry protection, Gatorade, etc.
- ▶ If interested, please contact Ben Buckner, Logistics and Supply Manager at 215-6040.

The background is a dark blue-grey color. It features a faint, stylized map of the United States in the center. To the left of the map, there is a compass rose with a needle pointing towards the top-left. Below the compass rose, there is a dollar sign (\$) and some faint, illegible text. The map itself has some white lines indicating state boundaries or major roads.

QUESTIONS?

Thank You!



CITY OF KNOXVILLE
PARKS AND RECREATION

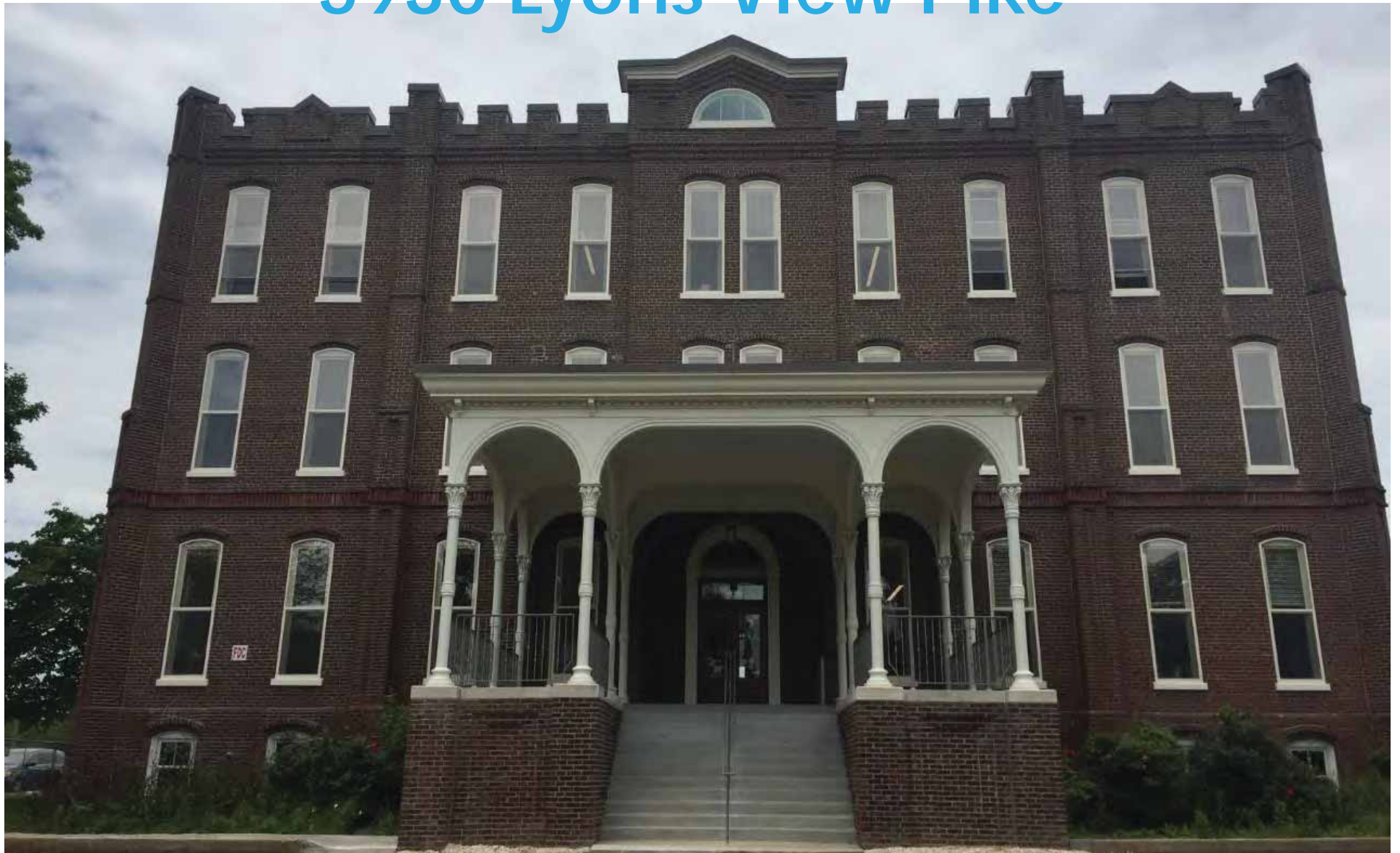
Joe Walsh, Director

Aaron Browning, Deputy Director

New Location

Lakeshore Park Admin. Building

5930 Lyons View Pike



Department Overview

- Budget: 7.3 Million
- Permanent Staff: 57
- Rec Centers: 12
- Pools: 4 (2 indoor, 2 outdoor)
- Arts & Crafts Center
- 3 Areas
 - Administration
 - Athletics
 - Recreation (including pools, arts & crafts, etc.)

Administration

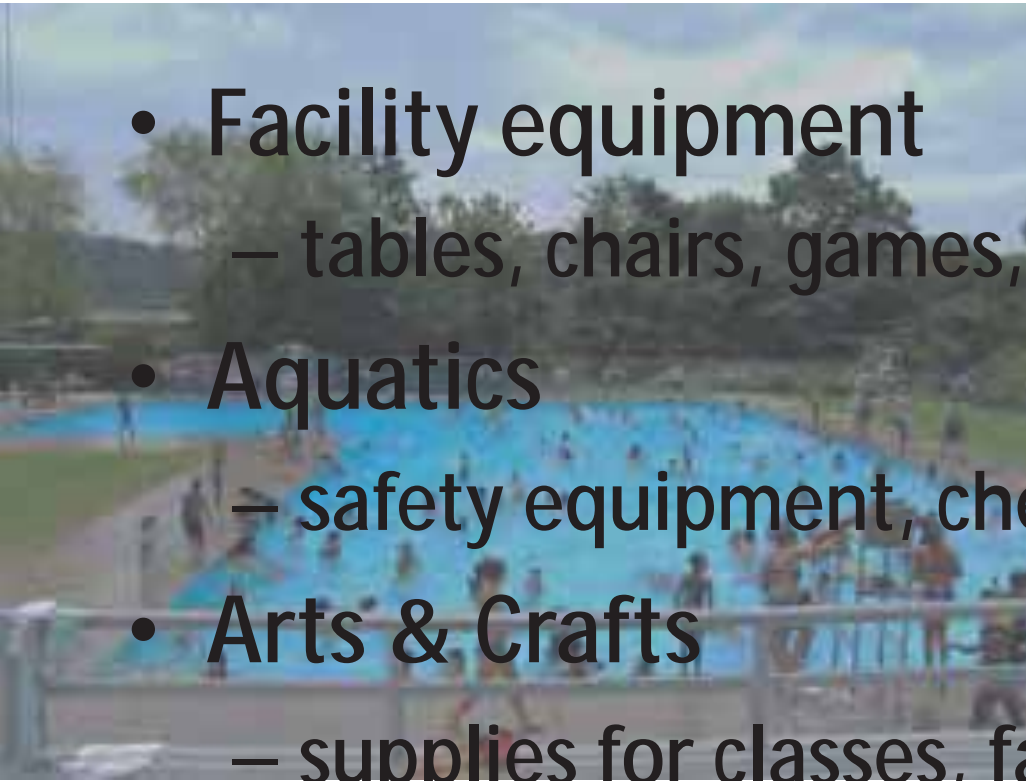
- Office supplies
- Uniforms (shirts, hats)
- Safety equipment for playgrounds, parks, etc.
- Maintenance
 - plumbing, electrical, parking lots striping, critter control, court waxing/refinishing
- Park Equipment
 - grills, tables, water fountains, mulch, wood chips

Athletics

- Sports Equipment – balls, bases, soccer goals
- Maintenance – chemicals, fertilizer, sand
- Facility Supplies – concessions items
- Tournament Supplies – trophies

Recreation

- Facility equipment
 - tables, chairs, games, scoreboards, appliances
- Aquatics
 - safety equipment, chemicals, uniforms
- Arts & Crafts
 - supplies for classes, facility



Contracts

- Bus Transportation
- Janitorial
- Pest Control
- Portable restrooms
- Security

2016-2017 Capital Projects Funded

- \$1,000,000 for Greenways
- \$200,000 for ballfields, playgrounds, tennis/pickleball courts
 - Court resurfacing, crack repairs, lighting, fences, etc
- \$115,000 for Inskip Pool



Questions?