

July—September 2015



Small Business Connections

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Welcome to Purchasing

The City of Knoxville hosted its Annual Business Opportunities Breakfast on Wednesday, June 10, 2015 at the Knoxville Civic Coliseum. With approximately 200 businesses represented and more than 400 people in attendance, City department representatives discussed in small group sessions various procurement opportunities. With an anticipated \$55 million to be spent in this fiscal year, small and local businesses were able to hear firsthand what each department plans to buy and when to expect those bids to be posted.

Among the many opportunities discussed in each of the group sessions, the Office of Sustainability shared information about funds received from the Tennessee Valley Authority to make low-income homes more energy efficient. The plan is to solicit bids separately for each house with the idea of finding local residential contractors located in the neighborhoods where the work is to be done. All procurement for this program will be managed by the Knoxville-Knox County Community Action Committee (CAC). For more information and how to become an approved vendor for this program, call CAC at 865-244-3080.



If you are interested in receiving the PowerPoint presentations from the breakfast, please visit the Purchasing page of the City's website at www.knoxvilletn.gov/purchasing and click on the "Small Business & Diversity Outreach" link.

Newly Redesigned Website

The City of Knoxville is excited to announce the launch of our newly redesigned website: www.knoxvilletn.gov. Visitors are welcomed with bold colors, a clean uncluttered design, and moving images. By moving to a more easy to use layout with accessible features, visitors access information based on their own choice.

The old website will remain active at www.cityofknoxville.org for a limited time, to ease the transition, but a banner will direct visitors to the new website. After a short time, the old address will simply redirect to the new site.

The website redesign was a team effort that included local programmers and designers as well as a national company that specializes in government websites. A team of City staff from the Communications and Information Systems departments oversaw the project.

The website will be updated on a regular basis with news of events and opportunities. Public feedback is definitely encouraged, and any comments or questions about the new website can be emailed to citywebmaster@knoxvilletn.gov.



Recently Awarded Solicitations

The City solicits sealed submissions for purchases of \$25,000 or more. It solicits quotes by email or fax for purchases between the amounts of \$5,000 and \$25,000.

Listed below are some of the solicitations that have been awarded within the past 90 days.



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Visit the Purchasing Office to review previous bid awards. Price your product/service competitively. Cost is an important factor in the bidding process.

Item	Awarded Supplier	Amount
Printing and Processing of Tax Notices for City Revenue Division	Diversified Companies, LLC	7,652
Motorized Tire Carousels	Vidir, Inc.	76,934
Traffic Paint	Davies Imperial Coatings, Inc.	21,300
Alienware X51 Base Computers & Dell UltraSharp 30 Premier Color Monitor	Thomas Consultants, Inc.	5,200
Ladder Inspection/Certification Services - Fire Dept.	Diversified Inspections	6,100
ITB: 2015 Resurfacing Project	Rogers Group, Inc.	7,467,712
Telescopic Gymnasium Seating - Cumberland	Interkal, LLC	19,542
Restroom Facilities at Market Square	Smee & Busby Architects, P.C.	27,250
Sophos License Renewal	Insight Public Sector, Inc.	27,455
Flail Mower	CMI Equipment Sales, Inc.	6,317
Muffler Assembly	Gillig Corporation	7,659
Cooling Tower Basin Coating	Johnson Controls	80,726
TG3 Keyboard	OM Office Supply, Inc.	41,625
Portable Transit Schedule Racks	Transit Information Products	27,403
Forensic Light Source System	HORIBA Instruments Inc./SPEX Forensics	10,130
Firefighting Equipment - SCBA Units	Municipal Emergency Services	1,235,253
ITB - Holbrook Drive Bridge Replacement Project	Charles Blalock and Sons, Inc.	1,892,639
LOI for Jim Sterchi Road Improvement Project	Cannon & Cannon, Inc.	172,325
LOI for Advanced Traffic Management System Project	Kimley-Horn & Associates, Inc.	1,311,600
LOI for Pleasant Ridge Roadway Improvement Project Phase 2	Gresham, Smith and Part	28,499
Digital Engraving Machine for KPD	ShopBot Tools, Inc.	5,899
Apple Macbook Pro Equipment	Small Dog Electronics	7,597
Aluminum Sign Blanks	Vulcan, Inc.	13,415
Mobile Vehicle Lifts	Heavy Duty Lift & Equipment, Inc.	40,200
Indoor Basketball Scoreboards	Electro-Mech Scoreboard Co.	13,748
Installation of Playground - EV Davidson Community Center	Great Southern Recreation, LLC	35,225
Nikon Camera	Woodgate Sales LLC	8,792
Roofing Materials	ABC Supply Co., Inc.	14,367
Tennis Court Conversion - West Hills Park	Play Rite Sport Surfaces	48,750
T-Shirts with Screen Printed Logo	Designs N 3D	6,014
Cantilever Racks	RBM Company	9,058
Carpeting	Frazier's Carpet One	6,844



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Purchases below \$5,000 are at the City's discretion. Each department is allowed to purchase without a formal competitive process.

Upcoming Procurement Opportunities

The City of Knoxville achieves the highest degree of open, free market competition when soliciting quotes, bids, proposals and/or qualifications. By posting bid opportunities on the website, and participating in various outreach programs throughout the year, the purchasing division is committed to keeping businesses informed about available contracting opportunities.

Below are some of the opportunities to look for over the next 90 days.

Items to be Solicited	Projected Bid Dates	Department
Police Facility Building Improvements - Phase 2 - Site Work Preparation	July 2015	Police
Janitorial Services - KPD Training Academy/Safety City/5th Ave.	July 2015	Police
Tire Contract	July 2015	Fleet
Fluids & Lubricants	July 2015	Fleet
2014 Neighborhood Drainage Project - Phase I	July 2015	Engineering
Will Skelton Greenway Repair Project	July 2015	Engineering
Mechanical CPR Devices	July 2015	Fire
Furniture & Chairs (Recliners)	July 2015	Fire
Mulch	July 2015	Public Service
First Creek Greenway Project	July - August 2015	Engineering
Solid Waste Systems Analysis	July - August 2015	Public Service
Gay Street Streetscapes - 700 Block Project	July - August 2015	Engineering
Pleasant Ridge Road at Sullivan Road Sidewalk Improvements Project	July - August 2015	Engineering
Wilkerson Road Bridge Replacement Project	July - August 2015	Engineering
Rebuilding the deck - Inskip Pool	July - September 2015	Parks and Recreation
Reroofing the pavilions - Inskip Pool	July - September 2015	Parks and Recreation
Smoothing/Refinishing the Pool Shell - Ed Cothren Pool	July - September 2015	Parks and Recreation
Batter's Eye at Ridley-Helton	July - September 2015	Parks and Recreation
Tennis Court Resurfacing	July - September 2015	Parks and Recreation
Pest Control for 8 Police Facilities	August 2015	Police
Beverly Road Bridge Over White's Creek Project	August - September 2015	Engineering
Kirkwood KAT Superstop Project	August - September 2015	Engineering
Ray Mears Boulevard Sidewalk Project	August - September 2015	Engineering
Janitorial Services - East District precinct and Safety Education offices	September 2015	Police



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Remember to complete the Vendor Self-Service Account for future bid and/or quote notifications.

www.knoxvilletn.gov/purchasing



City of Knoxville—Purchasing Division

400 Main Street, Room 667
P O Box 1631
Knoxville TN 37901

Phone: 865-215-2070
Fax: 865-215-2277
E-mail: purchasing@knoxvilletn.gov

www.knoxvilletn.gov/purchasing

We Want Your Business

Diversity Outreach

The City of Knoxville realizes the importance of diversity in all aspects of local government. The Purchasing Office is no exception. Small, Minority, Woman, Veteran, and Service-Disabled Veteran-owned businesses play an important role in the progress and continued success of this great city. The City of Knoxville looks forward to doing business with you and sincerely hopes this information will help you compete for City business.



Business Matching and Tradeshow



**EAST TENNESSEE
PURCHASING ASSOCIATION**

The East Tennessee Purchasing Association (ETPA) will host its 10th Annual Business Matching & Tradeshow event on Thursday, July 16, 2015. The purpose of this event is to match small businesses with governmental agencies that have contracting opportunities, and to create relationships for future business opportunities.

Whether your business provides products/services, professional or construction related services this is an exceptional opportunity to meet with procurement representatives from various local, state and federal government agencies. Numerous city, county, school districts, housing and building authorities, airports and universities will provide information about how to do business with their entity.

This event takes place from 9:00 a.m. to 3:30 p.m. at the Rothchild Catering and Conference Center, 8807 Kingston Pike, Knoxville, TN 37923.

For more details for to register, visit www.etpanews.org or contact Penny Owens at powers@knoxvilletn.gov.

