

April—June 2018



Small Business Connections

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Annual Business Opportunities Breakfast

You're invited to join us...

The City of Knoxville will host its annual Business Opportunities Breakfast event on Wednesday, June 13, 2018. Companies interested in learning more about upcoming projects and opportunities to do business with the City are encouraged to attend. This **free** breakfast event is open to all businesses and is set to start at 7:30 a.m. at the Knoxville Civic Coliseum located at 500 Howard Baker Jr. Avenue, Knoxville TN 37915.

Free parking will be available at the Coliseum. All parking garages will be accessible.

Several City department representatives, along with officials from Knoxville's Community Development Corporation and the Public Building Authority will discuss specific upcoming projects, in small group sessions. Session topics will range from office supplies to multi-million dollar construction projects.

Other City departments that will be represented include Community Development, Engineering, Fire, Fleet, Knoxville Area Transit, KUB, Parks & Recreation, Police, Public Service, and Redevelopment.

Register online at www.eventbrite.com/e/city-of-knoxvilles-10th-annual-business-opportunities-breakfast-tickets-44600457168. If you have any questions, please email Pamela Cotham at DiversityBusiness@knoxvilletn.gov.



Recently Awarded Solicitations



The City solicits sealed submissions for purchases of \$25,000 or more. It solicits quotes by email or fax for purchases between the amounts of \$5,000 and \$25,000.

Listed below are some solicitations that have been awarded within the past 90 days.

Item	Awarded Supplier	Amount
Oracle Support Renewal-Merant Upgrade	Mythics, Inc.	5,558.46
MacBook Pro with Touch Bar	B&H Foto	6,368.00
Farebox Media Cards for KAT	Electronic Data Magnetics	5,598.00
Fire Safety - Promotional Items	K&B Solutions, Inc.	1,900.00
Fire Safety Coloring Books	Authentic Promotions	5,800.00
Patch Cables	SHI International, Inc.	1,372.99
Oracle Support Renewal - Peoplesoft	Mythics, Inc.	32,272.00
Electric Golf Carts	E-Z-Go	126,000.00
One Ton Truck	Humboldt CDJR	49,497.00
Bucket Truck	O.G. Hughes	124,350.00
Traffic Sign Posts	Xcessories Squared Development & Mfg, Inc.	26,078.00
Hybrid Relays	Utilicom Supply Associates	14,850.40
LaserJet Printers	SHI International, Inc.	6,413.08
Box Truck	Lonnie Cobb Ford	53,209.00
Fuel Pump Replacement	Southern Pump & Tank, Co.	15,800.00
Solid Waste Facility, HHW Bldg Improvements & Additions	Holston Construction Services, LLC	184,860.00
4WD Hybrid SUV	Fox Toyota	43,750.00
Emergency Equipment Installation	Dana Safety Supply, Inc.	96,464.70
Police Motorcycles	Knoxville Harley-Davidson	111,096.00

Bid Tabulations



Bid tabulations from the most recently opened Sealed Bids and Requests for Quotes are now posted on the purchasing page at www.knoxvilletn.gov/purchasing.

The tabulations are preliminary and are for informational purposes only, not a notification of award.



Purchases below \$5,000 are at the City's discretion. Each department is allowed to purchase without a formal competitive process.

Upcoming Procurement Opportunities

The City of Knoxville achieves the highest degree of open, free market competition when soliciting quotes, bids, proposals and/or qualifications. By posting bid opportunities on the website, and participating in various outreach programs throughout the year, the purchasing division is committed to keeping businesses informed about available contracting opportunities.

Listed below are some of the opportunities to look for over the next 90 days.

Item to be Solicited	Projected Bid Date	Department
Box Truck	June 2018	Fleet Services
Lubrication System	June 2018	Fleet Services
Portable Toilet Service	June 2018	Multiple Depts
Inspection Services for LED Lighting Retrofit	June 2018	Engineering
Transit Bus Fuel and Fluids Management System	June 2018	Knoxville Area Transit
Securities Safekeeping / Custodial Services	June 2018	Finance
Video Detection System	June 2018	Engineering



Are you registered?

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Register to be a City of Knoxville vendor at www.knoxvilletn.gov/purchasing.

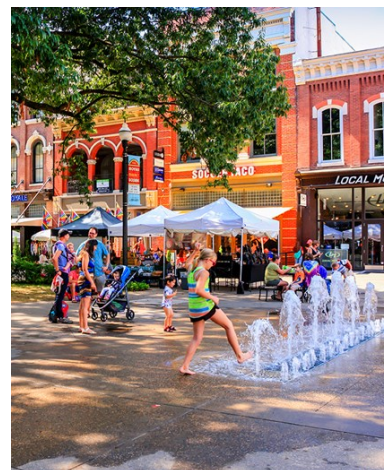
Welcome to Purchasing

The City of Knoxville welcomes Angelia Rooks to the Purchasing Division.



Angelia is joining the City’s procurement team with a focus on increasing the amount of business the City does with minority-, women-, and service-disabled veteran-owned businesses, as well as small business in general. Some of her responsibilities will be to assist with vendor registrations; process DBE reporting; and facilitate the use of DBE’s as subcontractors on City projects.

Join us in welcoming Angelia to Purchasing!





Purchasing Division

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Email: diversitybusiness@knoxvilletn.gov

www.knoxvilletn.gov/purchasing

We Want Your Business

Business Support

The Office of Business Support was created to help the business community navigate city regulations, policies and departments, making it easier to do business in Knoxville.

Patricia Robledo, the city's Business Liaison, crafted the [Business Resource Guide](#) to provide general information and an overview of the range of processes when establishing or expanding a business.

For questions or suggestions, please contact Patricia Robledo:

Email: probledo@knoxvilletn.gov
Office: (865) 215-3155

knoxvilletn.gov/businesssupport

Outreach and Networking Events

Save the Date!



13th Annual Business Matching & Trade Show Event

June 6, 2018

Small and mid-sized businesses interested in working with local governments can meet with about 20 municipalities plus many tradeshow vendors in one stop at the East Tennessee Purchasing Association's 13th Annual Business Matching and Tradeshow event on Wednesday, June 6, 2018.

The event will be held in Chattanooga at Stratton Hall, 3146 Broad St., from 9 a.m.-noon.

Attendees will be able to connect with cities, counties and other agencies to get information about their processes and available contracts. In addition to the tradeshow, a lunch session with governmental procurement agents is available and starts at noon.

"This is a unique networking and relationship-building opportunity," ETPA President Terry McKee said. "Small businesses are able to meet many potential government and corporate customers in one stop instead of traveling all over East Tennessee." Registration is free for attendees. Meals, tradeshow booths and sponsorship opportunities are available. To register, visit <http://www.etpanews.org>.