

April—June 2017



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Annual Business Breakfast

Contracts worth millions of dollars will be up for bid with the City of Knoxville during the next 12 – 18 months. If you are a local business interested in bidding, make plans to attend the City's Annual Business Breakfast on June 14th from 7:30 a.m. to 11:30 a.m. at the Knoxville Civic Coliseum located at 500 Howard Baker Jr. Ave.

Representatives from several City departments will briefly discuss specific projects. They will include general information about the projects and the anticipated date the work will be going out for bid. Participants will also learn about the requirements for doing business and how best to compete for business with the City of Knoxville.

In addition to several departments, officials from Knoxville's Community Development Corporation, the Public Building Authority of Knox County and the City of Knoxville, and Knoxville Utilities Board will be on hand to outline projects and procurements on the horizon.

This event is free and open to all business owners/representatives. Free parking will be available in Parking Garage C on Historic Preservation Drive (one block south of Howard Baker Jr. Avenue, across from the Knoxville Marriott).

Registration is online at <https://2017knoxvillebusinessbreakfast.eventbrite.com>.

For questions or more information, please contact Sherry Bennett, Small Business Specialist, at sbennett@knoxvilletn.gov or at 865-215-2293.

Procurement Month 2017

The Purchasing Division of the City of Knoxville joined NIGP, The Institute of Public Procurement in celebrating March as Procurement Month. In recognition of the efforts being made by the procurement staff, Purchasing hosted an Open House on Tuesday, March 7th inviting the Mayor, Department Directors and Requisitioners throughout city government.

Proclamations acknowledging Public Procurement Month were displayed throughout the Purchasing Office. A purchasing quiz was given to each attendee as they entered with a "Did-You-Know" fact board with quiz information on display.

In a fun-filled morning, attendees were educated about the procurement process and the importance of governmental efficiency and effectiveness.

Thank you Purchasing for the admirable work that is performed every day!



Recently Awarded Solicitations

The City solicits sealed submissions for purchases of \$25,000 or more. It solicits quotes by email or fax for purchases between the amounts of \$5,000 and \$25,000.

Listed below are some of the solicitations that have been awarded within the past 90 days.



City's Small Business Definition

A business that is a continuing, independent, for profit business which performs a commercially useful function and has total gross receipts of no more than \$10,000,000 averaged over a 3-year period or employs no more than 99 persons on a full-time basis.



Item	Awarded Supplier	Amount
2017 Sidewalk Replacement Project	Design & Construction Services, Inc.	1,132,636
Pleasant Ridge at Wilson Sidewalk Project	Adams Contracting, LLC	598,880
Elgin Sweeper Impellar	Public Works Equipment & Supply	8,432
Honeywell EV1 Firefighting Helmets	EVS Emergency Vehicle Special-	58,761
Knoxville Community Band Coordinator	Marcus E. Boring	3,600
HVAC for the Adaptive Center	Hurst Heating & Air	15,843
Electric Scissor Lift	United Rentals	15,253
Slew Ring for Pac-Mac	Stringfellow, Inc.	5,354
Festival Staging	True Grip & Lighting	23,799
MFE EP Threat Protection	Digital Information Services, LLC	11,115
Firearms	Elmer Arms South	8,000
Air Conditioning Machine	Snap-On Industrial	10,578
Tactical Vests and Armor Plates	Blackfox Tactical	5,007
Aluminum Sign Blanks	US Standard Signs	5,710
Right-of-Way Acquisition Services for Magnolia Ave Streetscapes Project	Vaughn & Melton	98,420
NetMotion Mobility XE Premium Maintenance	SHI International	24,676
Open-Top Trailers	Spector Manufacturing	131,516
Maintenance Renewal-SolarWinds SL2000	SHI International	5,160
Farebox Media	Electronic Data Magnetics	10,750
Dugouts	Beacon Athletics	15,040
Lakeshore Parking Lot Lights	Massey Construction, Inc.	136,712
PowerEdge R530 Server	GovConnection, Inc.	5,167
Deane Hill Recreation Center Reroof and Fascia Repair	Henley Roofing Company	81,110
Fire Station #18 Reroofing	C.M. Henley Company LLC	33,726
Knuckle Boom Repair	Public Works Equipment & Supply, Inc.	15,525
Fire Safety Promotional Items	International Promotional Ideas, Inc.	2,575

Purchases below \$5,000 are at the City's discretion. Each department is allowed to purchase without a formal competitive process.

Upcoming Procurement Opportunities

The City of Knoxville achieves the highest degree of open, free market competition when soliciting quotes, bids, proposals and/or qualifications. By posting bid opportunities on the website, and participating in various outreach programs throughout the year, the purchasing division is committed to keeping businesses informed about available contracting opportunities.

Below are a few of the opportunities to look for over the next 90 days.

Items to be Solicited	Projected Bid Dates	Department
Flagging and Traffic Control Services	April 2017	Public Service
Sound System	April 2017	Special Events
LED Screens	April 2017	Special Events
S Castle Street Sidewalk Pro-	April 2017	Engineering
Grainger Avenue Bridge Re-	April 2017	Engineering
2016 Neighborhood Drainage Project	April 2017	Engineering
Body Armor Vest	April 2017	Police
Lawncare Maintenance at Safety City	Spring 2017	Police
School Bus Services	Spring 2017	Parks and Recreation
Old Broadway Sidewalks Project	Spring 2017	Engineering
Cedar Lane Sidewalk Project	Spring 2017	Engineering
2017 City Wide Facilities Paving Project	Spring 2017	Engineering
Defibrillators	Spring 2017	Fire



Also, here are some of the potential opportunities that may be presented at this year's Business Opportunities Breakfast on June 14th at the Civic Coliseum. To find out more about the breakfast or for registration information, please refer to page 1 of this newsletter.

- Fountain City Pond Work – Phase II
- Storm Water Drainage Clean-out
- Magnolia Ave. Streetscapes Phases I & II
- Software to Assist with Electronic Signatures
- Sign Making Printer for Engineering
- Fire Equipment Testing
- Fire Station Alerting System
- Non-Profit to Assist with Graffiti Removal
- Diagnostic Software & Laptops for Fleet
- Push-to-Talk Phones to replace Radio Systems for KAT
- Cameras & Monitoring System Installation for Parks and Recreation

Vendors must be registered with the City in order to respond to solicitations. Businesses that are not registered with the City may be rejected.



Register to be a City of Knoxville Vendor at www.knoxvilletn.gov/purchasing - We have a new vendor registration system as of December 1st, 2016 – make sure you are registered today!

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www.knoxvilletn.gov/purchasing

We Want Your Business



The U.S. Small Business Administration (SBA) has designated April 30—May 6, 2017 as National Small Business Week. According to SBA, that's more than 50 years of celebrating small business owners who make big contributions in our local communities.

This week of observance serves as our nation's salute to small business owners. While SBA takes the opportunity to highlight the im-

portance of outstanding entrepreneurs, small business owners, and others from across the nation, the City of Knoxville wishes to express appreciation for the dedication, strength and commitment that small businesses exemplify locally. By working to grow small businesses, create jobs, and increase competitiveness the City of Knoxville applauds the efforts of the small business community.

Outreach and Networking Events



EAST TENNESSEE
PURCHASING ASSOCIATION



Save the Date!

12th Annual ETPA Business Matching & Tradeshow Event

Thursday, July 20, 2017

Rothchild's Catering & Conference Center

More information will be available soon...

www.etpanews.org