

SMALL BUSINESS CONNECTIONS



July–September 2023

2023 ETPA BUSINESS MATCHING & TRADESHOW EVENT

The City of Knoxville's Purchasing Department participated in the East Tennessee Purchasing Association's (ETPA) 15th Annual Business Matching & Tradeshow Event on July 20th at Rothchild Catering and Event Center in Knoxville. Over forty local government agencies and tradeshow participants networked and showcased their business opportunities and products & services. Special thanks to Turning Knox Rentals for providing the interactive selfie photo station, which the attendees enjoyed and it "turned-up" the networking atmosphere for the event. A sampling of the tradeshow vendors who attended to showcase their products and services include Bio-One of Chattanooga, showcasing their biohazard cleaning solutions, and LED Lighting Concepts LLC, with their innovative line of custom lighting. Purchasing teams from the cities of Kingsport, Chattanooga, and Clarksville announced business opportunities, and silver sponsors included Wright Brothers Construction Company, Inc., Innovative Restorations, and Central Technologies.

ETPA hosts networking events as an opportunity for its members to expand their business connections across the regional ecosystem. This year's Business Matching & Tradeshow event chair was Penny Owens, NIGP-CPP, CPPO, Purchasing Agent for the City of Knoxville.

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The City of Knoxville's Purchasing Department is dedicated to expanding business opportunities for all its departments with the supplier community. Vendors must register for free to do business with the City of Knoxville, at <https://knoxvilletn.gov/purchasing>, under Vendor Registration. For direct assistance, the Small Business & Diversity Outreach Office can be emailed at diversitybusiness@knoxvilletn.gov or by calling Pamela Cotham at 215-4032 or Luis Garcia at 215-2293.

www.knoxvilletn.gov/purchasing

RECENTLY AWARDED SOLICITATIONS

The City solicits sealed submissions for purchases of \$50,000 or more and requests for quotes for purchases between \$12,500 and \$49,999.99. Purchases below \$12,500 are managed at the discretion by the City's departments. Awards issued within the past 90 days include the following:

Title	Supplier-Diversity Type	Amount
Helmets for KPD	Accurate Law Enforcement-Woman Owned Small Business	\$25,509.50
Stage, Lighting, Production and Sound Services	True Grip & Lighting, Inc.-Small Business	\$61,196.00
	Tournament Event Logistics, LLC-Small Business	\$6,950.00
Portable Bus Top Scaffolding Fall Protection System	General Steel Products, Co., Inc.-Small Business	\$83,600.00
Nissan Leaf Model SV Plus	US Fleet Source-Native American Veteran Owned Small Business	\$339,678.00
Double Stack Trailer	ONE Boat-Small Business	\$34,446.00
On-Call Inductive Loop Detection Installation for Traffic Signals	Davis H. Elliot Construction Company, Inc.	\$45,000.00
	Integrated Response Systems LLC-Small Business	\$45,000.00
Plants for Public Service	Gregory's Greenhouse Productions, LLC-Small Business	\$20,103.58
Pedestrian and Bicycle Pavement Marking	Superior Pavement Marking, Inc.-Small Business	\$206,620.75
Pole Cameras for KPD	LEA AID Acquisition Company-Woman Owned Small Business	\$20,985.00
Pothole Patcher for Fleet	CMI Equipment Sales Inc.-Small Business	\$107,279.00
Deckover Gooseneck Trailers	Technology International, Inc.-Small Business	\$31,900.00

UPCOMING PROCUREMENTS

Description	Projected Bid Date
E. V. Charging Infrastructure-City County Building	July 2023
Electrical Upgrade Inkip Pool	July 2023
Ice Rink Management	July 2023
Traffic and Infrastructure Analysis-Ft. Sanders Area	July 2023
Burlington Streetscapes	August 2023
Citywide Guardrail Management Program	August 2023
2023 Creek Corridor Restoration	Summer 2023
2024 Sidewalk Replacement	
Augusta Quarry Amenities	
Citywide Pavement Marking Maintenance	
Fencing for Public Service	
High Build Traffic Paint	
Knoxville Urban Wilderness - James White Parkway Pavilion	
Liberty Street Multimodal	
Northwest Greenway Connector Extension	
Sevier Avenue Streetscapes	
Streetlight and Traffic Signal Pole Inspection and Evaluation Process	
Washington Pike Drainage Improvements	
Mowing Services at Phil Keith Training Center	Fall 2023
Mowing Services at Safety City	Fall 2023

OUTREACH AND NETWORKING EVENTS



Pan-Asian Business Consortium by the [East Tennessee Purchasing Association Diversity Business Alliance Committee](#) in conjunction with the 10th Annual Knox Asian Festival on Wednesday, August 16, 8:00-11:00 a.m. at John T. O'Connor Senior Center, North Addition Conference Room, 611 Winona St., Knoxville, TN 37917. Asian-owned businesses are invited to connect with Asian non-profit associations and local government agencies to build relationships, expand their networks, and discover business opportunities. Everyone is welcome to attend.



Business EXPO 2023 by the [Farragut West Knox Chamber of Commerce](#). Wednesday, August 2, 2:00-6:00 p.m. at Rothchild Catering & Conference Center, Grand Ballroom, 8807 Kingston Pike, Knoxville, TN 37923. Mingle, network, and discover businesses in the region. To register, email julie@farragutchamber.com for details.



USPAACC-SE Annual Business Summit 2023: Thriving in a Digital Age by the [United States Pan Asian American Chamber of Commerce-Southeastern Region](#). Thursday, August 3, 8:00 a.m.-4:30 p.m. at Truist Bank, 303 Peachtree St. NE, Atlanta, GA 30308. Networking and plenaries discussing certifications, AI technology and security. Register at <https://www.eventbrite.com/e/2023-annual-uspaacc-se-business-summit-tickets-664642201717?aff=oddtcreator>.



10th Annual Knox Asian Festival. Saturday, August 26, 10:30 a.m.- 8:00 p.m. at World's Fair Park, 525 Henley St, Knoxville, TN 37902. Visit the Marketplace and explore diverse businesses from the region and abroad. Experience the richness and diversity of Pan-Asian cultures. Complete a free registration at <https://www.knoxasianfestival.com>.

The City of Knoxville/Knoxville Area Transit (KAT) has established a Disadvantaged Business Enterprise (DBE) program in accordance with regulations of the U.S. Department of Transportation (DOT), 49 CFR Part 26. The City of Knoxville/KAT has received Federal financial assistance from the Department of Transportation, and as a condition of receiving this assistance, the City of Knoxville has signed an assurance that it will comply with 49 CFR Part 26. To view the policy, visit: <https://katbus.com/about-kat/transparency-accountability/>.



CITY OF KNOXVILLE

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