

SMALL BUSINESS CONNECTIONS



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13th Annual Business Opportunities Breakfast

Click link to view slide presentations
from the Business Breakfast

KnoxvilleTN.gov/BusinessBreakfast

The City of Knoxville and its partner agencies returned to the Chilhowee Park & Exhibition Center in June welcoming over 220 businesses to the 13th Annual Business Opportunities Breakfast. This event provides businesses with information on the upcoming City projects and business opportunities planned for the next 12 – 18 months and includes time to network and connect face-to-face with other businesses in attendance. The City anticipates at least \$90M in purchases during fiscal year 2023, both in large dollar projects as well as small purchases.

During opening remarks, Mayor Indya Kincannon reiterated the City's commitment to increase the amount of business done with businesses owned by minorities, women, service-disabled veterans, persons with disabilities and small businesses, and the commitment to provide businesses with resources and cultivate opportunities for everyone. To expand, she explained that last year's Virtual Business Opportunities Presentation resulted in approximately 121 potential projects and/or bids, equal to nearly \$72M in business. The Mayor also made sure to note the difference

that face-to-face connections make no matter the type of business involved. Purchasing Agent Penny Owens later added that the focus of the event is for the City of Knoxville and its partner agencies to describe what and when they plan to buy in the next 12-18 months, providing businesses with the knowledge to determine if they offer the products and services needed by the City and the subsequent timeline for those City purchases.

In addition to City department representatives, Knoxville's Community Development Corporation (KCDC), Knoxville Utilities Board (KUB), Knoxville Area Transit (KAT) and Public Building Authority (PBA), were in attendance, detailing their upcoming projects and purchasing needs.

Examples of the purchasing needs forecasted include construction projects, roadway improvements, park projects, traffic management systems, office, janitorial and vehicle supplies, PPE, furnishings, architectural and engineering services, landscaping and janitorial services, IT-related services and equipment, solar, electrical, fiber optic, and telecommunication projects, and more. View the upcoming opportunities and the entire slide presentations at [Business Breakfast Presentations 2022](#).

