

# SMALL BUSINESS CONNECTIONS

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CITY OF KNOXVILLE

## "Grandes Sueños en Pequeñas Empresas"

Grandes Sueños en Pequeñas Empresas, Spanish for "*Big Dreams in Small Businesses*," is the new project launched by Centro Hispano of East Tennessee, geared to develop small businesses. Thus far, 64 participants have preregistered and that number is expected to grow. Brandon Ledford, Workforce Development Director, says the goal is for 20 participants to join their Co-Starters cohort in January 2022.

Services will include access to many resources including licensing and general business guides, information on marketing, insurance, taxes, and access to capital, one-on-one coaching, and workshops on subjects ranging from accounting and managing business finances to topics on cultural intelligence and conflict resolution. Visit <https://www.centrohispanotn.org/services/economic-integration> for more information, or call 865-522-0052.

# Recently Awarded Solicitations

Awards issued within the past 90 days

Item Description	Amount	Awardee
Request For Quotes- Scott Brand Facemasks	\$ 12,970	Municipal Emergency Services
Request For Quotes- Fire Escape Packs	\$ 9,510	Southern Safety Supply, LLC
Request For Quotes- Mattresses for Knoxville Fire Department Stations	\$ 7,452	Symbol Mattress
RFP - Law Enforcement and Public Records Search Engine	\$ 41,000	Lexis Nexis Risk Solutions
ITB- Four-Wheel Drive SUV	\$ 53,211	North Knoxville CDJR
ITB - Waterfront Drive Roadway Improvements Phase II - Rough Grading	\$ 648,375	Merit Construction, Inc.
ITB - On-Call Construction Services	\$ 100,000	Chris Haggard Plumbing, LLC, Southeastern Construction Concepts Corporation, Stooksbury Construction, Inc.
ITB- Dodge Durango Rear Cargo Weapon Cabinets	\$ 45,838	Dana Safety Supply, Inc.
ITB - 2021 Third Creek Greenway Repairs	\$ 328,884	D.R. Phillips, LLC
ITB- K9 Vehicle Transport Inserts	\$ 18,302	Dana Safety Supply, Inc.
ITB- Stand-Up Electric Forklift	\$ 44,981	Material Handling Inc.
ITB - Landscaping Mulch and Wood Chips	per unit	Living Earth



## VENDOR REGISTRATION

Register to be a City of Knoxville vendor at [knoxvilletn.gov/purchasing](https://knoxvilletn.gov/purchasing), to ensure that you are registered and ready to participate when business opportunities arise. Submissions received from non-registered businesses may be rejected. By registering as a vendor and completing your business profile, you will also receive email notifications of relevant solicitations.



# Upcoming Procurement Opportunities

The City of Knoxville strives for the highest degree of open, free market competition when soliciting quotes, bids, proposals and qualifications, by posting solicitations on our website, and participating in various outreach programs throughout the year. The Purchasing Division is committed to keeping businesses informed about available contracting opportunities. Listed below are upcoming opportunities to look for over the next 90 days.

Item Description	Projected Bid Date
Cal Johnson Recreation Center ADA Connection Project	Winter 2021
Pick Up And Rental Of Dumpsters At Various City Facilities	Winter 2021
Pedestrian & Bicycle Pavement Marking Project	Winter 2021
Kingston Pike, Broadway and Chapman Highway Advanced Traffic Management System Project	Winter 2021
Caretaker at Charter Doyle Park	Winter 2021-Spring 2022
Farebox Media Cards for KAT	Winter 2021-Spring 2022
Rental of Uniforms for KAT Maintenance Department	Winter 2021-Spring 2022
Roof installation at Safety City Garage	Winter 2021-Spring 2022
Future Water Quality Projects	Winter 2021-Spring 2022

## DID YOU KNOW?

Bid Tabulation forms (also known as Bid Tabs) are regularly used by the Purchasing Department to provide information related to Request for Quotes and Invitations to Bids.

Bid tabulation forms provide detailed information i.e. bidder names and bid amounts. Bid tabulation forms are intended for informational purposes only and not notification of award. The City of Knoxville provides access to sealed solicitations at [www.KnoxvilleTN.gov/bids](http://www.KnoxvilleTN.gov/bids). Bid Tabs may be found on the Expired Tab.

# Outreach and Networking Events



## Save the Date

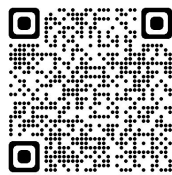
The 4<sup>th</sup> Annual Diversity Business Expo will be held “virtually” using Zoom Breakout Rooms, on Thursday, March 3, 2022 from 8-11:30 a.m. EST. Register at <https://tiny.utk.edu/2022DiversityExpo>.

The Knoxville Area Urban League will provide an update on the Multi-use Stadium Project during two sessions at 8:15 and 9:15, which will include the timeline for construction drawings and bid package information, along with capacity building training dates and times. There will also be break out rooms for the 30 Contractors who have been awarded bid packages and are looking to connect with subcontractors. Information about the project is available at [www.thekaul.org/baseball/](http://www.thekaul.org/baseball/).

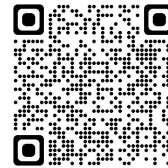
## Diversity Business Database

You're invited to promote your business! Complete a 5-minute survey, or scan a QR code to register your business. English survey: [https://utk.co1.qualtrics.com/jfe/form/SV\\_8hPazp8ZXLsL8Cq](https://utk.co1.qualtrics.com/jfe/form/SV_8hPazp8ZXLsL8Cq). Encuesta en Español: [https://utk.co1.qualtrics.com/jfe/form/SV\\_3wtwOWUVosSbK1o](https://utk.co1.qualtrics.com/jfe/form/SV_3wtwOWUVosSbK1o)

English QRC:



CQR en Español:



Knoxville Area Transit has established a Diversity Business Enterprise (DBE) program in accordance with regulations of the U.S. Department of Transportation (DOT), 49 CFR Part 26, and has received Federal financial assistance from the Department of Transportation. The policy may be viewed here: <https://katbus.com/documentcenter/view/78>.



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