

# SMALL BUSINESS CONNECTIONS

Purchasing Division

October - December 2018

## 3rd Annual DBE Awards Ceremony Salutes Outstanding Performance by Small Businesses



The City of Knoxville's Purchasing Department honored five small, woman- and minority-owned businesses for outstanding performance at the 3rd Annual Diversity Business Enterprise (DBE) Awards Ceremony on September 19th. The awards also saluted City departments committed to reaching out to DBEs with procurement contracts.

### **This year's honorees are:**

**Arrow Crane Services, Inc.** — Rising Star Award

**The Cor-Tenn Company** — Above & Beyond Award

**Design & Construction Services, Inc.** — Small Business of the Year Award

**Roadway Solutions** — Woman Owned Business of the Year Award

**Scientific Sales** — Minority Owned Business of the Year Award

**Knoxville Area Transit** — Highest Spend with DBEs (exceeding \$1M)

**SMG** — Highest Spend with DBEs (under \$1M)

**Policy & Redevelopment** — Highest Percentage of Spend (exceeding \$1M)

**Inspections & Codes Enforcement** — Highest Percentage of Spend (under \$1M)

**Mike Bannon**, KAT Director of Maintenance — Employee Advocate Award

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*These outstanding business leaders "are creating jobs here in Knoxville, and investing in ways that strengthen our communities and build the local economy."*

- *Mayor Madeline Rogero*
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To view photos of the event, please visit [knoxvilleitn.gov/facebook](http://knoxvilleitn.gov/facebook). For more information on the Purchasing Department and its Small Business and Diversity Outreach Program, please visit [knoxvilleitn.gov/smallbusiness](http://knoxvilleitn.gov/smallbusiness).

### In This Issue

- DBE Awards Ceremony
- Recently Awarded Solicitations
- Upcoming Procurement Opportunities
- Outreach & Networking Event



Diversity Business Enterprise Awards Breakfast



Knoxville in the Autumn

## Bid Tabulations

Bid Tabulations from the most recent opened Sealed Bids and Requests for Quotes are posted on the purchasing page at [knoxvilletn.gov/purchasing](http://knoxvilletn.gov/purchasing).

The tabulations are preliminary and are for informational purposes only, not a notification of award.

## Recently Awarded Solicitations

The City solicits sealed submissions for purchases of \$25,000 or more. For purchase amounts between \$5,000 and \$25,000, quotes are solicited by email or fax. Listed below are some solicitations that have been awarded within the past 90 days.

Item Description	Awarded Supplier	Amount
KAT Bus Lift Replacement	Holston Construction Services, LLC	\$ 269,323
Oracle Support Renewal - Peoplesoft Enterprise Recruiting Solutions	Mythics, Inc.	\$ 18,037
Fire Dept HQ Roof Upgrade	C.M. Henley Company	\$ 156,550
Oracle Support Renewal	Mythics, Inc.	\$ 50,421
Gleason Drive Sidewalk Project	Design & Construction Services, Inc.	\$ 337,280
Van Shelving System	O.G. Hughes & Sons	\$ 13,421
Firefighter Text Books	Jones & Bartlett Learning, LLC	\$ 8,155
Dishwasher	Strategic Equipment, LLC	\$ 145,997
Public Space Furniture	Park Warehouse	\$ 24,457
Oracle Support Renewal	PCMG, Inc	\$ 72,608
Support for Oracle Database Standard Edition	Mythics, Inc.	\$ 10,282
China, Glass, and Silverware Items	BHS Foodservice Solutions, LLC	\$ 49,423
Broadway/Magnolia Fencing	National Security Fence Company	\$ 19,900
Christmas Lights	Christmas Lights, Inc.	\$ 6,979
Nikon Cameras	Alegna, Inc.	\$ 14,253

For purchases below \$5,000, each department is allowed to purchase without a formal competitive process.

## Are you registered?

Register to be a City of Knoxville vendor at [knoxvilletn.gov/purchasing](http://knoxvilletn.gov/purchasing)

## What are the benefits of registering?

Ensure that you are set up and ready to bid when the opportunity arises. Bids received from non-registered businesses may be rejected.

By registering as a vendor and completing your business profile, you will also receive email notifications of relevant solicitations out for bid.

The City of Knoxville spends more than \$78M each year on an array of goods and services. Our Purchasing Division is committed to maintaining the highest level of open, free market competition while also actively encouraging small business participation.

# Upcoming Procurement Opportunities

The City of Knoxville strives for the highest degree of open, free market competition when soliciting quotes, bids, proposals and qualifications. By posting bid solicitations on our website, and participating in various out-reach programs throughout the year, the Purchasing Division is committed to keeping businesses informed about available contracting opportunities.

Listed below are a few opportunities to look for over the next 90 days.

Item Description	Projected Bid Date	Department
Litter and Graffiti Abatement Program	10/23/2018	Public Service
2019 Curb Cuts	10/24/2018	Engineering
Pension Fiduciary Investment Advisory Svc	10/30/2018	Risk Mgt
2-way Radio Equipment	Oct-18	KAT
Fire Station #4 Renovations Project	Fall 2018	Engineering
I-275 Business Park Access Improvement	Fall 2018	Engineering
Jackson Avenue Ramps Project	Fall 2018	Engineering
Kingston Pike Complete Connections Project	Fall 2018	Engineering
Magnolia Ave Streetscapes Phase II Project	Fall 2018	Engineering
Old Broadway Sidewalks Project	Fall 2018	Engineering
Palmetto Road Sidewalks Project	Fall 2018	Engineering
2019 Sidewalk Replacement Project	Fall 2018	Engineering
2019 Resurfacing Project	Nov-18	Engineering
Mowing & Grounds Maintenance Services	Dec-18	Community Dev



Checker Neyland

## Business Support

The Office of Business Support was created to help the business community navigate City regulations, policies and departments, making it easier to do business in Knoxville. With an aim to improve relationships with businesses from all sectors, the office interacts with business owners on a variety of issues and helps the City to be more responsive to their needs.


For more information, please email Patricia Robledo at [probledo@knoxvilletn.gov](mailto:probledo@knoxvilletn.gov), or call (865) 215-3155.

[knoxvilletn.gov/businesssupport](http://knoxvilletn.gov/businesssupport)

*We Want Your Business*

## Contact Us

**Purchasing Division**  
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 (865) 215-2070

 [diversitybusiness@knoxvilletn.gov](mailto:diversitybusiness@knoxvilletn.gov)

 [knoxvilletn.gov/purchasing](http://knoxvilletn.gov/purchasing)

 @BizWithCityKnox



## Outreach and Networking Events

### ETPA/TAPP Fall Conference

October 25-26 in Pigeon Forge. The best way to get your products and services in front of procurement officers from across the State of Tennessee is to become a sponsor and reserve your booth. Register at [etpanews.org](http://etpanews.org).



### Financing Your Business the SBA Way

December 1 in Knoxville. Free event to learn about SBA loan options and the 5 C's of credit. To register, contact [Jacqueline.Merritt@sba.gov](mailto:Jacqueline.Merritt@sba.gov), or call (615)-736-7465.



### TVBA Business Expo & Veteran Job Fair

January 28 & 29. Free to attend! This is the place to connect with hundred's of the area's top businesses, veteran business owners, and local government agencies. For more information, visit the Tennessee Veterans Business Association website: [gotvba.com](http://gotvba.com)

