

July—September 2018



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***Business Breakfast welcomes record number***

The City of Knoxville hosted its 10th Annual Business Opportunities Breakfast on June 13, 2018 at the Knoxville Civic Coliseum, with a record number of approximately 420 in attendance. With an anticipated \$100 million to be spent in the next 12 months, small and local businesses were able to hear firsthand what each department plans to buy and when to expect bids to be posted. The City and other participating entities want to increase business with women-, minority-, and service-disabled veteran-owned companies in our area.

In addition to the many building and paving projects, some of the common needs include janitorial services, roofing, flooring, electrical work, uniforms, sports equipment, security cameras, and lots more.

City presenters also offered tips for doing business with the City and other government agencies. The most important step is to register your business online!

Add your business to the City’s vendor registry at **[KnoxvilleTN.gov/bids](http://KnoxvilleTN.gov/bids)**.

To view the PowerPoint presentation from the Business Breakfast, please visit our website, [knoxville.gov/purchasing](http://knoxville.gov/purchasing), and click the “Small Business & Diversity Outreach” link.



***Follow us on Twitter***

To better engage with the business community, the City of Knoxville Purchasing Department is excited to announce our presence on Twitter. Learn more about current bid opportunities, bid awards, upcoming events, and Purchasing Department news by following us **[@BizWithCityKnox](https://twitter.com/BizWithCityKnox)**.

## Recently Awarded Solicitations



The City solicits sealed submissions for purchases of \$25,000 or more. It solicits quotes by email or fax for purchases between the amounts of \$5,000 and \$25,000. Listed below are some solicitations that have been awarded within the past 90 days.

Item	Awarded Supplier	Amount
Onsite Testing of Aerial Ladders	American Test Center	\$5,580.00
Bulk Ice Control Rock Salt	Compass Minerals	\$83.25/ton
Homelessness Outreach Social Services	Volunteer Ministry Center	\$135,955.00
Hazmat Truck	Mid South Emergency Equipment	\$837,216.00
Bucket Truck	O.G. Hughes	\$171,880.00
Glass Beads	Potters Industries	\$8,304.00
Oracle Support Renewal - Merant Upgrade	Mythics, Inc.	\$5,558.46
Utility Vehicle	Tri-County Power Equipment	\$20,510 each
Web Based Training	Webnettraining	\$7,500.00
Zero Turn Mower	L&M Sales	\$9,447.00
Thermolazer Promelt System	Traffic Supplies & Distribution	\$13,650.00
Box Truck	Ted Russell Ford-Isuzu	\$44,649.00
Lubrication System	RBM Company	\$25,531.82
EMC ApplicationXTender Annual Maintenance and Support	Instream LLC	\$8,271.09
Tyson Skate Park Well & Pump Installation	Corum Pump Service	\$9,667.31
Billboards for KPD	Lamar Advertising	\$19,750.00
Scissor Lift	Lilly Company	\$15,900.00
Multipurpose Training Door	Summit Uniform Solutions, Inc.	\$6,599.00

### Bid Tabulations



**Bid tabulations from the most recently opened Sealed Bids and Requests for Quotes are now posted on the purchasing page at [www.knoxvilletn.gov/purchasing](http://www.knoxvilletn.gov/purchasing).**

**The tabulations are preliminary and are for informational purposes only, not a notification of award.**



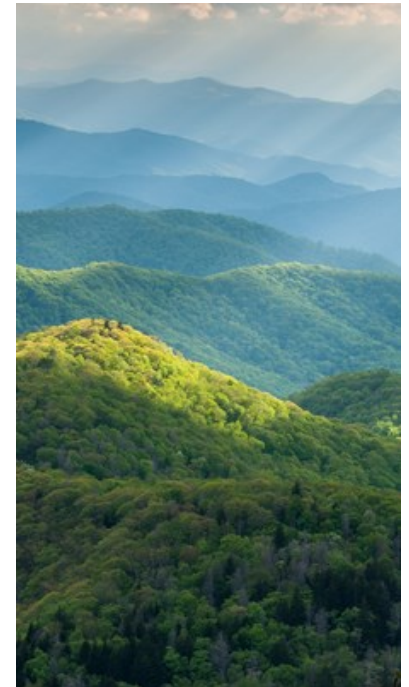
Purchases below \$5,000 are at the City's discretion. Each department is allowed to purchase without a formal competitive process.

# Upcoming Procurement Opportunities

The City of Knoxville achieves the highest degree of open, free market competition when soliciting quotes, bids, proposals and/or qualifications. By posting bid opportunities on the website, and participating in various outreach programs throughout the year, the purchasing division is committed to keeping businesses informed about available contracting opportunities.

Listed below are some of the opportunities to look for over the next 90 days.

Item to be Solicited	Projected Bid Date	Department
I-275 Business Park Access Improvements	Fall 2018	Engineering
600 Block of Market Street Project	Fall 2018	Engineering
Middlebrook Pike at Lake Brook Blvd Sidewalk	Fall 2018	Engineering
Jackson Avenue Ramps Project	Fall 2018	Engineering
Prosser Road Impound Building Project	Fall 2018	Engineering
2019 Curb Cuts Project	September 2018	Engineering
Magnolia Ave Gateway Monument Letters	September 2018	Redevelopment
Purchase and Development of 1200 McCalla Ave	October 2018	Community Development
Palmetto Road Sidewalk Project	Fall 2018	Engineering
Old Broadway Sidewalks Project	Fall 2018	Engineering
Magnolia Ave Streetscapes Phase II	Fall 2018	Engineering
Fire Station #4 Renovations Project	Fall 2018	Engineering



**Are you registered?**



**Register to be a City of Knoxville vendor at [knoxvilletn.gov/purchasing](http://knoxvilletn.gov/purchasing).**



Follow us on Twitter for updates on new bidding opportunities!  
**@BizWithCityKnox**





## Purchasing Division

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[knoxvilletn.gov/purchasing](http://knoxvilletn.gov/purchasing)



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*We Want Your Business*

## Business Support

The Office of Business Support was created to help the business community navigate city regulations, policies and departments, making it easier to do business in Knoxville.

Patricia Robledo, the city's Business Liaison, crafted the [Business Resource Guide](#) to provide general information and an overview of the range of processes when establishing or expanding a business.

For questions or suggestions, please contact:

Patricia Robledo  
Email: [probledo@knoxvilletn.gov](mailto:probledo@knoxvilletn.gov)  
Office: (865) 215-3155

[knoxvilletn.gov/businesssupport](http://knoxvilletn.gov/businesssupport)

## *Outreach and Networking Events*

### 2018 TDOT DBE Small Business Annual Meeting



August 27 - 28, 2018  
1200 Conference Center Blvd  
Embassy Suites Conference Center  
Murfreesboro, TN 37129



2018 TDOT DBE Annual Meeting is the place where you can enhance your business while learning about the latest technology, the newest development in a twenty-first-century workplace. Your presence places you among other DBEs, prime and sub-contractors, government entities networking and embracing change. If your company's goal is to operate as a successful 21st-century brand, then join the 30 companies in Marketplace Hall displaying their specialties. This is an opportunity to participate in powerful and timely sessions designed to help usher your company into the new workforce, technology, and digital media which will be at the forefront of your industry. Networking, Door Prizes, Giveaways, and Food. The cost is free!

For more information, visit [www.Tylerengineers.com/meeting](http://www.Tylerengineers.com/meeting)

