

July—September 2016



Small Business Connections

Welcome to Purchasing

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The City of Knoxville would like to take this opportunity to express gratitude to everyone that participated in this year's Business Opportunities Breakfast. This event was held on June 14th at the Knoxville Civic Coliseum. With more than 250 people in attendance, City department representatives discussed in small group sessions various procurement opportunities, ranging from office supplies to multi-million dollar projects. With an anticipated \$50 million to be spent in this fiscal year, small and local businesses were able to hear firsthand what each department plans to buy and when to expect those purchases to be made.



Along with the various departments, the City would also like to thank the Knoxville Utilities Board (new to this year's event), Knoxville's Community Development Corporation, and the Public Building Authority of Knox County and Knoxville Tennessee for their participation. Special thanks is also extended to Community Television of Knoxville for the video coverage of this year's event.

PowerPoint presentations as well as the video from the breakfast are posted on the City's website at www.knoxvilletn.gov/smallbusiness.

Business Matching & Tradeshow

The East Tennessee Purchasing Association (ETPA) is hosting the 11th Annual Business Matching and Tradeshow Event on Thursday, July 21, 2016 from 9:00 am to 3:30 pm at Rothchild Catering and Conference Center, 8807 Kingston Pike, Knoxville, TN. This premier event is for all East Tennessee businesses, especially small firms, to meet local government purchasing officials and learn about the business opportunities available in East Tennessee.

With approximately 25 government agencies participating, this is one of the best opportunities for businesses to not only meet governmental agencies but to create relationships to build future business opportunities, learn about "doing business" with the entities, as well as meet with private sector vendors. It's the perfect way to maximize advertising dollars while making valuable contacts that would otherwise take months to establish.

For registration and/or other information, visit www.etpanews.org.



Recently Awarded Solicitations

The City solicits sealed submissions for purchases of \$25,000 or more. It solicits quotes by email or fax for purchases between the amounts of \$5,000 and \$25,000.

Listed below are some of the solicitations that have been awarded within the past 90 days.



Bid Tabulations

Bid tabulations from the most recently opened Sealed Bids and Requests for Quotes are now posted on the purchasing page at www.knoxvilletn.gov/purchasing.

The tabulations are preliminary and are for informational purposes only, not a notification of award.



Item	Awarded Supplier	Amount
Tire Changer	Lubrication Equipment Service, Inc.	6,111
Sutherland Ave Bridge Repair Project	Southern Constructors	754,334
Mini Skid Steer	Bobcat Of Knoxville	24,219
Mowing Services-Scattered Sites	Denny's Lawn & Landscaping	Blanket
Spring Hill Villas Phase II Site Remediation	Whaley & Sons, Inc.	110,670
Brush Chipper	Vermeer Heartland	13,983
Urban Wilderness Implementation Plan	Equinox Environmental	70,480
Protective Footwear	French's Shoes & Boots, LLC	Blanket
Lakeshore Central Service Building Roofing	C.M. Henley Co., LLC	118,735
W. Young High Pike Sidewalk Project	Design & Construction Services, Inc.	258,682
HVAC System Replacement: The MUSE	Four Seasons, Inc.	125,000
Carpet Tiles for Civic Auditorium and Coliseum	Architectural Flooring, LLC	12,500
Design of Bicycle Facilities	Kimley-Horn & Associates, Inc.	209,600
Collection and Recycle of Residential Computer Systems, Miscellaneous Electronics, and Televisions	Dynamic Recycling	Blanket
Police Motorcycles	Knoxville Harley Davidson West	140,000
Employee Health Program Consultant	Willis Towers Watson	50,000
Remote Control Mower	Summit Mowers, LLC	22,500
Sophos License Renewal & Support	Insight Public Sector, Inc.	24,481
Bus Wash Brushes	National Systems, Inc.	15,508
Mast Arm Poles	Transportation Control Systems	66,986
HVAC Replacement at Deane Hill Recreation Center	Hurst Heating & Air	8,200
Preliminary Engineering for Bicycle & Pedestrian Connection Project	A. Morton Thomas & Associates, Inc.	163,650
New Restroom Facilities at Market Square Garage	Southern Constructors	373,000
Ed Shouse Drive Bridge Repair Project	Southern Constructors	337,890
Fountain City Lake Rehabilitation project	Design & Construction Services, Inc.	91,250
Knoxville Fire Station #03 Reroof & Fascia Repair	Sensible Roofing Solution, Inc.	39,175
Speakers and Power Amplifier	Stellar Visions & Sound, Inc	20,600
KAT Kirkwood Bus Stop Project	Design & Construction Services, Inc.	127,368
Old City Streetscapes-South Side West Jackson Avenue	Southern Constructors	134,571
Event Equipment Rentals and Related Services	All Occasions Party Rentals	5,593
Partial Reroofing at John T. O'Connor Senior Citizens Center	Henley Roofing Co.	133,250
Repair to M2 Freightliner	Premier Truck Group of Knoxville	14,757

Purchases below \$5,000 are at the City's discretion. Each department is allowed to purchase without a formal competitive process.

Upcoming Procurement Opportunities

The City of Knoxville achieves the highest degree of open, free market competition when soliciting quotes, bids, proposals and/or qualifications. By posting bid opportunities on the website, and participating in various outreach programs throughout the year, the purchasing division is committed to keeping businesses informed about available contracting opportunities.

Below are some of the opportunities to look for over the next 90 days.

Items to be Solicited	Projected Bid Dates	Department
Janitorial Services-Safety Building	July 2016	Police
Janitorial Services-KPD Training Academy/Safety City/5th Avenue	July 2016	Police
Janitorial Services - Public Works Facility	July 2016	Public Services
Pest Control- Public Works Facility	July 2016	Public Services
Gleason Road Sidewalk Project	July - August 2016	Engineering
KAT Employee Parking Lot Project	July - August 2016	Engineering
First Creek Greenway Project	July - August 2016	Engineering
2016 Sidewalk Replacement Project	July - August 2016	Engineering
Wilkerson Road Bridge Replacement Project	July - August 2016	Engineering
S Castle Street Sidewalk Project	July - September 2016	Engineering
Pest Control-8 Facilities	August 2016	Police
Police K9 Facility	September 2016	Police
Janitorial Services-East District precinct and Safety Education offices	September 2016	Police
Crosswalk Safety Program	Summer 2016	Engineering
Roadway Marking	Summer 2016	Engineering
School Zone Flasher Modernization	Summer 2016	Engineering
Sign Replacement Project	Summer 2016	Engineering
Signal Index Traffic Signal Installation	Summer 2016	Engineering
Traffic System Replacement (Zoo Drive)	Summer 2016	Engineering
Dale Avenue Pedestrian Crossing	Summer 2016	Engineering
Former Sanitary Laundry Dry Cleaning Facility Cleanup Grant	Summer 2016	Engineering
Former McClung Warehouses Cleanup Grant	Summer 2016	Engineering
N Central Street Streetscapes	Summer 2016	Engineering
Purchase, Design, and Development of the Former State Supreme Court Site	October 2016	Engineering



Complete the Vendor Self-Service Registration Account at www.knoxvilletn.gov/purchasing to receive bid and/or quote notifications.

City of Knoxville—Purchasing Division

400 Main Street, Room 667
P O Box 1631
Knoxville TN 37901

Phone: 865-215-2070
Fax: 865-215-2277
E-mail: purchasing@knoxvilletn.gov

www.knoxvilletn.gov/purchasing

We Want Your Business



Diversity Outreach

The City of Knoxville understands the importance of encouraging Small, Minority-, Women-, Service-Disabled, and Veteran-Owned business participation in the procurement process. The Purchasing Division actively seeks out opportunities to cultivate relationships with local small businesses and makes a concerted effort to ensure that such companies have the information necessary to compete for City business.

Outreach and Networking Events



2016

Tennessee Department of Transportation

DBE Small Business

Annual Meeting

AUGUST 22-23, 2016

FRANKLIN COOL SPRINGS MARRIOTT HOTEL
FRANKLIN, TN

PREMIER NETWORKING & TRAINING
OPPORTUNITIES AVAILABLE

